

### **UNITED STATES**

#### **QUICK FACTS**

Source: \*ACS 2020 Experimental Estimates, \*\*Bureau of Economic Analysis, ^Bureau of Labor Statistics



**Population\*** 329.5 million



Median Household Income\* \$67,340



Pre-Pandemic Unemployment Rate (2019)<sup>^</sup>



**Prime Age %\*** 39.1%



Poverty Rate\*



Current Unemployment Rate (2021)<sup>^</sup>



**Gross Domestic Product\*\*** 

\$22.99 billion

ECONOMIC METRICS	2017	2018	2019	2020	2021	2022F	2023F
Real GDP Growth	2.7%	2.3%	2.6%	-2.3%	5.7%	3.6%	2.4%
Real Personal Income Growth	3.4%	3.3%	1.3%	3.4%	2.1%	-1.9%	2.6%
<b>Total Employment Growth</b>	1.6%	1.6%	1.4%	-5.7%	2.9%	3.0%	1.3%
Unemployment Rate	4.4%	3.9%	3.7%	8.1%	5.3%	3.9%	3.6%
СРІ	2.1%	2.4%	1.8%	1.2%	7.0%	4.4%	2.7%
Median Listing Prices	\$272,420	\$293,600	\$311,700	\$344,400	\$371,800	\$396,000	\$405,900

BY SECTOR	2017	2018	2019	2020	2021	2022F	2023F
Construction, Natural Resources, and Mining	4.2%	4.5%	1.0%	-3.8%	1.6%	2.6%	1.6%
Manufacturing	1.4%	2.1%	0.0%	-4.7%	3.2%	2.1%	0.4%
Trade, Transportation, and Utilities	0.5%	0.6%	0.5%	-2.3%	7.0%	2.0%	-0.1%
Information	0.2%	1.3%	1.4%	-6.0%	7.5%	3.5%	1.7%
Financial Activities	1.5%	1.9%	1.9%	-1.1%	2.0%	4.2%	0.2%
<b>Professional and Business Services</b>	1.9%	2.2%	1.3%	-3.3%	6.2%	5.0%	1.5%
<b>Education and Health Services</b>	2.0%	2.0%	2.4%	-4.4%	3.2%	3.2%	0.7%
Leisure and Hospitality	2.1%	1.3%	2.3%	-24.0%	16.0%	6.0%	5.0%
Other Services	1.6%	0.8%	1.2%	-10.2%	5.0%	4.5%	3.1%
Government	0.4%	0.6%	1.0%	-4.6%	3.4%	1.9%	1.6%



## **CALIFORNIA**

#### **QUICK FACTS**

Source: \*ACS 2020 Experimental Estimates, \*\*Bureau of Economic Analysis, ^Bureau of Labor Statistics



**Population\*** 39.4 million



Median Household Income\* \$83,056



Pre-Pandemic Unemployment Rate (2019)^



**Prime Age %\*** 41.3%



Poverty Rate\*



Current Unemployment Rate (2021)<sup>^</sup>



**Gross State Product\*\*** 

\$3.09 Trillion

ECONOMIC METRICS	2017	2018	2019	2020	2021	2022F	2023F
Real GDP Growth	4.7%	4.0%	3.6%	-2.8%	6.7%	4.2%	2.7%
Real Personal Income Growth	1.5%	1.8%	3.9%	7.0%	2.1%	-1.9%	2.3%
<b>Total Employment Growth</b>	2.3%	1.8%	1.4%	-9.3%	6.1%	2.9%	1.4%
Unemployment Rate	4.8%	4.3%	4.2%	10.2%	7.7%	5.7%	4.6%
Median Listing Prices	\$518,000	\$536,100	\$562,300	\$650,700	\$721,000	\$781,900	\$793,700

BY SECTOR	2017	2018	2019	2020	2021	2022F	2023F
Construction, Natural Resources, and Mining	6.4%	4.2%	2.1%	-2.2%	1.2%	2.6%	1.7%
Manufacturing	0.8%	0.6%	0.1%	-6.1%	2.4%	1.5%	0.6%
Trade, Transportation, and Utilities	1.7%	0.4%	0.7%	-4.1%	2.9%	2.2%	1.0%
Information	2.6%	1.8%	3.0%	-8.4%	7.6%	2.1%	2.4%
Financial Activities	1.1%	-0.1%	1.6%	-4.7%	0.6%	4.1%	0.6%
<b>Professional and Business Services</b>	3.1%	3.6%	1.4%	-5.2%	6.3%	5.0%	1.6%
<b>Education and Health Services</b>	3.3%	2.6%	3.4%	-4.3%	3.5%	1.9%	1.2%
Leisure and Hospitality	2.1%	2.4%	1.9%	-35.4%	31.7%	7.0%	2.7%
Other Services	1.9%	1.1%	1.1%	-24.1%	15.5%	3.0%	2.2%
Government	1.2%	1.0%	-0.1%	-7.4%	2.1%	0.4%	1.5%

## **SOUTHERN CALIFORNIA 5-COUNTY REGION**

#### **QUICK FACTS**

Source: \*ACS 2019, \*\*Bureau of Economic Analysis, ^Bureau of Labor Statistics



**Population\*** 18.72 million



Median Household Income\* \$77,100



*Pre-Pandemic* Unemployment Rate (2019)<sup>^</sup> 4.1%



**Prime Age %\*** 41.85%



Poverty Rate\* 12.2%



Current Unemployment Rate (2021)<sup>^</sup>



**Gross County Product\*\*** 

\$1.09 trillion

<b>ECONOMIC METRICS</b>	2017	2018	2019	2020	2021	2022F	2023F
Real GDP Growth	3.45%	2.81%	3.08%	-5.22%	6.60%	4.68%	2.77%
Real Personal Income Growth	3.45%	3.88%	4.64%	7.98%	1.50%	-2.09%	2.67%
<b>Total Employment Growth</b>	2.13%	1.66%	1.42%	-10.41%	6.38%	3.11%	1.48%
<b>Unemployment Rate</b>	4.6%	4.2%	4.1%	11.2%	8.2%	5.8%	4.6%
Median Listing Prices	\$584,200	\$602,400	\$625,500	\$747,800	\$805,800	\$879,000	\$892,200

BY SECTOR	2017	2018	2019	2020	2021	2022F	2023F
Construction, Natural Resources, and Mining	6.1%	3.6%	1.2%	-2.2%	1.2%	1.1%	0.3%
Manufacturing	-1.4%	-0.6%	-0.6%	-9.0%	2.4%	1.2%	0.5%
Trade, Transportation, and Utilities	2.4%	0.8%	1.4%	-3.8%	2.9%	2.5%	0.7%
Information	-0.4%	-1.3%	-1.1%	-18.2%	7.6%	2.8%	3.8%
Financial Activities	0.1%	-0.9%	1.4%	-5.9%	-0.5%	2.6%	1.6%
<b>Professional and Business Services</b>	2.1%	3.8%	2.2%	-8.2%	5.7%	5.2%	3.0%
<b>Education and Health Services</b>	4.2%	2.9%	3.7%	-3.9%	4.1%	2.6%	0.8%
Leisure and Hospitality	2.5%	2.3%	2.1%	-34.5%	32.7%	7.1%	3.0%
Other Services	0.8%	0.8%	1.2%	-24.7%	16.4%	3.9%	3.1%
Government	1.6%	1.2%	-0.8%	-7.0%	2.9%	1.0%	0.5%





## LOS ANGELES COUNTY

#### **QUICK FACTS**

Source: \*ACS 2019, \*\*Bureau of Economic Analysis 2020, ^CA EDD LMID



**Population\*** 10.0 million



Median Household Income\* \$72,800



*Pre-Pandemic* **Unemployment Rate (2019)**<sup>^</sup> 4.6%



**Prime Age %\*** 43.2%



Poverty Rate\* 13.4%



Current Unemployment Rate (2021)<sup>^</sup> 9.6%



**Gross County Product\*\*** \$659.3 billion

ECONOMIC METRICS	2017	2018	2019	2020	2021	2022F	2023F
Real GDP Growth	3.5%	2.9%	3.3%	-6.3%	6.8%	4.6%	2.6%
Real Personal Income Growth	1.2%	1.4%	3.1%	6.2%	1.3%	-2.1%	2.6%
<b>Total Employment Growth</b>	1.6%	1.5%	0.80%	-11.8%	7.1%	3.1%	1.4%
Unemployment Rate	4.8%	4.7%	4.6%	12.8%	9.6%	6.4%	5.1%
Median Listing Prices	\$696,000	\$715,100	\$745,300	\$920,600	\$934,800	\$1,033,600	\$1,044,000

BY SECTOR	2017	2018	2019	2020	2021	2022F	2023F
Construction, Natural Resources, and Mining	5.2%	4.4%	1.3%	-4.1%	4.3%	1.4%	-1.0%
Manufacturing	-2.9%	-1.6%	-0.4%	-9.8%	1.4%	1.1%	0.4%
Trade, Transportation, and Utilities	1.4%	0.3%	0.2%	-6.8%	3.2%	2.1%	0.4%
Information	-0.7%	-1.5%	-0.9%	-19.0%	8.2%	2.8%	4.2%
Financial Activities	1.1%	0.3%	0.6%	-7.3%	-0.1%	2.1%	1.3%
<b>Professional and Business Services</b>	2.4%	4.3%	0.9%	-9.9%	6.2%	5.7%	3.2%
<b>Education and Health Services</b>	3.2%	2.3%	3.3%	-4.3%	5.1%	2.6%	0.5%
Leisure and Hospitality	2.3%	2.3%	2.3%	-36.7%	33.5%	8.0%	3.5%
Other Services	1.9%	0.6%	0.4%	-27.8%	15.5%	3.5%	3.0%
Government	1.1%	1.0%	-2.2%	-6.8%	4.4%	0.2%	-0.1%

## **ORANGE COUNTY**

#### **QUICK FACTS**

Source: \*ACS 2019, \*\*Bureau of Economic Analysis 2020, ^CA EDD LMID



**Population\*** 3.2 million



Median Household Income\* \$95,930



*Pre-Pandemic* **Unemployment Rate (2019)**<sup>^</sup> 2.8%



**Prime Age %\*** 41.1%



Poverty Rate\* 9.4%



Current Unemployment Rate (2021)<sup>^</sup>



**Gross County Product\*\*** 

\$220.8 billion

ECONOMIC METRICS	2017	2018	2019	2020	2021	2022F	2023F
Real GDP Growth	4.2%	2.7%	2.2%	4.4%	6.9%	4.9%	2.9%
Real Personal Income Growth	2.8%	2.7%	3.0%	4.3%	2.0%	-1.3%	2.8%
<b>Total Employment Growth</b>	2.0%	1.2%	1.1%	-10.0%	6.8%	2.9%	1.4%
Unemployment Rate	3.5%	3.0%	2.8%	8.8%	5.7%	4.1%	2.5%
Median Listing Prices	\$870,400	\$873,100	\$865,900	\$966,900	\$1,004,100	\$1,080,500	\$1,108,600

BY SECTOR	2017	2018	2019	2020	2021	2022F	2023F
Construction, Natural Resources, and Mining	6.0%	1.1%	0.1%	-3.1%	1.0%	-1.0%	1.1%
Manufacturing	0.7%	-0.3%	-0.9%	-7.7%	3.2%	1.1%	0.3%
Trade, Transportation, and Utilities	1.2%	-0.4%	-0.4%	-5.4%	0.8%	2.3%	0.3%
Information	2.3%	-1.8%	-2.3%	-7.3%	2.9%	2.4%	1.7%
Financial Activities	0.5%	-3.1%	2.3%	-3.8%	-1.6%	3.7%	2.2%
<b>Professional and Business Services</b>	1.3%	3.5%	1.8%	-7.0%	7.0%	3.8%	2.6%
<b>Education and Health Services</b>	4.3%	3.1%	3.8%	-4.7%	1.5%	2.5%	0.8%
Leisure and Hospitality	3.2%	2.0%	1.2%	-34.0%	40.9%	6.0%	2.0%
Other Services	0.0%	1.6%	2.5%	-19.4%	17.4%	4.2%	3.8%
Government	0.4%	0.8%	0.2%	-6.3%	2.5%	2.0%	1.0%





## **SAN BERNARDINO COUNTY**

#### **QUICK FACTS**

Source: \*ACS 2019, \*\*Bureau of Economic Analysis 2020, ^CA EDD LMID



Population\* 2.2 million



**Median Household Income\*** \$67,900



Pre-Pandemic Unemployment Rate (2019)^ 3.9%



Prime Age %\* 40.5%



**Poverty Rate\*** 13.3%



Current Unemployment Rate (2021)^



**Gross County Product\*\*** 

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\$82.2	billion	

ECONOMIC METRICS	2017	2018	2019	2020	2021	2022F	2023F
Real GDP Growth	3.0%	3.0%	4.1%	-1.9%	5.2%	4.2%	3.0%
Real Personal Income Growth	1.9%	2.3%	3.3%	5.1%	1.5%	2.9%	2.4%
<b>Total Employment Growth</b>	3.2%	2.5%	5.0%	-4.7%	4.2%	3.2%	1.8%
Unemployment Rate	5.0%	4.1%	3.9%	9.4%	7.2%	5.8%	4.8%
Median Listing Prices	\$324,600	\$344,100	\$363,000	\$412,900	\$484,600	\$520,000	\$530,400

BY SECTOR	2017	2018	2019	2020	2021	2022F	2023F
Construction, Natural Resources, and Mining	5.4%	6.5%	2.3%	1.5%	-2.9%	2.4%	1.0%
Manufacturing	-0.2%	-0.5%	-1.1%	-10.2%	4.1%	2.1%	1.3%
Trade, Transportation, and Utilities	6.9%	4.5%	5.3%	4.3%	3.7%	4.0%	2.0%
Information	-3.8%	3.9%	-7.5%	-24.5%	5.5%	3.1%	2.1%
Financial Activities	-9.1%	-1.8%	9.2%	-3.8%	0.2%	2.3%	1.6%
<b>Professional and Business Services</b>	1.7%	-1.0%	10.8%	-5.3%	2.0%	4.0%	2.0%
<b>Education and Health Services</b>	6.6%	2.8%	10.6%	-1.4%	3.8%	2.0%	1.6%
Leisure and Hospitality	2.0%	2.8%	1.5%	-27.2%	21.4%	5.0%	2.0%
Other Services	-3.0%	-0.4%	2.2%	-19.1%	19.2%	5.0%	3.0%
Government	0.6%	1.9%	1.2%	-7.0%	-0.3%	2.1%	1.3%

## **RIVERSIDE COUNTY**

#### **QUICK FACTS**

Source: \*ACS 2019, \*\*Bureau of Economic Analysis 2020, ^CA EDD LMID



Population\* 2.5 million



**Median Household Income\*** \$73,260



Pre-Pandemic Unemployment Rate (2019)^ 4.2%



Prime Age %\* 38.8%



**Poverty Rate\*** 11.3%



Current Unemployment Rate (2021)^



**Gross County Product\*\*** 

\$78.3 billion

ECONOMIC METRICS	2017	2018	2019	2020	2021	2022F	2023F
Real GDP Growth	3.2%	3.8%	3.2%	-3.0%	6.1%	5.5%	3.6%
Real Personal Income Growth	2.4%	2.8%	3.3%	6.8%	1.7%	-3.0%	3.0%
<b>Total Employment Growth</b>	4.9%	3.5%	2.4%	-7.0%	4.7%	3.7%	2.0%
Unemployment Rate	5.3%	4.5%	4.2%	9.9%	7.1%	5.9%	4.9%
Median Listing Prices	\$ 415,700	\$433,100	\$436,200	\$472,300	\$557,300	\$594,300	\$606,400

BY SECTOR	2017	2018	2019	2020	2021	2022F	2023F
Construction, Natural Resources, and Mining	7.5%	4.0%	1.6%	1.8%	-2.7%	2.6%	1.7%
Manufacturing	-0.2%	4.4%	-1.3%	-8.1%	4.5%	1.1%	0.4%
Trade, Transportation, and Utilities	4.7%	1.3%	6.0%	2.7%	4.0%	3.0%	1.1%
Information	-1.6%	0.0%	4.8%	-21.5%	5.8%	2.7%	2.3%
Financial Activities	0.9%	0.9%	-0.9%	-6.8%	0.5%	1.4%	0.9%
<b>Professional and Business Services</b>	2.4%	7.1%	4.7%	-5.4%	2.7%	7.7%	4.0%
<b>Education and Health Services</b>	8.6%	6.4%	-1.4%	-2.1%	4.3%	3.2%	2.0%
Leisure and Hospitality	2.3%	3.6%	3.0%	-30.3%	22.0%	8.0%	4.0%
Other Services	-0.4%	1.3%	2.6%	-23.1%	20.0%	4.0%	1.6%
Government	7.7%	2.5%	1.4%	-9.1%	0.0%	1.9%	1.5%





## **VENTURA COUNTY**

#### **QUICK FACTS**

Source: \*ACS 2019, \*\*Bureau of Economic Analysis 2020, ^CA EDD LMID



Population\* 846,000



Median Household Income\* \$92,240



Pre-Pandemic Unemployment Rate (2019)<sup>^</sup> 3.7%



**Prime Age %\*** 41.4%



Poverty Rate\* 7.9%



Current Unemployment Rate (2021)<sup>5</sup>



**Gross County Product\*\*** \$46.6 billion

<b>ECONOMIC METRICS</b>	2017	2018	2019	2020	2021	2022F	2023F
Real GDP Growth	0.6%	0.3%	2.7%	-2.6%	5.4%	4.3%	2.8%
Real Personal Income Growth	1.2%	2.9%	2.8%	5.5%	1.4%	-2.1%	2.7%
<b>Total Employment Growth</b>	2.0%	0.9%	1.6%	-9.1%	4.7%	3.2%	1.33%
Unemployment Rate	4.5%	3.8%	3.7%	8.6%	5.9%	4.5%	3.8%
Median Listing Prices	\$769,200	\$735,600	\$743,800	\$850,200	\$893,400	\$946,500	\$961,000

BY SECTOR	2017	2018	2019	2020	2021	2022F	2023F
Construction, Natural Resources, and Mining	10.2%	3.5%	2.2%	-3.8%	1.1%	0.9%	0.0%
Manufacturing	1.2%	3.1%	1.5%	-4.8%	3.9%	1.9%	0.8%
Trade, Transportation, and Utilities	0.2%	-1.8%	-1.0%	-5.7%	0.2%	1.7%	0.5%
Information	1.9%	1.9%	-5.5%	-30.8%	13.9%	3.6%	2.0%
Financial Activities	-4.6%	-3.0%	-1.2%	-2.5%	0.6%	3.5%	1.4%
<b>Professional and Business Services</b>	4.6%	2.6%	3.2%	-4.4%	3.2%	6.3%	2.6%
<b>Education and Health Services</b>	4.2%	3.0%	5.1%	-4.7%	1.4%	3.5%	0.7%
Leisure and Hospitality	3.0%	0.5%	2.6%	-30.7%	28.6%	3.3%	1.3%
Other Services	0.0%	1.1%	1.0%	-19.6%	7.7%	5.0%	4.1%
Government	-0.4%	0.0%	0.6%	-6.9%	2.9%	2.6%	1.9%