88 Cities Summit
Reimagining the Future of Cities
April 27, 2022
Bill Allen
President & CEO, LAEDC
Reinventing our economy to collaboratively advance growth and prosperity for all.

Economic Research | Business Assistance | Industry Cluster Development
Workforce Development | International Trade | Foreign Investment Attraction
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NIXON PEABODY
Lisa Cagnolatti
Senior Vice President of Customer Service, Southern California Edison
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April 27, 2022
Opening Plenary

Stephen Cheung (Moderator)
COO, LAEDC
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April 27, 2022
Business Recovery

Kelly LoBianco (Moderator)
Executive Director, Economic and Workforce Development, Los Angeles County
Business Recovery

Rudy Espinoza
Executive Director, Inclusive Action for the City

Angela Gibson-Shaw
President, Greater Los Angeles African American Chamber of Commerce

Bob Machuca
District Director of Business Assistance, Los Angeles County Economic Development Corporation

Lilly Rocha
CEO, Latino Restaurant Association
Housing Affordability

Effie Turnbull Sanders (Moderator)
Vice President of Civic Engagement and Economic Partnerships, University of Southern California
Housing Affordability

Jennifer Hark Dietz  
CEO, People Assisting the Homeless (PATH)

Sasha Kergan  
Deputy Secretary of Housing, California State’s Business, Consumer Services, and Housing Agency

Heidi Marston  
Executive Director, Los Angeles Homeless Services Authority

Kim McKay  
Executive Vice President, BRIDGE Housing
Broadband Deployment & Adoption

Keri Askew Bailey
Group Vice President of State Government Affairs, West Region, Charter Communications

Efrain Escobedo
Vice President of Public Policy and Civic Engagement, California Community Foundation

Selwyn Hollins
Director of the Internal Services Department, Los Angeles County

Rebecca Kauma
Economic & Digital Inclusion Officer, City of Long Beach
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April 27, 2022
Cleantech Infrastructure

Danny Kim (Moderator)
Partner, Nixon Peabody LLP
Cleantech Infrastructure

Zanku Armenian
Director of Public Affairs, Southern California Edison

Joseph Avila
Director of Public Affairs, Southern California Gas Company

Michelle Kinman
SVP of Market Transformation, Los Angeles Cleantech Incubator

Julia Thayne DeMordaunt
Principal of Urban Transformation, RMI
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April 27, 2022
City Talks

Jessica Ku Kim
Vice President of Economic and Workforce Development, LAEDC
Broadband Deployment & Adoption

Jesse Mays
Assistant City Manager, City of Culver City
City of Culver City

Jesse Mays, Assistant City Manager
LAEDC’S 88 Cities Summit
April 27, 2022
88 Cities Summit
Reimagining the Future of Cities

April 27, 2022
Business Recovery

Luis Garibay
Economic Development Manager,
City of Palmdale
Business Partnerships

Los Angeles County Economic Development Corporation
Antelope Valley Mall
Antelope Valley Chambers of Commerce
Galactic
Palmdale Auto Mall
San Hispanic Chamber of Commerce
Antelope Valley Black Chamber of Commerce
America’s Job Center of California
Avedge
Lancaster
America’s SBDC California
Community Partnerships
Palmdale Auto Mall

HEATH SATOW: REVOLUTION

Public Art Collaboration
WHAT’S Your VISION FOR PALMDALE?

Take our General Plan survey at Palmdale2045.org

Envision PALMDALE 2045
a complete community

Land Use & Zoning
Parking Counts
Infill Projects
Mixed Use
Workforce Needs

FOOD INDUSTRY JOB FAIR
Wednesday, April 14 from 9 a.m. to 12 p.m.
Poncitlán Square • 38316 9th St. East, Palmdale
Local Restaurants looking to fill over 50 positions

Positions include:
• Shift Manager
• Line Cook/Prep Cook
• Server
• Host
• Busser
• Cashier
• Dishwasher
• and more...

Qualifications may include:
• 1-year experience
• ServSafe Certification
• HS Diploma/GED
• Punctual/Reliable
• Must be able to work weekends

Positions located in:
• Palmdale
• Other locations throughout the AV

Register on Eventbrite to attend:
restaurant_work.eventbrite.com

For more information, contact
David Santamaria • 661-208-4954 • dsantamaria@jvs-social.org

The opportunity is EEO/AA funded by the Employment & Training Administration of the U.S. Department of Labor as part of the Social Security Administration’s Workforce Development, Aging & Community Services (WDA&C) and Los Angeles County Business Job Centers of California are Equal Opportunity/Employment Programs. Auxiliary aids and services are available upon request to individuals with disabilities. TTY phone number is 661 990 8444 (Losangeles) and 661 208 4494 (Palmdale). Please contact staff 72 hours in advance.

Targeted Hiring Fairs
Workforce Training
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April 27, 2022
Housing Affordability

Alma Martinez
City Manager, City of El Monte
Located approximately 12 miles east of downtown Los Angeles, El Monte is a hub in the San Gabriel Valley and is the 9th largest city (out of 88) in Los Angeles County with a population of approximately 110,000.

Land uses within its 10 square mile area are 58% residential, 18% office/retail and 10% industrial. El Monte is also ethnically diverse with 63.3% Hispanic, 30.7% Asian and 3.7% non-Hispanic White.

El Monte has one of the largest unhoused population in the San Gabriel Valley. The 2020 Homeless Count conducted by the Los Angeles Homeless Services Authority (LAHSA) reported 433 homeless individuals in the City.
Over the past 8 years, over 1,200 housing units have been built in El Monte, with 32% of them being affordable units (400 units).

1. **133-room Homekey Project**
2. **106-unit Cesar Chavez Project**
3. **18-room Life Ark Project**
Building on the success of the Project Roomkey Program, in July 2020, the California Department of Housing and Community Development (HCD) issued a Notice of Funding Availability for the Homekey Program.

Homekey is the next phase in the State’s response to protecting Californians experiencing homelessness who are at a high risk for serious illness and were impacted by COVID-19.

The maximum Homekey funding allocation with no match is $100,000 per unit, and a separate 24-month operating subsidy in an amount not to exceed $1,000/month per unit. Funding requests over $100,000 per unit will require a 50% match by the Grantee.
• City received $5.67M of HUD Emergency Solutions Grant (ESG) Coronavirus (CV) funding for homeless prevention, street outreach, rapid rehousing and emergency shelter.

• City and Avant Garde, Inc. submitted an application for the 93-room M Motel and the 40-room Budget Inn. Both hotels are adjacent to each other at Valley Blvd./Baldwin Ave. and were under the same ownership.

• November 2020, El Monte was awarded Homekey funding totaling $17.71M. Funds used to acquire and rehab motel properties. Funding for operations was provided via Philanthropic Funds from Kaiser Permanente.
HOMEKEY SITE #1: BUDGET INN

- 30,000 sf (0.68 acre) site.
- 40 guest rooms.
- Manager’s unit for case management offices.
Opportunity to repurpose blighted buildings with high crime activities and clean up the neighborhood.
HOMEKEY SITE #2: M MOTEL

- 50,000 sf (1.15 acre) site.
- 28,100 sf two-story building constructed in 1964.
- Large courtyard and rear usable space.
ASKING PRICE – $17.5M

**Budget Inn**
- Appraised Value: $5.0M
- Purchase Price: $4.0M
- Closing Date: December 15, 2020

**M Motel**
- Appraised Value: $11.0M
- Purchase Price: $11.0M
- Closing Date: December 15, 2020

**Summary**
- Total Appraised Value: $16.0M
- Purchase Price: $15.0M
**CHALLENGES: HOMELESSNESS**

• With 133 beds, Homekey will provide **housing for up to 30% of the City’s homeless population** (433 individuals).

• Budget Inn will operate as an **emergency shelter** in perpetuity due to ESG-CV funding.

• M Motel will operate as **temporary housing for homeless families** for 5 years and will transition to permanent supportive housing.

• Tenants have to be entered into the LA County Coordinated Entry System (CES) and will be available for all San Gabriel Valley Service Planning Area cities.

• Budget Inn will **prioritize transition age youth (TAYs)** and the M Motel will **house families**.
Upon taking ownership of the buildings, the City discovered that 11 households were utilizing the motels as long-term housing.

City had to provide property management services and 24-hour security for the households.

City was responsible for relocating the households before the sites could be occupied.

City utilized Overland Pacific & Cutler to develop a relocation plan and assist with relocation benefits.

Relocation plan had to be approved by HCD and the City Council.

Relocation took 6 months; City paid $350,000 in relocation benefits.
CHALLENGES: RENOVATIONS

- City discovered significant Building and Fire code violations and structural damages that were not identified in HCD’s presale inspection.
- M Motel had to be red-tagged due to structural failure.
- Renovations:
  - Structural repairs
  - Roof replacement
  - Mold abatement
  - Asbestos abatement
  - Electrical re-wiring
  - Plumbing re-piping
  - Termite abatement
  - ADA compliance
  - HVAC replacement
  - Security system
CHALLENGES: RENOVATIONS

- Challenges: Material costs increase and supply shortages due to covid have resulted in increased costs and significant construction delays.
HCD’s funding agreement requires the City comply with the **50% occupancy rate by December 31, 2021.**

Due to ongoing renovation at the Budget Inn, the City had to house homeless individuals at the M Motel site.

In order to achieve this milestone, **staff identified 39 rooms that could be quickly renovated for temporary occupancy** until the M Motel undergoes full renovations.

A very aggressive schedule was implemented that included the **employment of City Public Works Department staff** to complete the basic room renovations necessary for occupancy.
• **Union Station Homeless Services** provides homeless resources through the City’s Homeless Access Center funded by Measure H.

• Union Station provides **onsite wraparound supportive services** at the M Motel for the temporary emergency shelter of the 39 rooms.

• The temporary shelter will close in Summer 2022. In the Fall 2022, the M Motel will undergo full renovations.

• **ACCOMPLISHMENT** – 44 homeless individuals moved into the M Motel on January 26, 2022 in compliance with HCD!

• The City was granted an extension for the M Motel due to the significant renovation requirements.
ADDITIONAL FUNDING SOURCES

• Due to the unexpected renovations required, the City had to seek additional funding sources.

• In October 2021, HCD awarded the City additional CDBG-CV funding totaling $6.6M.

• In December 2021, the El Monte City Council approved an allocation of $5.1M in ARPA funds for renovations and operations.

• The City is working with LA County Homeless Initiative to provide subsidy for the operations of the M Motel for family homeless housing starting in Fiscal Year 2022.

• Lessons learned: due diligence, thorough site inspections, property management, onsite security needs, relocation needs & budget/sources of funds.
The City partnered with the Cesar Chavez Foundation on a two-phase affordable TOD housing project adjacent to the El Monte Metrolink Station.
● Parcel #1 has an area of 29,750 sf and was previously occupied by the City’s Trolley Bus Station.

● Parcel #2 was made up of 2 parcels with a combined area of 27,880 sf. The northern parcel was previously occupied by a vacant two-story office building. The southern parcel was owned by the City and vacant.

● The Trolley Station was relocated to a temporary facility across the street.
CESAR CHAVEZ: PREVIOUS USES

El Monte Trolley Station

City owned vacant parcel

Private-Owned Parcel
CESAR CHAVEZ: PROJECT SUMMARY

- **Parcel #1:**
  - 58,559 sf, four-story building.
  - 53 units (27 for Veterans and 25 for families).

- **Parcel #2:**
  - 55,760 sf, four-story building.
  - 53 units (all families).
  - 2 shared parking vehicles spaces.

- **Open Space:**
  - Central courtyards with tot-lots, raised vegetable garden, exercise area, dog enclosure and picnic seating.
CEasar Chávez: City Approvals

- The City Planning Commission approved Phase #1 in May 2019 and Phase #2 in June 2020.

- In June 2019, the City Council approved:
  - Temporary relocation of the Trolley Station and submittals to “Metro” for Proposition A & C Returns.
  - Development and Affordable Rental Housing Loan Agreements (DDAs) for Veterans and families.
  - 4%/9% tax credit allocations.

- Phase #1 will be complete in June 2022. Phase #2 in Winter 2023.
CCF was awarded $6.75M in Mental Health Housing Program (MHHP) funds targeting Homeless Veterans.

CCF received 27 Veterans Affairs Supportive Housing Project-Based Vouchers (PBVASH) funds.

CCF utilized CA Tax Allocation Credit Committee’s (TCAC) the 4%/9% Hybrid Capital Structure.

Phase #1: Received $2.5M in HOME funds.

Phase #2: Received $500K in HOME funds.
In 2018, LifeArk approached the City with an innovative housing project – using modular construction techniques.
• 1.6 billion people live in floating slums or substandard housing globally and **100 million are homeless**.

• **82.4 million people worldwide have been forcibly displaced** as of 2020 as a result of persecution, conflict and human rights violations.

• Displaced persons spend more than 16 years living as refugees in temporary shelters.

• Extreme weather events resulted in **15,000 deaths and economic loss of $170 billion in 2020**.
In November 2021, City of Los Angeles adopted a blueprint to develop 500,000 new housing units by 2029.

In February 2022, the City of El Monte adopted its housing element for 8,500 new housing units by 2029.

Modular construction can save up to 20% in costs - if done right.

Construction time schedule can be reduced 20-50% due to repeated designs and manufacturing in controlled factory environment - but access to labor remains a major hurdle.
LifeArk innovations can lead the path to a **new normal** in the construction industry.

**DESIGN**
- Kit-of-parts with Lego-like simplicity allows easy assembly and transportation.
- Moment frame design strengthens structural integrity.

**MATERIALS**
- HDPE with foam insulation creates strength and natural buoyancy.
- Pioneering use of plastic as load-bearing material in construction.

**MANUFACTURING**
- Rotomolding makes mass production possible at low capital investment - easily scalable.
- Common plastic processing technology but never used for housing construction.
## LIFEARK HOUSING TYPES

<table>
<thead>
<tr>
<th>SHELTER</th>
<th>INTERIM</th>
<th>PERMANENT</th>
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<tbody>
<tr>
<td>65 SF</td>
<td>130 SF</td>
<td>300 SF*</td>
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<tr>
<td>- SINGLE MODULE UNIT</td>
<td>- DOUBLE MODULE UNIT</td>
<td>- SINGLE FAMILY</td>
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<tr>
<td>- POWER/LIGHT/FAN</td>
<td>- INDIVIDUAL BEDROOM +</td>
<td>- MULTI FAMILY</td>
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<tr>
<td>- BED+DESK+CLOSET</td>
<td>- BATHROOM/KITCHENETTE</td>
<td>- ONE OR MULTI-STORY</td>
</tr>
<tr>
<td>$10,000/unit</td>
<td>$25,000/unit</td>
<td>$95,000/unit</td>
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</tbody>
</table>

*layout below shows 4 units

- FULL MEP SYSTEM
- FIRE SPRINKLER
- FULLY FINISHED
- FULL MEP SYSTEM
- FIRE SPRINKLER
Since the inception of the initial design in 2017, LifeArk has successfully passed rigorous certification requirements to build the first-of-its-kind homeless housing project in El Monte.
LIFEARK EL MONTE DEVELOPMENT

- LA County Housing Innovation Challenge award-winning project.
- 14,805 sf lot, developed with 3 buildings and 18 units for formerly homeless individuals.
- $190k per unit, compared to $597k per unit cost of homeless housing building with LA City’s Proposition HHH funding.
- $3.6 million total project cost.
- Entitlements approved by City in Sept. 2019 and occupied in April 2022. Services provided by Union Station.
18 rooms on a 0.34-acre site = 53 units per acre
TIME LAPSE CONSTRUCTION VIDEO
CONTACT INFORMATION

Alma K. Martinez
CITY MANAGER

amartinez@elmonteca.gov
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April 27, 2022
Cleantech Infrastructure

Marvin Moon
Assistant General Manager for Power Delivery, Pasadena Water & Power
Today’s Discussion:

- GHG reductions of Pasadena’s municipal utility
- Building Electrification Ordinance
- Pasadena’s EV Charging Plazas
• Pasadena Water & Power (PWP) GHG Reduction Progress:
  > Replace Fossil Fuel contracts with Renewables
  > Results in needing to make up “Reserve Capacity” with Energy Storage
Building Electrification Ordinance

> Writing Building Ordinance for Multifamily New Construction
  ▪ Next Year Single Family & ADU
  ▪ Questions to Utilities:
    Customer Cost impact? Grid impact? GHG Difference?
Electric Transportation Goals:

1. Increase EV adoption
2. Provide electric “fuel” competitive with petroleum
3. Assure there is adequate EV infrastructure to support the new technology.
Key Points about PWP’s Charging Plazas

- A Charging Plaza has at least 20 chargers.
- PWP does not use Rate Payer funds.
- Major funding from Low Carbon Fuel Standard (LCFS)
- Deliver the whole package. ($, Installation, O&M)
- Partner with Others.
### City Owned Chargers

- **4 Large Installations Complete (3 Public)**
- **3 Large Installations in Progress (All Public)**
- **Various Smaller Installations**

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<tr>
<th>LOCATION</th>
<th>Total</th>
<th>Public</th>
<th>Fleet</th>
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<tbody>
<tr>
<td>Holly Garage</td>
<td>41</td>
<td>16</td>
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<td>Los Robles Garage</td>
<td>10</td>
<td>5</td>
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<tr>
<td>Del Mar Garage</td>
<td>4</td>
<td>4</td>
<td>--</td>
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<tr>
<td>Del Mar DCFC</td>
<td>1</td>
<td>1</td>
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<tr>
<td>Marriot Garage</td>
<td>3</td>
<td>3</td>
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<tr>
<td>Schoolhouse Garage</td>
<td>2</td>
<td>2</td>
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<td>Marengo Garage (Level 2)</td>
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<td>Marengo Garage DCFC</td>
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<td>El Molino Garage</td>
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<td>Delacey Garage</td>
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<td>3</td>
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<td>Main Library</td>
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<td>City Yards (Level 2 Rear)</td>
<td>50</td>
<td>--</td>
<td>50</td>
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<tr>
<td>City Yards (Level 2 Front)</td>
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<td>--</td>
<td>3</td>
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<tr>
<td>City Yards DCFC</td>
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<td>--</td>
<td>2</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>150</td>
<td>65</td>
<td>85</td>
</tr>
</tbody>
</table>
Pasadena City Yards

- 50 Level 2 Chargers
- 2 DC Fast Chargers
- Fleet and Employee Use
• 41 Level 2 EV Chargers
• Connected to 200A 277/480V service with dynamic load sharing
• Fleet / Employee / Public Use
Marengo Charging Plaza
(Largest Public Fast Charging in USA!)
Pasadena Water and Power

- 44 DCFCs
- (24 Tesla+20 PWP)
- Supports all DCFC Standards
Pasadena Water and Power

Marengo – Completed Installation
Arroyo Charging Depot
Pasadena Water and Power
Pasadena Del Mar Garage Expansion

(Pasadena Water and Power)

(In Construction)

- Expansion is in construction
- Existing: 1 DCFC + 4 Level 2 chargers
- New: 3 DCFC + 37 Level 2 chargers with dynamic load sharing
• 23 Level 2 Chargers + 2 DCFC
• 21 Level 2 Chargers
• 5 DCFC
PWP Charger Usage

- Upward Trend
- Promote Non-Peak Usage
- Maximize LCFS Credits
Maximize Usage…
Under Considerations:

> Low Income Discounted Charging
> Customer Loyalty/Subscription/Rewards/ “All-You-Can-Charge”
> Targeted Subscriptions for Shared Mobility (Uber/Lyft)
> Targeted Subscriptions for Delivery Vans (i.e. Amazon, FedEx, etc.)
Thank you!
Melissa Kham
Vice President of Strategic Relations, LAEDC
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