Dear Reader,

It is great to be partnering once more with the World Trade Centre Los Angeles. As such, we are delighted to introduce the third iteration of their report on the United Kingdom’s Foreign Direct Investment in California. An initiative of the UK’s Department for International Trade and the British Consulate in Los Angeles, this annual report paints for us all a helpful picture of the scale and resilience of the investments made by UK companies across the whole of the Golden State.

The UK continues to be the second largest foreign investor in California, whether measured by the number of companies present here, or the number of jobs created and supported by those investments. Nearly 100,000 people in this State work for one of the more than 2,300 UK enterprises that have chosen to set up in California. Together, these companies have created a diverse and extensive footprint across the State.

Added to this, the report reminds us that some $8.3bn of trade in goods takes place between us, with around three times that value amount in trade in services.

We find it really helpful to have the level of granularity of data that this report compiles, drilling down into the county level to demonstrate the range of industries and locations where UK companies can be found. These business links have remained remarkably resilient through the travails of the pandemic. As we face challenging economic and political headwinds over the months ahead, we are mindful that, behind each data point there is a human story.

Through this report, we celebrate the business acumen of our corporations and the talent, creativity and skills of their employees, as they seek to grow their operations. In this way, they provide a very real and practical illustration of the strong and enduring relationship that exists between the UK and California. We are especially proud of our shared commitment to achieving net zero and want to spotlight our collaborations in support of sustainable growth.

The UK Government is committed to supporting foreign investment and facilitating continued business growth between California and the UK. In an increasingly data-driven world, we trust you will find valuable insights about our commercial endeavours in this report.

Emma Wade-Smith OBE  
His Majesty’s Trade Commissioner for North America and Consul General New York

Emily Cloke  
His Majesty’s Consul General Los Angeles
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INTRODUCTION

Since its creation, the World Trade Center Los Angeles (WTCLA) has been a prominent source of reporting on the impacts of foreign direct investment (FDI) in the state of California, providing important data and analysis for counties across the state. Foreign direct investment remains a critical component of the California economy even in uncertain times, and the importance of the United Kingdom remains undiminished. According to our 2022 report, the UK is once again the second-largest supporter of foreign investment in California by firms and jobs supported. Investment is not concentrated in one region but rather spread across the state, as the United Kingdom is also the second-largest foreign employer in all three subregions: Southern California, Bay Area and Greater California.

The 2022 WTCLA Foreign Direct Investment in California report shows that foreign direct investment from the United Kingdom supports 94,601 jobs in the state of California across 2,358 establishments, with an estimated $9.4 billion in wages paid to California workers. About 65,000 of these jobs came from the ten-county Southern California region, with 26,000 located in the Bay Area as well. The largest sectors by employment for investment from UK FOEs are still professional and business services and manufacturing; however, this year information has joined the five largest sectors while transportation, warehousing and utilities falls to sixth.

This report is estimated to show the full extent of the COVID-19 pandemic’s impact on foreign direct investment in California. Nearly every country witnessed a decrease in the number of jobs and firms since the previous report, with overall employment declining by over 73,000 year-over-year. Employment by UK FOEs in particular fell by about 5,600, about a 5.6 percent decrease in jobs compared to a 10.4 percent decrease across all FOE employment in California. In light of these numbers, it appears that firms from the United Kingdom have been more resilient than the average over the past twelve months, with a significantly smaller proportion of employment lost to the pandemic.

Although new economic challenges – namely rising inflation rates and fears of a pending recession – have come to the forefront in 2022, it is expected that the number of jobs supported in California by the United Kingdom will soon begin to rise again. Ties between the two partners remain strong, and California continues to be a great location for the development of new business ventures across the entire spectrum of industry sectors due to its extremely diverse economy. In this report, the WTCLA has once again partnered with the Consulate General of the United Kingdom in Los Angeles to illustrate the economic ties between California and the United Kingdom in 2022. The report includes an updated look at the industry sectors occupied most prominently by UK foreign-owned enterprises, county-level business and geographic analysis for the locations with the highest level of investment and a rundown of major businesses from the United Kingdom that operate in California counties.
CALIFORNIA OVERVIEW

There are 2,358 foreign-owned enterprises from the United Kingdom located in the Golden State, with homes in 45 of California’s 58 counties. 1,319 of these firms are located in the Southern California region, accounting for 68.6 percent of UK FOE employment. Another 827 firms operate within the fifteen-county Bay Area region with 27.6 percent of employment, while 212 enterprises are located in the Greater California region and support over 3,600 FOE jobs. The United Kingdom is a major investor in all three of these locations.

REGIONAL BREAKDOWN

This year’s report continues the practices established in the previous report on foreign direct investment from the United Kingdom, by breaking the counties of California into three major regions. The breakdown of these regions is illustrated in the map above.
Foreign-owned enterprises and their employment by industry and geography.

**UNITED KINGDOM**

FOREIGN-OWNED ENTERPRISES (FOEs)

<table>
<thead>
<tr>
<th>FOE JOBS</th>
<th>FOE FIRMS</th>
<th>ESTIMATED WAGES ($ MILLIONS)</th>
</tr>
</thead>
<tbody>
<tr>
<td>94,601</td>
<td>2,358</td>
<td>$9,363</td>
</tr>
</tbody>
</table>

**UK FOE JOBS BY SECTOR**

- All Others
- Wholesale Trade
- Financial Activities
- Transp, Warehousing & Utilities
- Information
- Leisure/Hospitality
- Retail Trade
- Manufacturing
- Prof/Business Services

**UK FOEs BY CALIFORNIA REGION**

<table>
<thead>
<tr>
<th>County</th>
<th>Jobs</th>
<th>% of All FOE Jobs</th>
<th>Firms</th>
<th>Est. Wages ($Millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bay Area</td>
<td>26,099</td>
<td>27.6%</td>
<td>827</td>
<td>2,692.9</td>
</tr>
<tr>
<td>Southern California</td>
<td>64,869</td>
<td>68.6%</td>
<td>1,319</td>
<td>5,743.1</td>
</tr>
<tr>
<td>Greater California</td>
<td>3,633</td>
<td>3.8%</td>
<td>212</td>
<td>451.9</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>94,601</strong></td>
<td><strong>100%</strong></td>
<td><strong>2,358</strong></td>
<td><strong>9,363</strong></td>
</tr>
</tbody>
</table>
TOP 10 COUNTIES FOR FOE EMPLOYMENT IN Professional and Business Services, UK

Orange: 12,394
Los Angeles: 7,837
San Francisco: 3,774
Santa Clara: 3,163
San Diego: 1,841
Alameda: 1,764
San Mateo: 1,166
Riverside: 506
El Dorado: 342
Ventura: 283
Rest of California: 1,236

TOP 10 COUNTIES FOR FOE EMPLOYMENT IN Manufacturing, UK

Orange: 5,475
Los Angeles: 3,070
Ventura: 2,945
Santa Clara: 2,753
Alameda: 1,539
San Bernardino: 1,430
Kern: 1,019
San Benito: 917
Riverside: 400
Rest of California: 1,882
TOP 10 COUNTIES FOR FOE EMPLOYMENT IN
Retail Trade, UK

TOP 10 COUNTIES FOR FOE EMPLOYMENT IN
Employment in Leisure and Hospitality, UK
TOP 10 COUNTIES FOR FOEs IN Leisure and Hospitality, UK

Los Angeles: 1,399
Orange: 1,260
San Mateo: 1,073
San Francisco: 541
San Diego: 291
Alameda: 213
Santa Barbara: 185
Santa Clara: 153
Riverside: 151
Fresno: 67
Rest of California: 501
TOP SUB-INDUSTRIES FOR INVESTMENT

Below the top-level industries are smaller subindustries into which individual businesses are classified based on their function. The top fifteen subindustries for investment from UK foreign-owned enterprises are as shown in the following exhibit.

CREDIT BUREAUS comprises establishments primarily engaged in compiling information, such as credit and employment histories, and providing the information to financial institutions, retailers, and others who have a need to evaluate the creditworthiness of individuals and businesses. In California, the largest such firm from the United Kingdom is Experian Information Solutions.

OTHER GASOLINE STATIONS comprises establishments known as gasoline stations (except those with convenience stores) primarily engaged in retailing automotive fuels or retailing these fuels in combination with activities, such as providing repair services, selling automotive oils, replacement parts, and accessories or providing food services. This includes major corporations such as British Petroleum which has a significant footprint in the Golden State.

OFFICES OF CERTIFIED PUBLIC ACCOUNTANTS comprises establishments of accountants that are certified to audit the accounting records of public and private organizations and to attest to compliance with generally accepted accounting practices. Offices of certified public accountants may provide auditing of financial statements, designing of accounting systems, preparation of financial statements, development of budgets and advice on matters related to accounting. These establishments may also provide related services, such as bookkeeping, tax return preparation, and payroll processing.

### TOP 5 SUB-INDUSTRIES FOR INVESTMENT by Employment

<table>
<thead>
<tr>
<th>Industry</th>
<th>Employment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Credit Bureaus</td>
<td>8,400</td>
</tr>
<tr>
<td>Other Gasoline Stations</td>
<td>4,665</td>
</tr>
<tr>
<td>Offices of Certified Public Accountants</td>
<td>3,877</td>
</tr>
<tr>
<td>Custom Computer Programming Services</td>
<td>3,407</td>
</tr>
<tr>
<td>Hotels (except Casino Hotels and Motels)</td>
<td>2,947</td>
</tr>
<tr>
<td>Other Electronic Component Manufacturing</td>
<td>2,463</td>
</tr>
<tr>
<td>Other Accounting Services</td>
<td>2,140</td>
</tr>
<tr>
<td>Computer Systems Design Services</td>
<td>2,082</td>
</tr>
<tr>
<td>Software Publishers</td>
<td>2,010</td>
</tr>
<tr>
<td>Deep Sea Passenger Transportation</td>
<td>2,000</td>
</tr>
<tr>
<td>Other Aircraft Parts and Auxiliary Equipment</td>
<td></td>
</tr>
<tr>
<td>Manufacturing</td>
<td>1,973</td>
</tr>
<tr>
<td>Security Guards and Patrol Services</td>
<td>1,768</td>
</tr>
<tr>
<td>Engineering Services</td>
<td>1,726</td>
</tr>
<tr>
<td>Offices of Real Estate Agents and Brokers</td>
<td>1,689</td>
</tr>
<tr>
<td>Food Service Contractors</td>
<td>1,650</td>
</tr>
</tbody>
</table>
TOP UK EMPLOYERS IN CALIFORNIA

The United Kingdom has a wide range of important multinationals invested in the state of California. This section details the top forty such foreign-owned enterprises by their employment of California workers. Experian Corporation is the largest employer by far, followed by Princess Cruise Lines and Deloitte. With over 900 different UK companies employing workers in the Golden State in at least one location, spanning the entire range of industry sectors, the footprint of the United Kingdom is diverse and extensive.

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Employment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Experian Corporation</td>
<td>4,319</td>
</tr>
<tr>
<td>Experian Information Solutions, Inc.</td>
<td>4,018</td>
</tr>
<tr>
<td>Princess Cruise Lines, Ltd.</td>
<td>3,128</td>
</tr>
<tr>
<td>Deloitte &amp; Touche LLP</td>
<td>2,952</td>
</tr>
<tr>
<td>Compass Group USA, Inc.</td>
<td>2,591</td>
</tr>
<tr>
<td>Atlantic Richfield Company Inc</td>
<td>2,200</td>
</tr>
<tr>
<td>Smiths Detection Inc.</td>
<td>1,618</td>
</tr>
<tr>
<td>Ernst &amp; Young LLP</td>
<td>1,498</td>
</tr>
<tr>
<td>Kavlico Corporation</td>
<td>1,479</td>
</tr>
<tr>
<td>Young &amp; Rubicam LLC</td>
<td>1,469</td>
</tr>
<tr>
<td>HSBC Finance Corporation</td>
<td>1,396</td>
</tr>
<tr>
<td>G4s Secure Solutions (USA) Inc.</td>
<td>1,350</td>
</tr>
<tr>
<td>BAE Systems San Diego Ship Repair Inc.</td>
<td>1,278</td>
</tr>
<tr>
<td>Cushman &amp; Wakefield of California, Inc.</td>
<td>1,249</td>
</tr>
<tr>
<td>Aera Energy Services Company</td>
<td>1,212</td>
</tr>
<tr>
<td>Six Continents Hotels, Inc.</td>
<td>1,200</td>
</tr>
<tr>
<td>Senior Operations LLC</td>
<td>1,121</td>
</tr>
<tr>
<td>Ferguson Enterprises, LLC</td>
<td>1,063</td>
</tr>
<tr>
<td>BP West Coast Products LLC</td>
<td>953</td>
</tr>
<tr>
<td>U.S. Borax Inc.</td>
<td>908</td>
</tr>
<tr>
<td>Mobica US Inc.</td>
<td>900</td>
</tr>
<tr>
<td>Deloitte Consulting LLP</td>
<td>870</td>
</tr>
<tr>
<td>Regal Cinemas, Inc.</td>
<td>833</td>
</tr>
<tr>
<td>Aeroground, Inc.</td>
<td>800</td>
</tr>
<tr>
<td>BAE Systems Information and Electronic Systems Integration Inc.</td>
<td>772</td>
</tr>
<tr>
<td>Durham School Services, L. P.</td>
<td>714</td>
</tr>
<tr>
<td>GKN Aerospace Chem-Tronics Inc.</td>
<td>683</td>
</tr>
<tr>
<td>Edwards Theatres Circuit, Inc.</td>
<td>676</td>
</tr>
<tr>
<td>Bon Appetit Management Co.</td>
<td>654</td>
</tr>
<tr>
<td>Greyhound Lines, Inc.</td>
<td>638</td>
</tr>
<tr>
<td>Jacuzzi Products Co.</td>
<td>620</td>
</tr>
<tr>
<td>Western Exterminator Company</td>
<td>606</td>
</tr>
<tr>
<td>Infonet Services Corporation</td>
<td>600</td>
</tr>
<tr>
<td>Deloitte Tax LLP</td>
<td>592</td>
</tr>
<tr>
<td>Garda CL West, Inc.</td>
<td>551</td>
</tr>
<tr>
<td>Essense</td>
<td>550</td>
</tr>
<tr>
<td>BP America Inc.</td>
<td>500</td>
</tr>
<tr>
<td>Meggitt Safety Systems, Inc.</td>
<td>500</td>
</tr>
<tr>
<td>Rolls-Royce Corporation</td>
<td>500</td>
</tr>
<tr>
<td>Kimpton Hotel &amp; Restaurant Group LLC</td>
<td>489</td>
</tr>
<tr>
<td>All Others</td>
<td>44,551</td>
</tr>
</tbody>
</table>
Los Angeles County is the top destination for foreign investment from the United Kingdom, with 23,677 jobs supported across 586 firms, with an estimated $2.3 million in labor income earned. Los Angeles County holds the highest proportion of jobs supported by UK FDI, with the largest concentrations of employment in professional and business services, transportation, warehousing and utilities, manufacturing and retail trade. A full breakdown of employment is given in the following charts.
This density map shows the concentration of UK FOEs in Los Angeles County, as well as providing the individual locations of firms, where each point represents a foreign-owned enterprise from the United Kingdom. The most dense clusters of FOEs in the county reside in downtown Los Angeles and along the Hollywood to Beverly Hills strip into Santa Monica and Venice, where there is heavy activity in professional and business services.
In total, foreign direct investment from the United Kingdom is responsible for 21,225 jobs across 214 firms in Orange County, making it the second-largest location for investment. Orange County and Los Angeles County are the two largest locations for investment by far, but the composition of industries in the former is quite different. UK firms have invested heavily in professional and business services, with 58 percent of employment in this sector. Manufacturing and retail trade also have significant shares of employment and overall firm count.
This density map shows the concentration of UK FOEs in Orange County, as well as providing the individual locations of firms, where each point represents a foreign-owned enterprise from the United Kingdom. The densest cluster of foreign firms is around the major city of Irvine, a hub for business and professional services in Orange County. There are also smaller concentrations around other cities such as Anaheim, Orange, Santa Ana and Mission Viejo.

TOP 10 UK EMPLOYERS IN ORANGE COUNTY

Experian Corporation ........................................ 4,319
Experian Information Solutions, Inc. .................... 3,906
Atlantic Richfield Company Inc ......................... 2,200
Young & Rubicam LLC ........................................ 850
Deloitte Consulting LLP ..................................... 800
Compass Group USA, Inc. .................................. 716
Deloitte & Touche LLP ....................................... 700
Smiths Detection Inc. ........................................ 609
Ernst & Young LLP ............................................ 454
Sage Software Holdings, Inc. .............................. 400

UK Foreign Direct Investment
Locations within Orange County
San Diego County
OVERVIEW

San Diego County accounts for the third largest share of employment supported by foreign direct investment from the United Kingdom, with 8,939 employees across 231 firms. The strength of FOE employment in San Diego County lies in manufacturing, with 61 percent of total employment. Professional and business services is second with 21 percent of employment and the largest number of firms. Meanwhile, all other sectors in San Diego have notably low shares of foreign firms and employment.
This density map shows the concentration of UK FOEs in San Diego County, as well as providing the individual locations of firms, where each point represents a foreign-owned enterprise from the United Kingdom. The density of establishments is greatest in the city of San Diego, with a secondary concentration located to the north in the Torrey Pines and Carmel Valley area. There are smaller concentrations south of Oceanside and near El Cajon.
San Francisco County

OVERVIEW

San Francisco County represents the largest location for investment in the Bay Area, with 6,951 employees and 196 firms. San Francisco County is similar to Orange County in that the majority of FOE employment comes from the professional and business services sector, with 101 firms employing close to 4,000. The leisure and hospitality is second largest by employment figures, with about 25 percent of workers in this sector. Trade and manufacturing, which had been key sources of employment in the three largest counties, are much less of an emphasis in San Francisco County.

UK FOEs IN SAN FRANCISCO COUNTY

by Industry

UK FOE EMPLOYMENT IN SAN FRANCISCO COUNTY

by Industry
This density map shows the concentration of UK FOEs in San Francisco County, as well as providing the individual locations of firms, where each point represents a foreign-owned enterprise from the United Kingdom. There is an extremely dense cluster of firms in the Financial District of San Francisco due to the high concentration of FOEs in the professional and business services sector in this county.
Santa Clara County

OVERVIEW

Santa Clara County is the fifth most invested in region by firms from the United Kingdom. In total, its 187 firms support 6,835 employees. As would be expected, professional and business services is the most prominent sector in this county with over 3,000 jobs supported; despite the employment impacts of the pandemic, this sector actually increased employment over the past year. Foreign firms also have a strong base in manufacturing here, with 19 firms supporting 23 percent of workers. All other sectors make up just 31 percent of employment.

UK FOEs IN SANTA CLARA COUNTY
by Industry

UK FOE EMPLOYMENT IN SANTA CLARA COUNTY
by Industry
This density map shows the concentration of UK FOEs in Santa Clara County, as well as providing the individual locations of firms, where each point represents a foreign-owned enterprise from the United Kingdom. The densest cluster of establishments is centered around the city of San Jose, the nexus of business and finance in the region. A smaller concentration is in the northwest corner of the county around Palo Alto, a worldwide hub for technology.
Alameda County, located to the east of San Francisco County and northeast of Santa Clara County, remains the sixth largest in terms of foreign investment from UK firms. The county has a diverse range of foreign-owned enterprises: 34 firms in professional and business services contributing roughly 1,760 jobs (an increase of around 500 workers from the prior year), eleven manufacturing firms that support over 1,400 workers and 39 retail trade firms with over 1,200 workers. After these three sectors, UK FOEs have a relatively small footprint in Alameda County. The county actually gained nearly 1,000 workers at FOEs over the past year, with total employment now reaching over 5,000.

UK FOEs IN ALAMEDA COUNTY
by Industry

UK FOE EMPLOYMENT IN ALAMEDA COUNTY
by Industry
This density map shows the concentration of UK FOEs in Alameda County, as well as providing the individual locations of firms, where each point represents a foreign-owned enterprise from the United Kingdom. The largest city of Oakland has the greatest density of firms, with smaller concentrations around San Leandro and Dublin. Most of the FOEs in this region are located along the 880 freeway running north to south.
Ventura County
OVERVIEW

Ventura County is located to the northwest of Los Angeles County along the Pacific Coast, and supports 4,072 employees within 67 foreign-owned enterprises from the United Kingdom; the county gained nearly 700 workers in the past year. Manufacturing is not as dominant as it had been in the prior year, but it still accounts for 68 percent of employment and nearly a third of the firms. There have been some employment gains in financial activities and leisure and hospitality, which are now the second and third largest industries, respectively.

UK FOEs IN VENTURA COUNTY
by Industry

UK FOE EMPLOYMENT IN VENTURA COUNTY
by Industry
This density map shows the concentration of UK FOEs in Ventura County, as well as providing the individual locations of firms, where each point represents a foreign-owned enterprise from the United Kingdom. The cities along the 110 freeway, including Thousand Oaks, Ventura and Oxnard, have the highest density of firms from the United Kingdom. The remainder of the county is taken up by Los Padres National Forest in the north, where there are no establishments of any kind.

### TOP 10 UK EMPLOYERS IN VENTURA COUNTY

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Employees</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kavlico Corporation</td>
<td>1390</td>
</tr>
<tr>
<td>Meggitt Safety Systems, Inc.</td>
<td>500</td>
</tr>
<tr>
<td>Cushman &amp; Wakefield of California, Inc.</td>
<td>400</td>
</tr>
<tr>
<td>Compass Group USA, Inc.</td>
<td>361</td>
</tr>
<tr>
<td>Meggitt-USA, Inc.</td>
<td>148</td>
</tr>
<tr>
<td>Carros Sensors &amp; Systems Company, LLC</td>
<td>125</td>
</tr>
<tr>
<td>G4s Secure Solutions (USA) Inc.</td>
<td>119</td>
</tr>
<tr>
<td>Cool-Pak, LLC</td>
<td>85</td>
</tr>
<tr>
<td>Gooch and Housego (California) LLC</td>
<td>80</td>
</tr>
<tr>
<td>Custom Sensors &amp; Technologies, Inc.</td>
<td>77</td>
</tr>
</tbody>
</table>
San Mateo County
OVERVIEW

San Mateo County, another key component of the Bay Area region, is home to 82 foreign-owned enterprises from the United Kingdom with 3,822 jobs. San Mateo’s heaviest employment concentrations are in professional and business services with nearly 1,200 workers and information with close to 1,100 employees. Trade and manufacturing only play a minor role here.

UK FOEs IN SAN MATEO COUNTY
by Industry

- Natural Resources: 0%
- Construction: 0%
- Manufacturing: 25%
- Wholesale Trade: 0%
- Retail Trade: 4%
- Transportation, Warehousing and Utilities: 32%
- Information: 31%
- Financial Activities: 1%
- Professional and Business Services: 6%
- Education and Healthcare: 0%
- Leisure and Hospitality: 0%
- Other (Personal) Services: 0%
- Government: 0%

UK FOE EMPLOYMENT IN SAN MATEO COUNTY
by Industry

- 0% - Natural Resources
- 0% - Construction
- 5% - Manufacturing
- 0% - Wholesale Trade
- 2% - Retail Trade
- 23% - Transportation, Warehousing and Utilities
- 28% - Information
- 1% - Financial Activities
- 31% - Professional and Business Services
- 0% - Education and Healthcare
- 10% - Leisure and Hospitality
- 0% - Other (Personal) Services
- 0% - Government
This density map shows the concentration of UK FOEs in San Mateo County, as well as providing the individual locations of firms, where each point represents a foreign-owned enterprise from the United Kingdom. The firms are densest in the cities along the coast, where major freeways provide easy transit from San Francisco to San Jose and everywhere in between. In particular, we can see locations in Redwood City, San Mateo, South San Francisco and Palo Alto. The southern reaches of the county, which are reserved for state parks and natural preserves, have no investment locations.
Kern County OVERVIEW

Kern County makes up a large proportion of California’s agricultural base, due to its location at the southern end of the Central Valley. As such, Kern’s highest proportion of UK FOE employment comes from the natural resources sector, which includes farming and agriculture. 1,045 workers are employed in this sector across six locations. Kern County’s other strength is in manufacturing, where six firms from the United Kingdom support a further 900 employees. Other smaller concentrations of employees are present in retail trade, professional and business services and leisure and hospitality. In total, firms from the United Kingdom have 29 locations in Kern County with 2,630 total workers supported; overall employment in this county dropped by 400 year-over-year.

UK FOEs IN KERN COUNTY
by Industry

UK FOE EMPLOYMENT IN KERN COUNTY
by Industry
TOP 10 UK EMPLOYERS IN KERN COUNTY

Aera Energy Services Company................................. 1,182
U.S. Borax Inc......................................................... 900
Rio Tinto Minerals Inc............................................. 150
G4s Secure Solutions (USA) Inc.............................. 125
Six Continents Hotels, Inc...................................... 122
Greyhound Lines, Inc.............................................. 28
The Finish Line Inc................................................ 25
United States Cold Storage, Inc.............................. 23
Western Exterminator Company............................ 10
Ferguson Enterprises, LLC....................................... 10

UK Foreign Direct Investment Locations within Kern County

This density map shows the concentration of UK FOEs in Kern County, as well as providing the individual locations of firms, where each point represents a foreign-owned enterprise from the United Kingdom. The population of Kern County is quite dispersed, and as a result there is only one major concentration of UK FOEs, located in the city of Bakersfield. Aside from a few individual locations throughout the county, there are no other dense areas for investment.
San Bernardino

OVERVIEW

The tenth-largest county for foreign direct investment is San Bernardino County, located to the east of Los Angeles County. San Bernardino has 77 firms from the United Kingdom with 2,301 employees. 44 percent of employment lies in the manufacturing sector, a slight decline from the prior year but enough to keep it the largest sector by far. There is another concentration in financial activities with over 400 employees, while professional and business services and leisure and hospitality are the third and fourth largest by employment.

UK FOEs IN SAN BERNARDINO COUNTY

by Industry

UK FOE EMPLOYMENT IN SAN BERNARDINO COUNTY

by Industry
UK Foreign Direct Investment Locations within San Bernadino County

This density map shows the concentration of UK FOEs in San Bernadino County, as well as providing the individual locations of firms, where each point represents a foreign-owned enterprise from the United Kingdom. There are dense clusters of UK FOEs around the major cities of Riverside, Ontario and Corona, with a scarce amount of investment anywhere else.
This year, we expand our reach to include the top twelve counties by employment, which adds the counties of Riverside and Contra Costa to our analysis. Riverside County, to the east of Orange County, supports 1,313 jobs across 69 foreign-owned enterprises. The key concentrations are in professional and business services, with 39 percent of employment, and manufacturing, with 28 percent. Despite only having 15 percent of employment combined, wholesale and retail trade make up almost half of the firms in Riverside County at 33.

**UK FOEs IN RIVERSIDE COUNTY by Industry**

- Natural Resources: 0%
- Construction: 0%
- Manufacturing: 28%
- Wholesale Trade: 9%
- Retail Trade: 6%
- Transportation, Warehousing and Utilities: 2%
- Information: 11%
- Financial Activities: 2%
- Professional and Business Services: 39%
- Education and Healthcare: 0%
- Leisure and Hospitality: 2%
- Other (Personal) Services: 0%
- Government: 0%

**UK FOE EMPLOYMENT IN RIVERSIDE COUNTY by Industry**

- Natural Resources: 0%
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- Retail Trade: 6%
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- Information: 11%
- Financial Activities: 2%
- Professional and Business Services: 39%
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- Other (Personal) Services: 0%
- Government: 0%
This density map shows the concentration of UK FOEs in Riverside County, as well as providing the individual locations of firms, where each point represents a foreign-owned enterprise from the United Kingdom. There is a major cluster in the northwest corner of the county around the city of Riverside, with smaller clusters in the Indio region and by Murrieta.

TOP 10 UK EMPLOYERS IN RIVERSIDE COUNTY

- G4s Secure Solutions (USA) Inc. .............................................. 300
- Luxfer Inc. ............................................................................. 286
- Amec Foster Wheeler E&C Services, Inc. .......................... 113
- Regal Cinemas, Inc. ............................................................... 89
- Edwards Theatres Circuit, Inc. .............................................. 62
- Ferguson Enterprises, LLC .................................................. 54
- Western Exterminator Company ......................................... 46
- Ferguson Fire & Fabrication, Inc. ......................................... 34
- Wood Environment & Infrastructure Solutions, Inc. ........... 31
- Ba Holdings, Inc. ................................................................. 30
Contra Costa County

OVERVIEW

Contra Costa County is located on the eastern side of the San Francisco Bay, and supports 1,100 jobs at 59 foreign-owned enterprises. This is the first county where retail trade is the largest sector, with 400 jobs accounting for 36 percent of employment and 18 firms. Manufacturing and professional and business services are the other major industries in this county.

UK FOEs IN CONTRA COSTA COUNTY

by Industry

UK FOE EMPLOYMENT IN CONTRA COSTA COUNTY

by Industry
This density map shows the concentration of UK FOEs in Contra Costa County, as well as providing the individual locations of firms, where each point represents a foreign-owned enterprise from the United Kingdom. There are clusters around the cities of Walnut Creek, Concord and San Ramon.

**TOP 10 UK EMPLOYERS IN CONTRA COSTA COUNTY**

BP West Coast Products LLC .................................................. 310
Carros Sensors & Systems Company, LLC ............................. 125
Acro Associates, Inc. .............................................................. 100
Trustarc Inc. ........................................................................ 99
Compass Group USA, Inc. ...................................................... 60
General Logistics Systems Us, Inc. ......................................... 40
Wandisco, Inc. .................................................................... 30
Bionicrolab, Inc. .............................................................. 28
Northgate Capital, L.L.C. ...................................................... 26
The Finish Line Inc ............................................................ 25
Beyond foreign direct investment, the bilateral trade of goods and services between the United Kingdom and California represents a critical component of the relationship between the partners. In the charts below the top exports from California to the United Kingdom, as well as the top imports from the United Kingdom to California, are shown. Although trade volumes fell in 2020 due to the pandemic and other macroeconomic factors, the value of imports began to rise again in 2021. Overall, the total value of trade between California and the United Kingdom in 2021 was about $8.3 billion; the top traded commodities were computer and electric products, transportation equipment and chemicals. Even more important is the bilateral trade in services, estimated to be three times larger in value than the trade in goods. The top California services exports to the United Kingdom play to the strengths of the Golden State, as they include audio and visual services, personal travel and tourism, business management and consulting services and database and other information services.

### Top 10 Exports Commodities by NAICS Category

<table>
<thead>
<tr>
<th>Industry</th>
<th>2018</th>
<th>2019</th>
<th>2020</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>334 - Computer &amp; Electronic Products</td>
<td>$1,637</td>
<td>$1,317</td>
<td>$1,121</td>
<td>$1,098</td>
</tr>
<tr>
<td>325 - Chemicals</td>
<td>$454</td>
<td>$454</td>
<td>$597</td>
<td>$749</td>
</tr>
<tr>
<td>336 - Transportation Equipment</td>
<td>$660</td>
<td>$775</td>
<td>$1,137</td>
<td>$365</td>
</tr>
<tr>
<td>930 - Used Or Second-Hand Merchandise</td>
<td>$380</td>
<td>$581</td>
<td>$394</td>
<td>$343</td>
</tr>
<tr>
<td>339 - Miscellaneous Manufactures</td>
<td>$359</td>
<td>$413</td>
<td>$305</td>
<td>$294</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$5,272</strong></td>
<td><strong>$5,267</strong></td>
<td><strong>$4,968</strong></td>
<td><strong>$4,346</strong></td>
</tr>
</tbody>
</table>

### Top 10 Imports Commodities by NAICS Category

<table>
<thead>
<tr>
<th>Industry</th>
<th>2018</th>
<th>2019</th>
<th>2020</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>336 - Transportation Equipment</td>
<td>$2,801</td>
<td>$3,187</td>
<td>$1,392</td>
<td>$1,175</td>
</tr>
<tr>
<td>334 - Computer &amp; Electronic Products</td>
<td>$489</td>
<td>$476</td>
<td>$404</td>
<td>$488</td>
</tr>
<tr>
<td>333 - Machinery, Except Electrical</td>
<td>$340</td>
<td>$358</td>
<td>$335</td>
<td>$354</td>
</tr>
<tr>
<td>325 - Chemicals</td>
<td>$221</td>
<td>$239</td>
<td>$258</td>
<td>$313</td>
</tr>
<tr>
<td>339 - Miscellaneous Manufactures</td>
<td>$125</td>
<td>$131</td>
<td>$174</td>
<td>$270</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$5,545</strong></td>
<td><strong>$6,304</strong></td>
<td><strong>$3,747</strong></td>
<td><strong>$3,909</strong></td>
</tr>
</tbody>
</table>
UNITED KINGDOM
FOREIGN DIRECT INVESTMENT
IN CALIFORNIA

IN PARTNERSHIP WITH THE BRITISH
CONSULATE GENERAL IN LOS ANGELES