From the stories told in Hollywood to the frontiers explored from Space Beach, the most innovative products, ideas and communities find their feet in the economic juggernaut that is Los Angeles. The county’s diverse and outward-facing population of 10 million people is a source of vast potential for international investment and partnerships. There is a rich tapestry of booming industry, from aerospace & defense, to bioscience, to sports & entertainment, and more. The region boasts a deep concentration of globally renowned universities, community colleges, and a workforce ecosystem that ensures the best and brightest talent from all sectors and backgrounds can flourish. With a third of all U.S. container trade travelling through its ports, Los Angeles is truly the global gateway to the U.S. market. Underneath all these successes is an economic development ecosystem that offers a range of resources for international and domestic businesses looking to set up or expand their operations, from regulatory assistance, to workforce development, to research and analysis, all woven beautifully between beaches and blue skies. Wherever you come from, whatever you do, there is nowhere like Los Angeles to call your new home.

**Key Industries (2022)**

<table>
<thead>
<tr>
<th>Industry</th>
<th># of Employees</th>
<th>Average Wage</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Aerospace Vehicles &amp; Defense</strong></td>
<td>57,076</td>
<td>$136,473</td>
<td>Cluster average annual earnings are almost $60,000 – almost 80% - higher than county average annual earnings.</td>
</tr>
<tr>
<td><strong>Biomedical</strong></td>
<td>15,943</td>
<td>$90,536</td>
<td>The cluster consists of industries in the biopharmaceuticals and medical devices clusters.</td>
</tr>
<tr>
<td><strong>Sports &amp; Entertainment</strong></td>
<td>196,594</td>
<td>$149,539</td>
<td>Video production and distribution employs more than 75% of employment in this group. We have 13 sports teams representing Los Angeles, including:</td>
</tr>
<tr>
<td><strong>Manufacturing Sector</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Apparel</td>
<td>22,635</td>
<td>$56,659</td>
<td>Accounts for 68% of employment in Fashion Group</td>
</tr>
<tr>
<td>Textile Manufacturing</td>
<td>6,601</td>
<td>$57,797</td>
<td>Accounts for 20% of employment in Fashion Group</td>
</tr>
<tr>
<td>Biomedical Manufacturing</td>
<td>8,476</td>
<td>$88,738</td>
<td>The highest average annual earnings are in biological product manufacturing and in-vitro diagnostic substance manufacturing</td>
</tr>
</tbody>
</table>

**Population (LA County)**

- **2023 Population**: 9,761,210
- **2028 Population**: 9,595,031
- **2030 Population**: 9,566,663
- **2034 Population**: 9,487,840

**Hospitality & Tourism (2022)**

- **Number of Employees**: 73,213
- **Average Wage**: $71,415

Tourist attractions and services and entertainment facilities account for 38% of employment. The cluster grew by 15,381 jobs (26.6%) from 2020 to 2022.

Los Angeles is home to renowned museums, unique hotels, diverse experiences and 75 miles of sunny coastline. Museums: The Broad in DTLA, The Getty Center in Brentwood, and the Los Angeles County Museum of Art (LACMA) on Museum Row.

**Regional Economy (LA County)**

- 21st largest in the world if it were a country, with a GDP of $712 billion in 2023.
- Private and public sectors supplied over 4.7 million jobs in 2023 and has over 1.3 million small businesses with the highest proportion of woman- and BIPOC-owned small businesses of any U.S. county.
- 244,000 new businesses in 2021
- 88 Incorporated Cities
Transportation & Logistics (2022)

- Number of Employees: 79,852
- Average Wage: $89,466

- Transportation & Logistics includes activities supporting air and ground (e.g., truck, bus, and rail) transportation for both passengers and freight.

- The highest paying industry is Other Non-Scheduled Air Transport at $257,277. Most of the freight, trucking, and urban transportation jobs fall below the cluster and county average.

LAX

- # of Passengers (2023): 37,408,659
- # of Passengers YTD (2023): 9,045,764
  - 13.7% increase from 2022 to 2023
- # of Total Passengers (2023): 75,050,875

Port of Los Angeles

- Total T.E.U. (2023): 8,629,681.10
  - YTD decrease of 12.93%

Port of Long Beach

- Total T.E.U. (2023): 8,018,668
  - YTD decrease of 12.2%

Los Angeles Consular Corps

- 3rd Largest Consular Corps in the World
- 97 Consulates Total
- 62 Career Consulates General
- 33 Honorary Consulates

Talent Pool (Education & Workforce Development Pipeline)

- Education & Knowledge Creation (2022)
  - This cluster includes privately-owned businesses and educational programs, from apprenticeship programs to universities and research institutions.
  - # of Employees: 94,003
  - Average Wage: $93,232
  - Colleges, Universities, and Professional Schools provide 57% of the employment in the cluster.

- World-Class Research Universities:
  - UCLA, California Institute of Technology, USC, Claremont McKenna College, Community Colleges of Los Angeles, CSU5

- 198 Higher Education Institutions
- 1.5 million Bachelor’s Degrees
- 740,000 Graduate or Professional Degrees

International Partners & Resources

- City of Los Angeles
- Los Angeles County
- California Governor’s Office of Business and Economic Development
- LA Tourism
- Global LA
- Los Angeles Cleantech Incubator
- Los Angeles Area Chamber of Commerce
- LAEDC