ECONOMIC FOR ECAST

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ECONOMIC FOR ECAST





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Halé Behzadi North America Head, Citi Private Bank



OUR MISSION

Reinventing our economy to collaboratively advance growth and prosperity for all.

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Conan Nolan Political Reporter, KNBC-TV in LA





Shannon Sedgwick

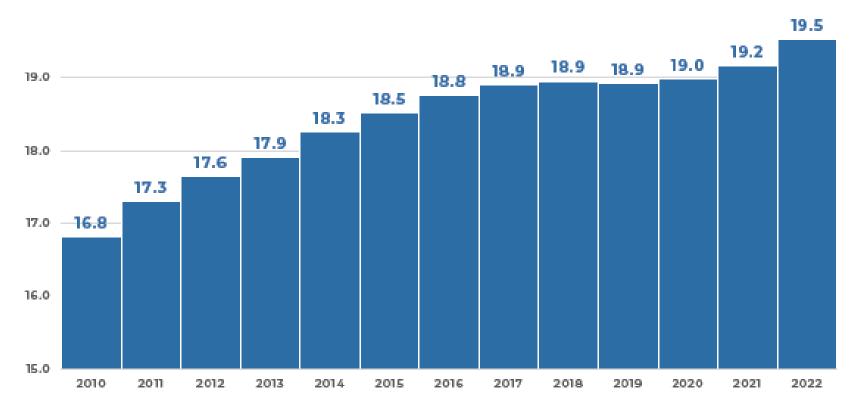
Senior Director,
Institute for Applied Economics
LAEDC



Los Angeles County today finds that the past is prologue...

The large, systemic challenges the region faced prior to 2020 are reemerging to take center stage.

Income Inequality in LA County



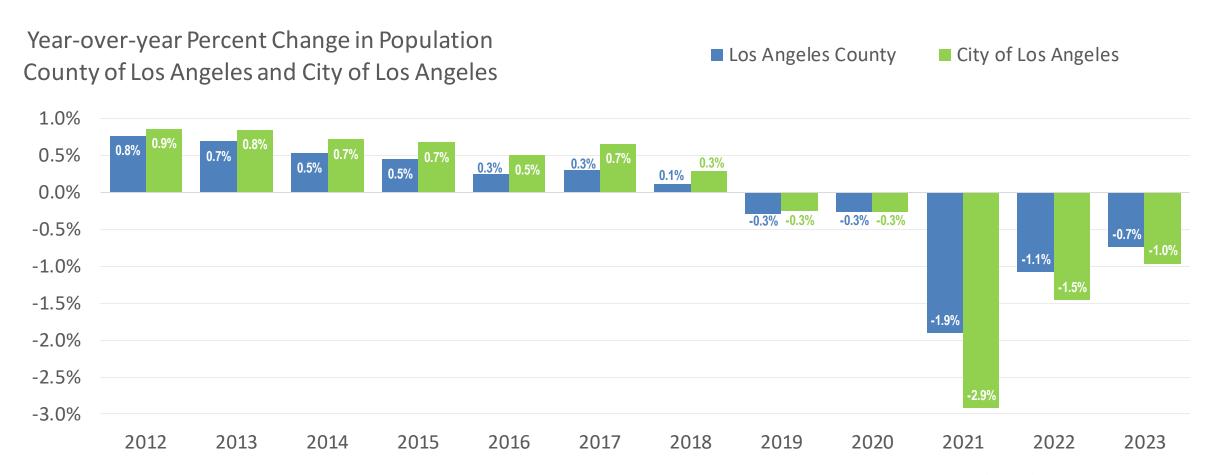
Income inequality*
continued to widen in
Los Angeles County
after seeing some
positive progress prior
to the pandemic.

^{*}Measured by the ratio of the mean income for the top 20 percent of earners over the mean income for the bottom 20 percent of earners

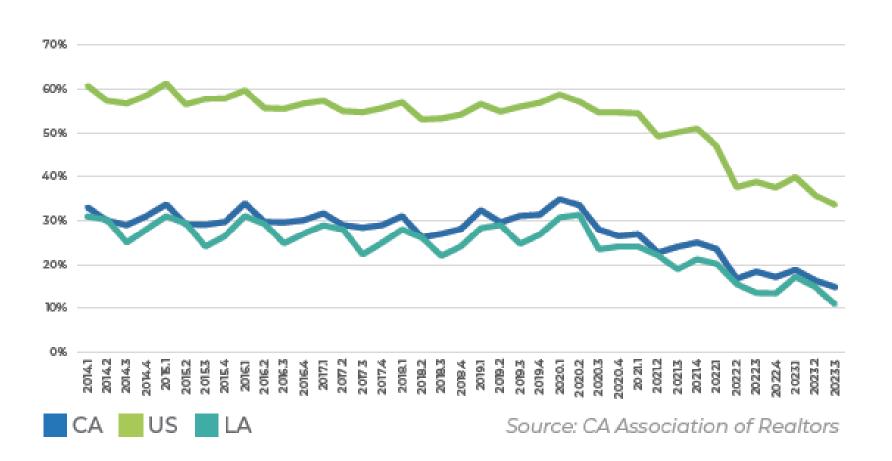
Three Primary Challenges

- Regional Population Decline
- Housing Affordability
- Cost of Doing Business

Regional Population Decline



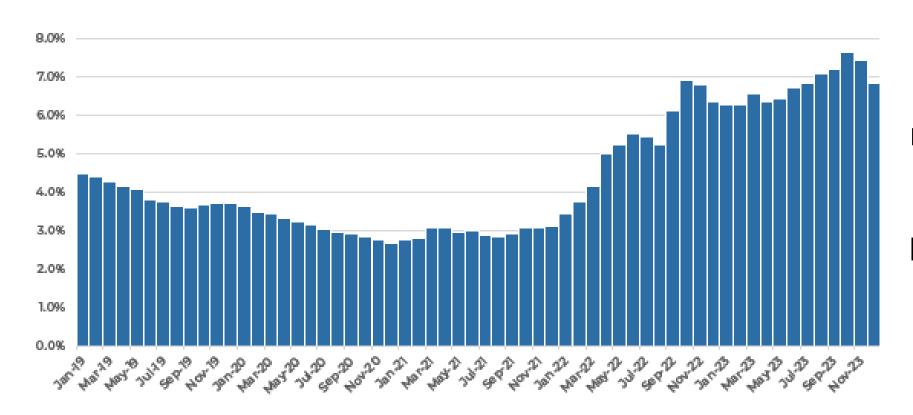
Housing Affordability by Quarter



As of Q3 2023, only 11 percent of households in LA County can afford to purchase a median priced, single-family home.

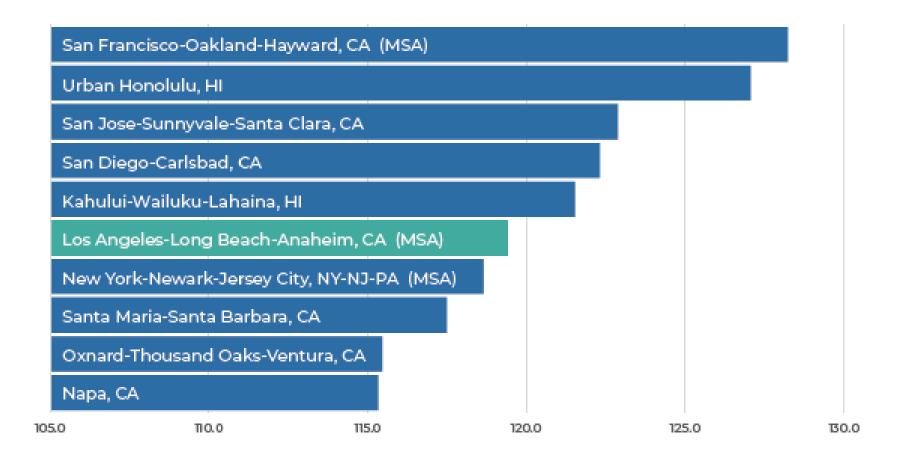
This is down from 31 percent just 10 years earlier.

U.S. 30-Year Average Fixed Rate Mortgage



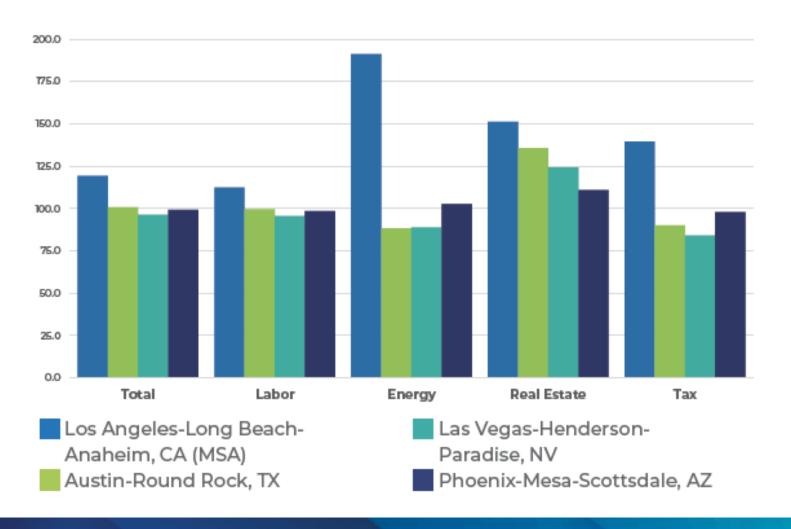
Nationally, a
30-year fixed
mortgage rose from a
monthly average
of 2.7 percent in
December 2020 to 7.6
percent by
October 2023

Ten Most Expensive Metros for Business



Los Angeles's business costs are almost 20 percent higher than the national average.

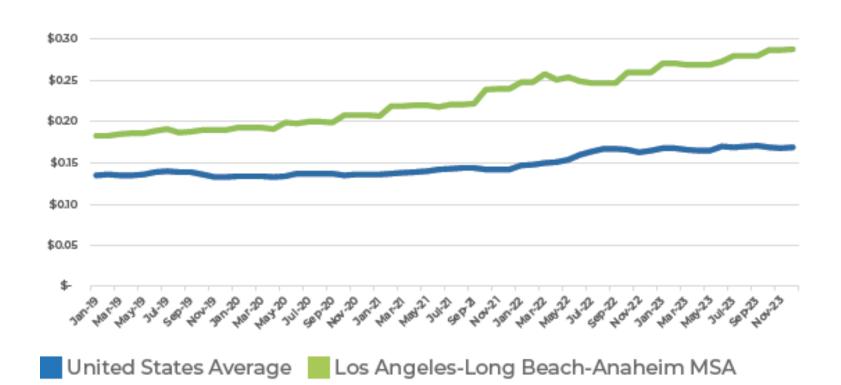
2023 Business Cost Index for Selected Regions



For the Los Angeles area:

- Labor costs are 13 percent higher than the national average;
- Energy costs are 91 percent higher;
- Real estate costs are 51 percent higher; and
- Taxes are 40 percent higher

Average Price of Electricity per Kilowatt Hour



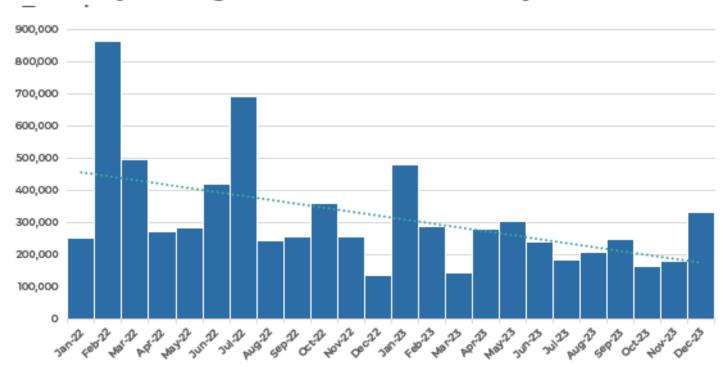
By the end of 2023, electricity costs in the Los Angeles area were **70 percent higher** than national averages.



The U.S. Economy

Increases in CPI, Jan 2020 to Dec 2023

Monthly Change in Total Nonfarm Payroll

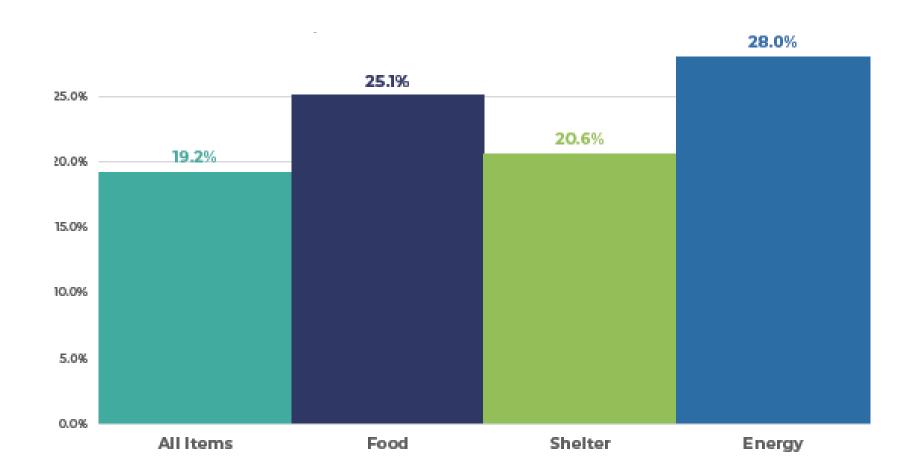


High-interest rates have impacted the economy, the monthly change in seasonally adjusted nonfarm payroll employees has declined since early 2022, when the Federal Reserve began its rate hikes.

If present trends continue, far fewer jobs will be added monthly over the next two years.

Source: U.S. Bureau of Labor Statistics

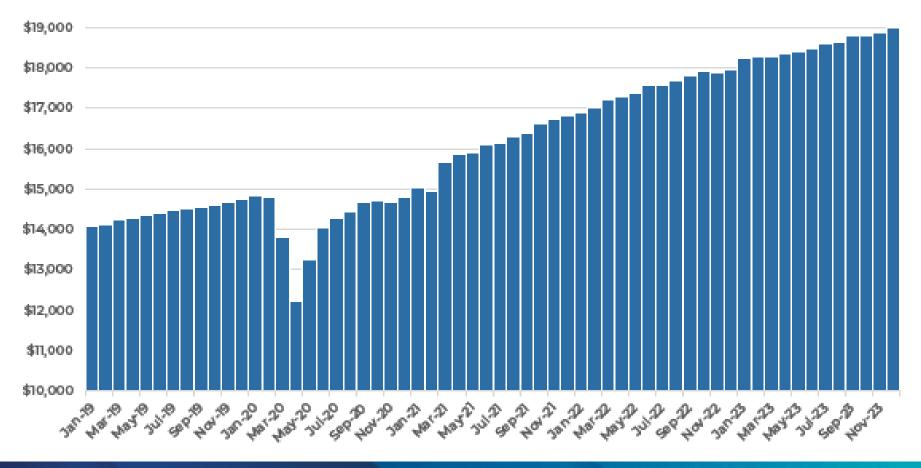
Increases in CPI, Jan 2020 to Dec 2023



Compared to prepandemic levels, all goods and services are now more than 19 percent higher

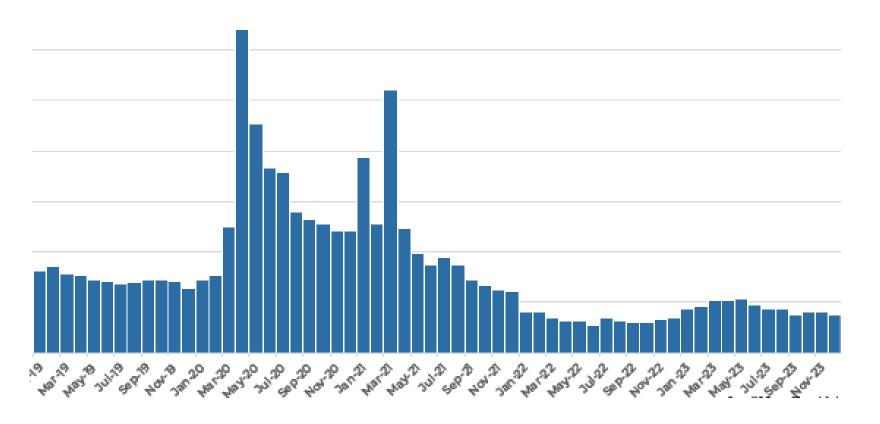
Personal Consumption Expenditures

(in Billions)



Strong consumer spending has been a major factor behind the robust economic performance of late, but the current pace of consumer spending is likely to diminish over the next few years

Personal Saving Rate



The limits of consumer spending are also suggested by a drop in the personal saving rate and an increase in credit card balances.

Consumers now appear to be more financially stretched than just a few years ago.

Soft Landing vs. Recession

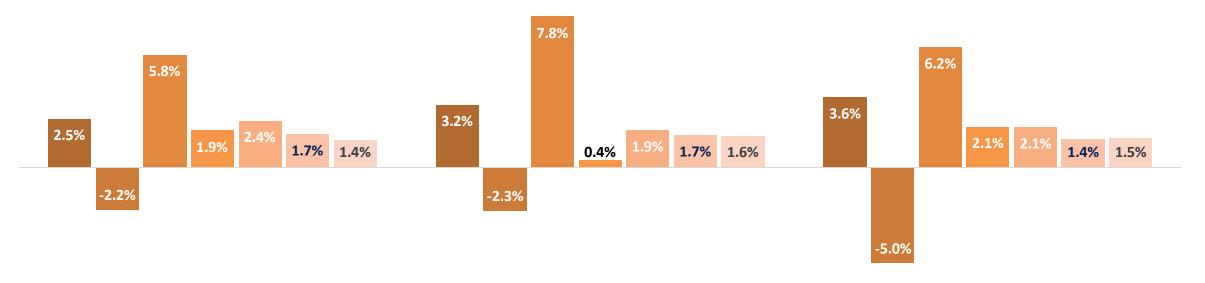
- Taken together, the signs point to a slowing national economy in 2024 and 2025.
- Can we say for certain that the Federal Reserve has successfully engineered a "soft landing" of the economy such that we slow growth while avoiding a recession?
- While we are not expecting a recession in the next two years, at this moment, we cannot rule it out.



Economic Overview of California

We are Entering a Period of Slow Growth

Real GDP Growth

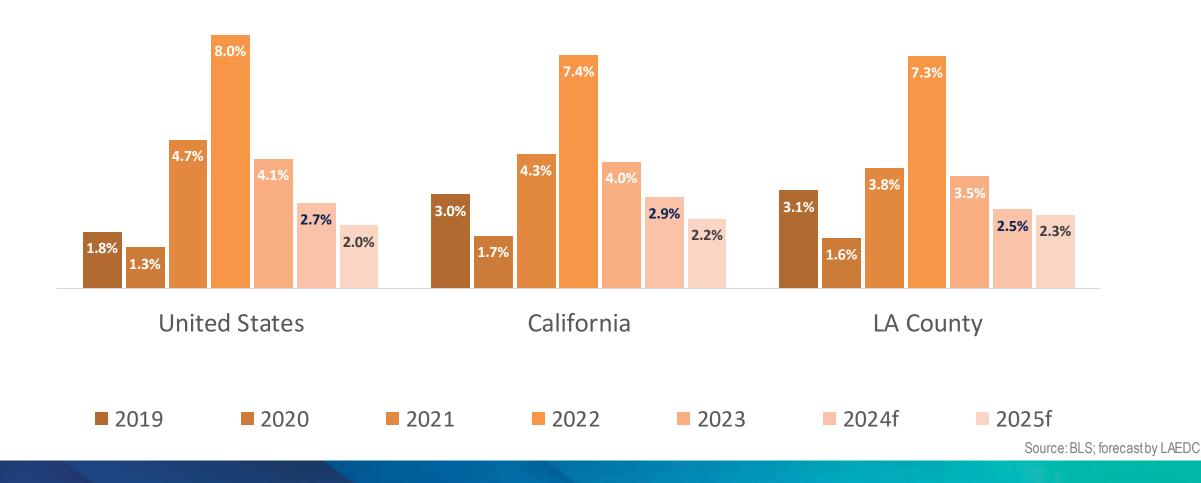


United States California Los Angeles County

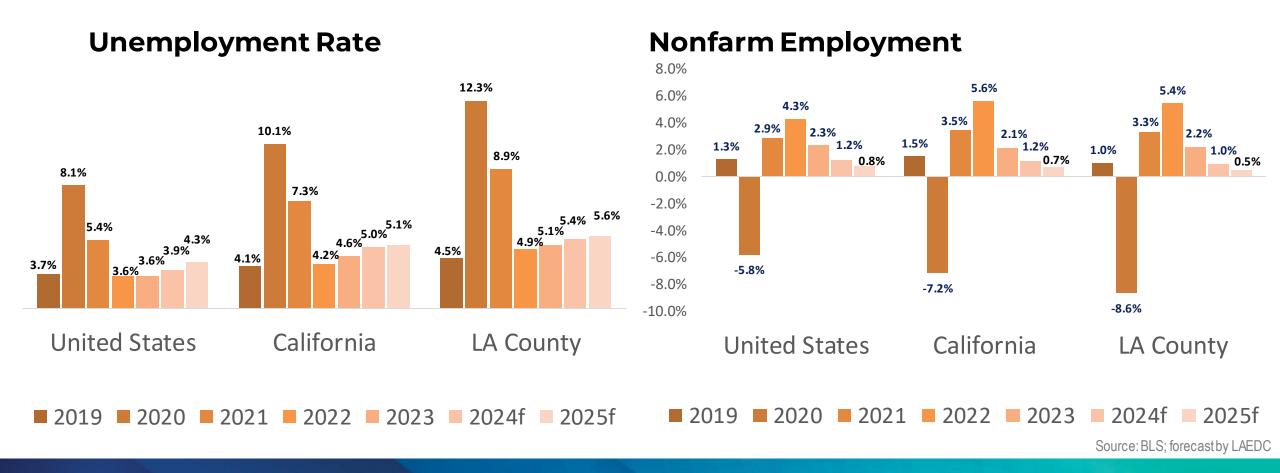
2019 2020 2021 2022f 2023f 2024f 2025f

Inflation to Move Closer to the Fed's Target

Inflation: CPI-U

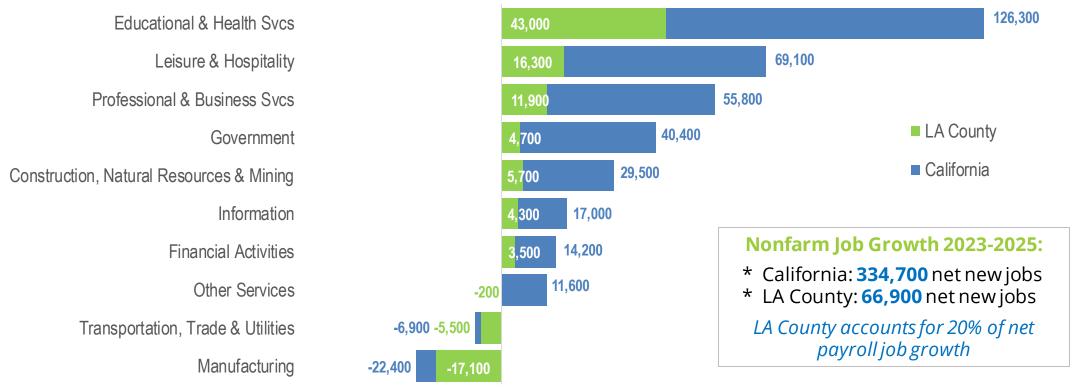


Unemployment to Inch Higher as the Economy Continues to Cool



Educational & Health Services to Lead Employment Growth in California Through 2025

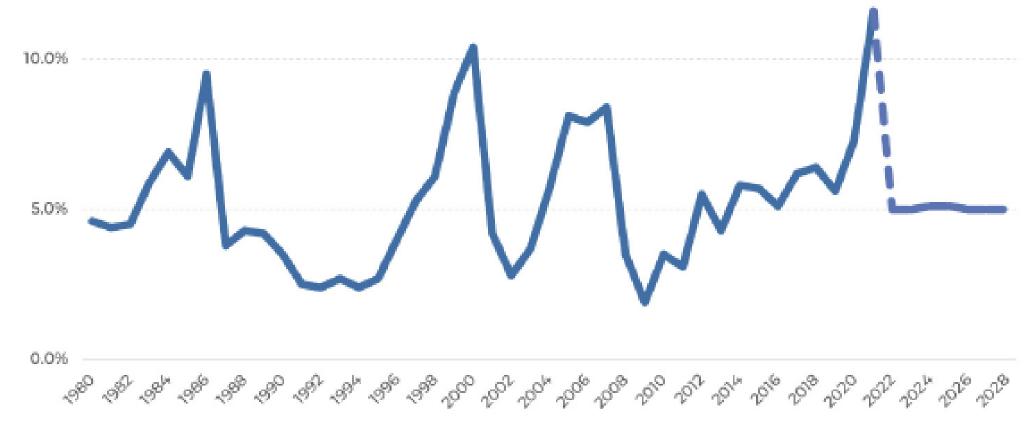
2023 to 2025 Net Payroll Employment Growth by Industry



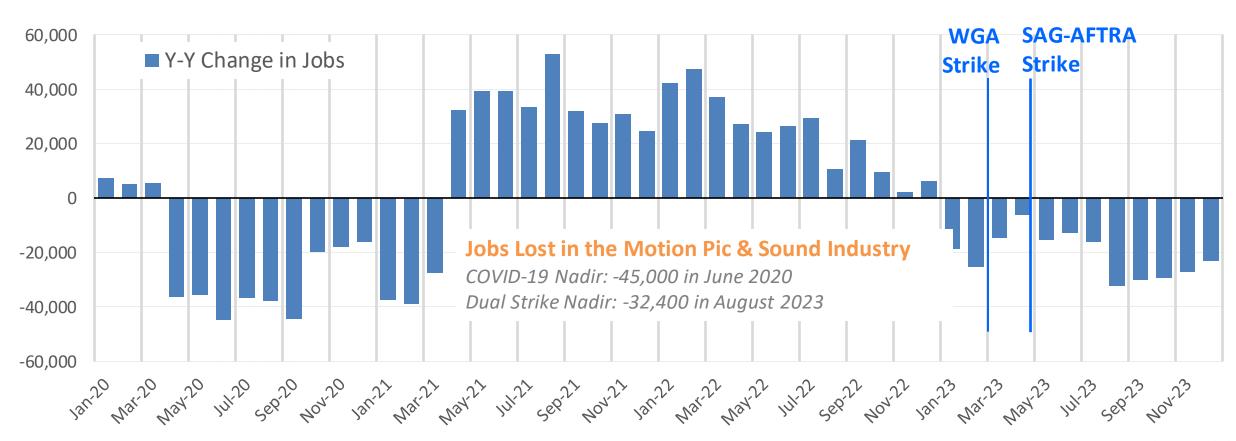
California Budget Issues

Share of Capital Gains in Total Personal Income

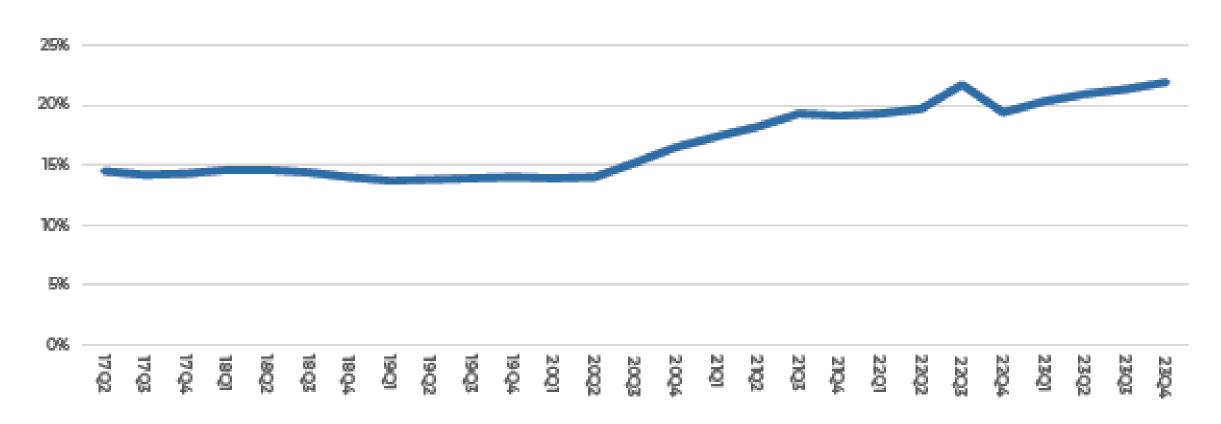
(California)



Continued Impact of the Hollywood Strikes: Year-Over-Year Changes in Payroll Employment Film & TV Industry in LA County: Dec 2023



The Struggling Office Market: Office Market Vacancy Rates in LA County, 2017-2023



Key Findings



- 1. Entering a period of slow economic growth
- 2. Three primary challenges have reemerged as a threat to future growth:
 - Regional population decline
 - Housing affordability
 - Cost of doing business
- 3. Beyond FY 2024-25, California will likely face continued budget challenges
- 4. LA County is vulnerable to the office market crisis and future labor negotiations with film & TV production

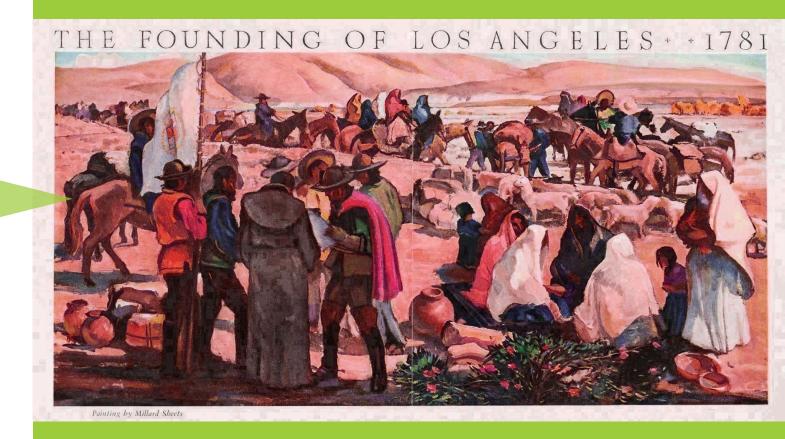




Karim Webb Entrepreneurial Activist

Principal,
Webb Investments

THE L.A. STORY



MY L.A. STORY



PARITY IN PUBLIC SPENDING

Parity (<u>noun)</u> par·i·ty

: achieving economic benefit in proportion to percentage of population

SIGNIFICANT CAPITAL INVESTMENTS

LAWA

Port of Los Angeles

Port of Long Beach

DWP

LA County Sanitation Districts

Metro

City Spending

County Spending

Big Events:

Olympics, World Cup, NBA All Star, etc

ACCESS TO CAPITAL

CalPERS CalSTRS
\$1.2 TRILLION
LESS THAN \$10B

Being managed by funds with Minority Managing Partners.

FOCUS

SCALING VS REMEDIATION



Q & A



Breakout sessions begin promptly at 9:45 AM

Breakout sessions

Building Solutions:

Tackling Los Angeles' Housing Crisis Through Innovative Development

Wilshire One

Empowering All Voices:

Regional Synergy for Economic Growth in LA

Main Ballroom

Navigating The Shift:

Economic Strategies for Clean Energy Adoption

Wilshire Three

Breakout Session



Empowering All Voices:

Regional Synergy for Economic Growth in LA

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Regional Synergy for Economic Growth in LA

Moderator



Kelly LoBianco Director, Los Angeles County Department of Economic Opportunity



Luis Portillo
President & CEO,
San Gabriel Valley Economic
Partnership



Sonya Kay Blake President & CEO, The Valley Economic Alliance



Quentin Strode
President & CEO,
Vermont Slauson EDC





Leah Goold-Haws President & CEO, Long Beach Economic Partnership



Jey Wagner
President & CEO,
Santa Clarita Valley EDC

Breakout Session



Empowering All Voices:

Regional Synergy for Economic Growth in LA





Conan Nolan Political Reporter, KNBC-TV in LA

Closing Plenary







Director, Governor's Office of Business and Economic Development



Stephen Cheung

President & CEO, LAEDC & WTCLA



Q & A



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