









2016-17 Southern California Economic Forecast & Industry Outlook











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February 17, 2016



Outline

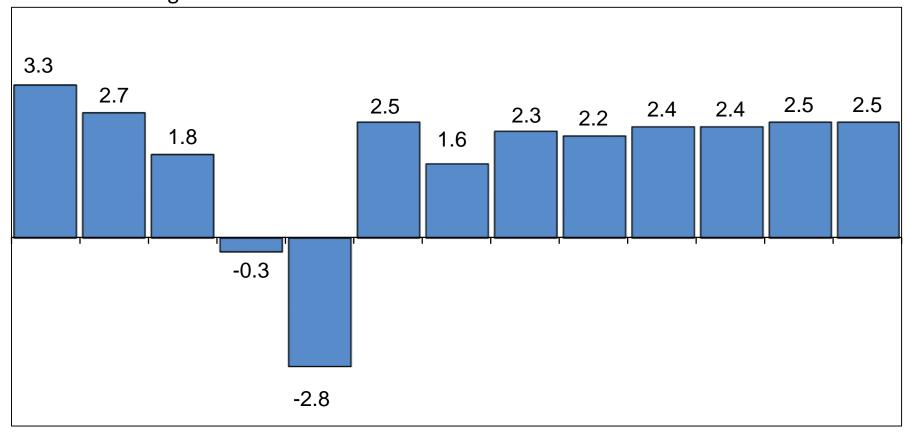
- U.S. Economy
- California Economy
- Southern California Economy & Industries
- Conclusion/2016-17 Forecast Summary





GDP – Low Steady Growth

Annual % Change



2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016f 2017f



U.S. Economy at a Glance

Consumer Sector



Business Sector



Government



International Trade



Other Macro Indicators:

Labor Market

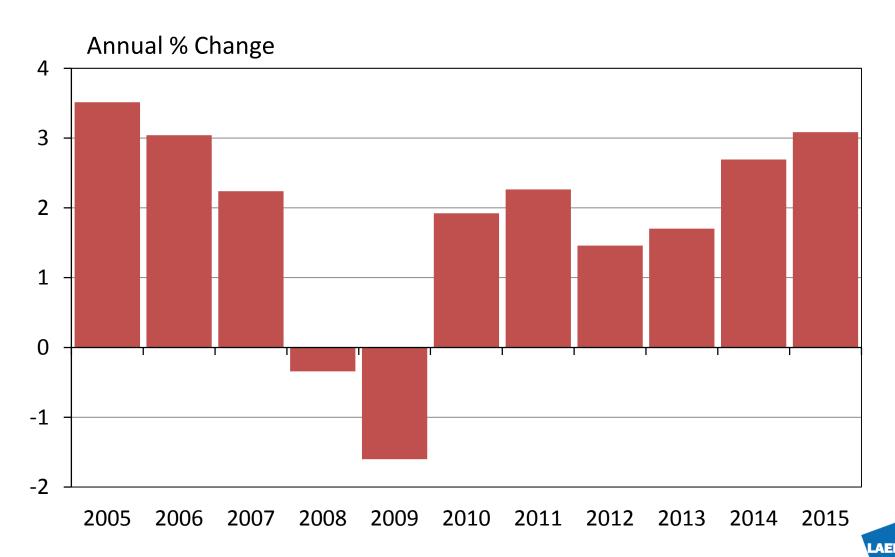


Inflation

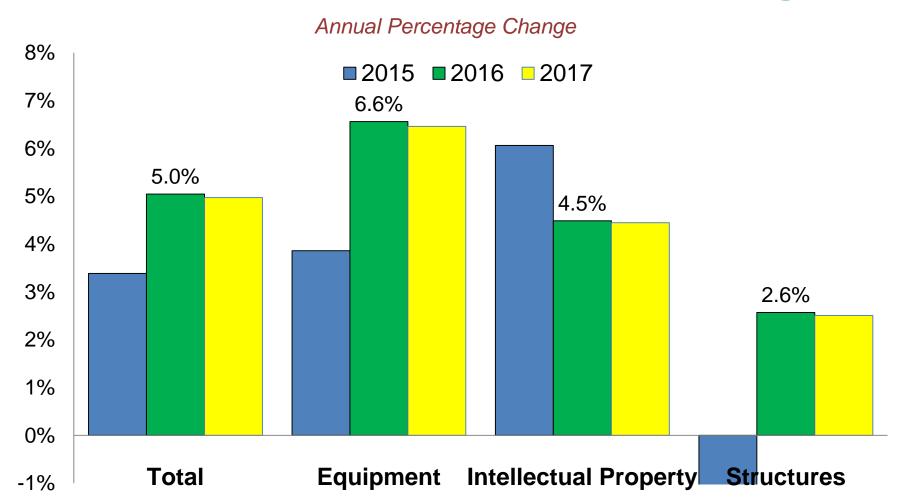




Consumption Up With Income Growth



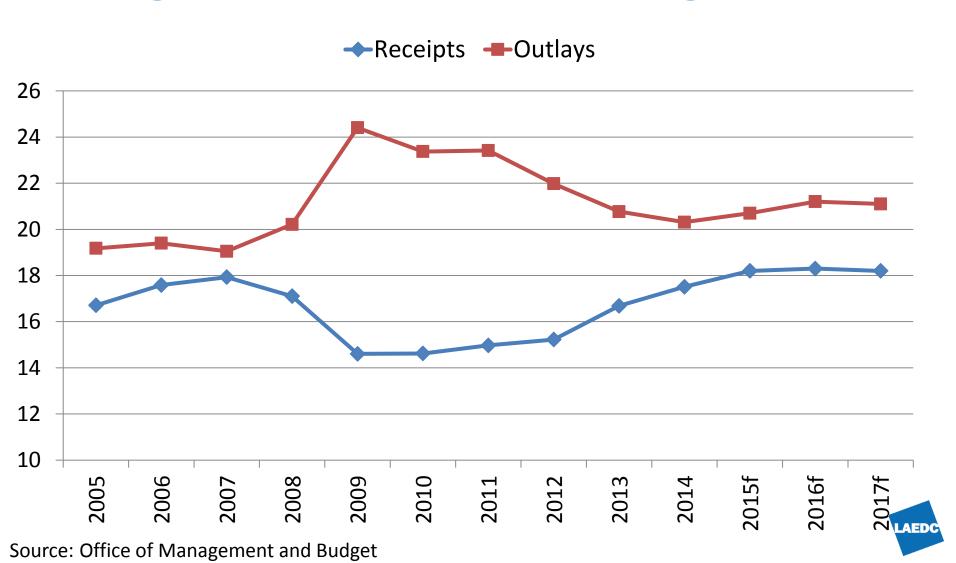
Business Investment Spending



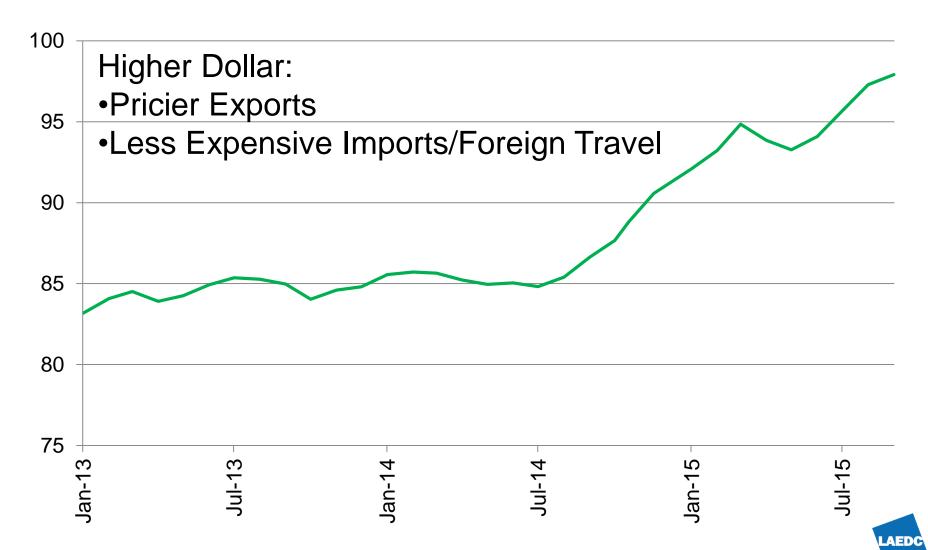


Source: IHS, LAEDC

Budget Deficit Stable, Rising in 2020+

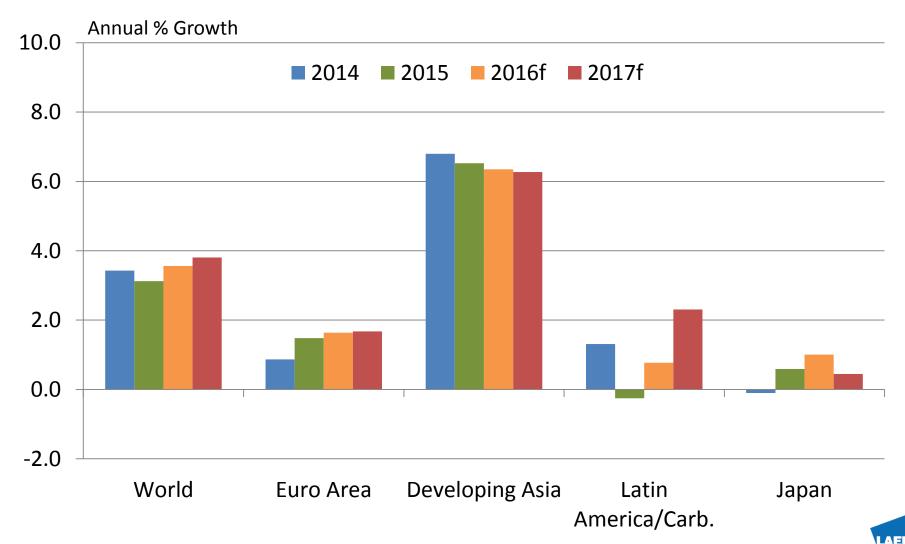


Dollar: Index vs Basket of Currencies



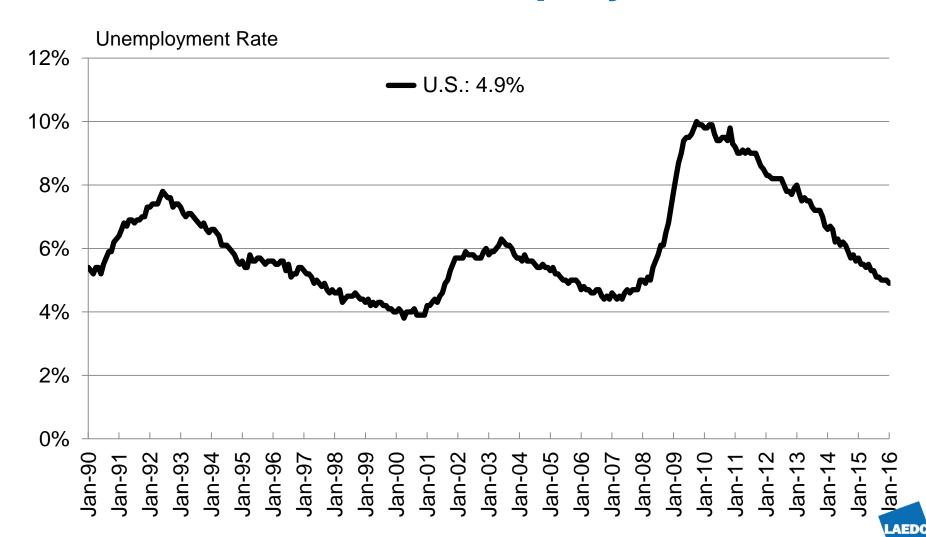
Source: Federal Reserve

Global Economy Up Overall



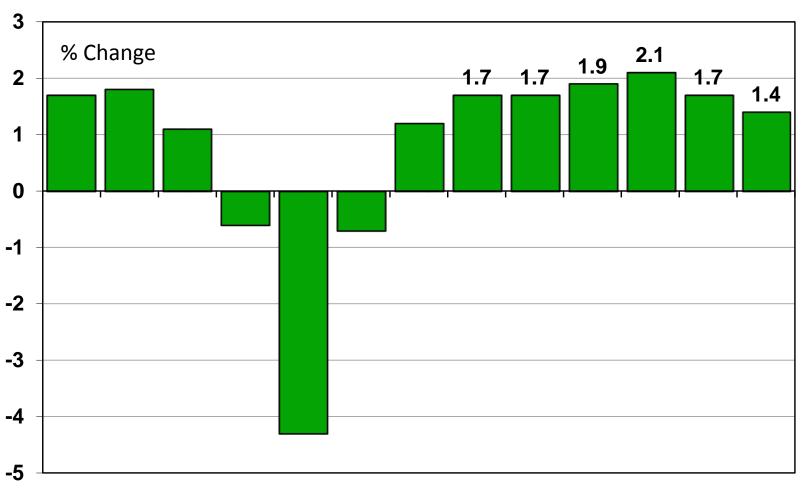
Source: IMF World Economic Outlook, January 2016 Update

U.S. At Full Employment



Source: US BLS, CA EDD

Wage & Salary Jobs...Slower Growth

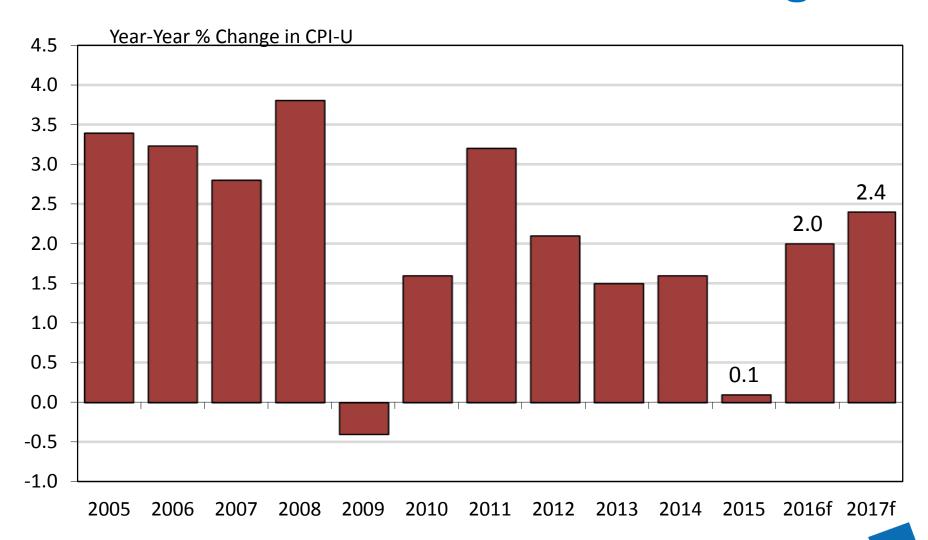


2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016f 2017f





U.S. Consumer Inflation Rising

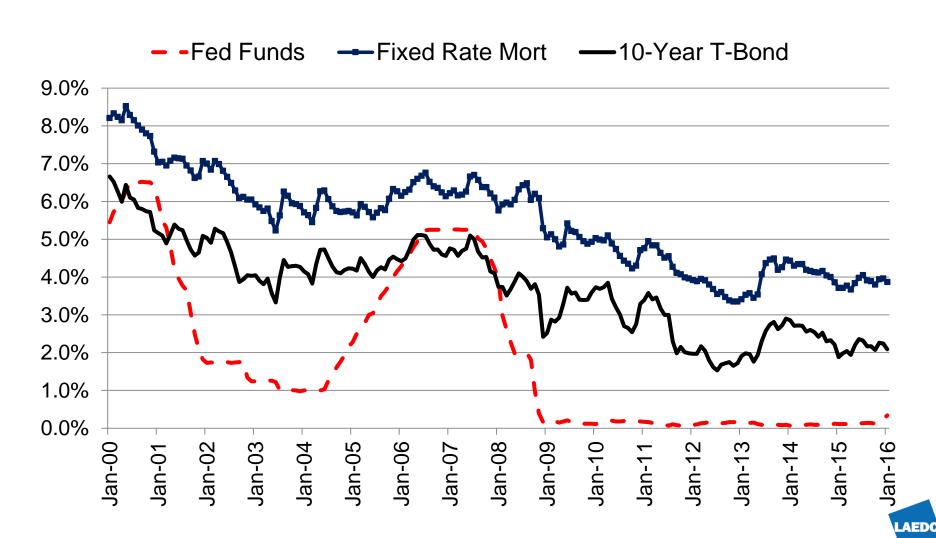


Source: Bureau of Labor Statistics; forecasts by LAEDC

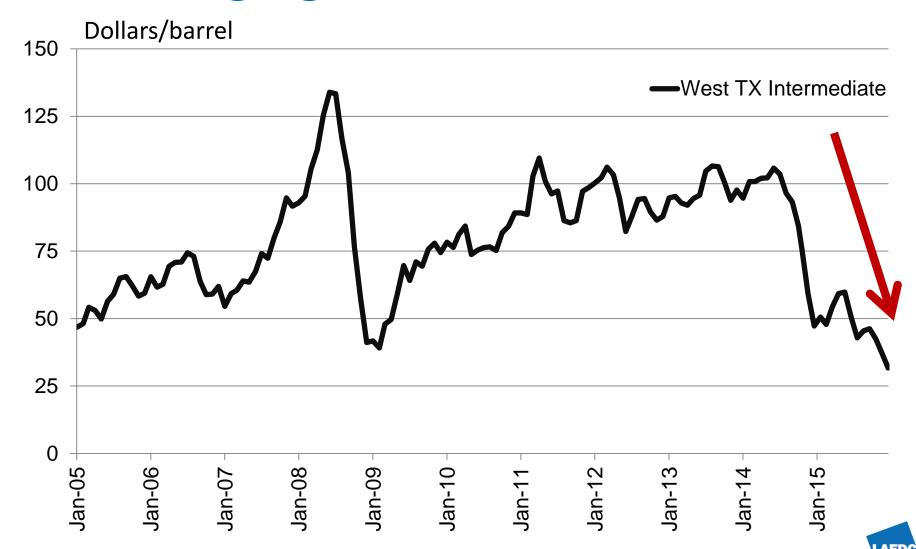
U.S. Forecast: What to Watch



Key Interest Rates

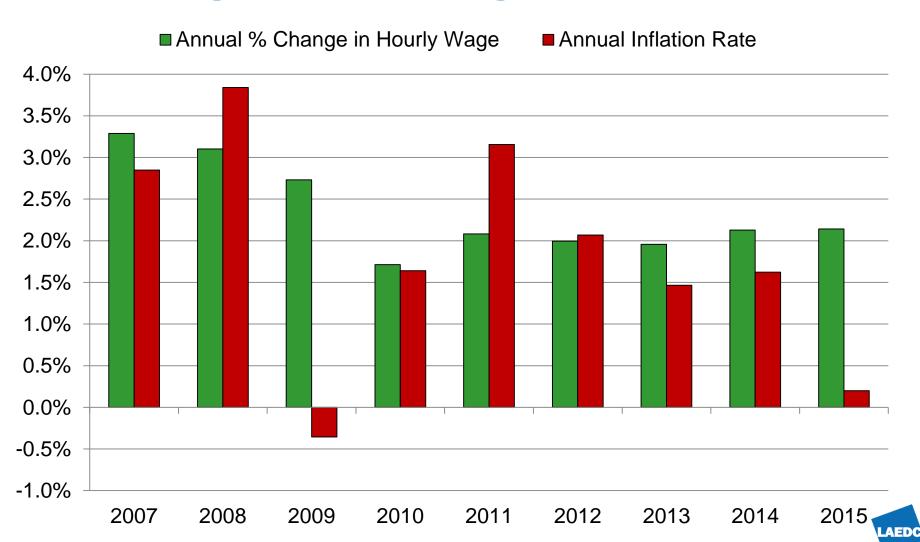


Plunging Oil ... Good or Bad?



Source: US Energy Information Administration

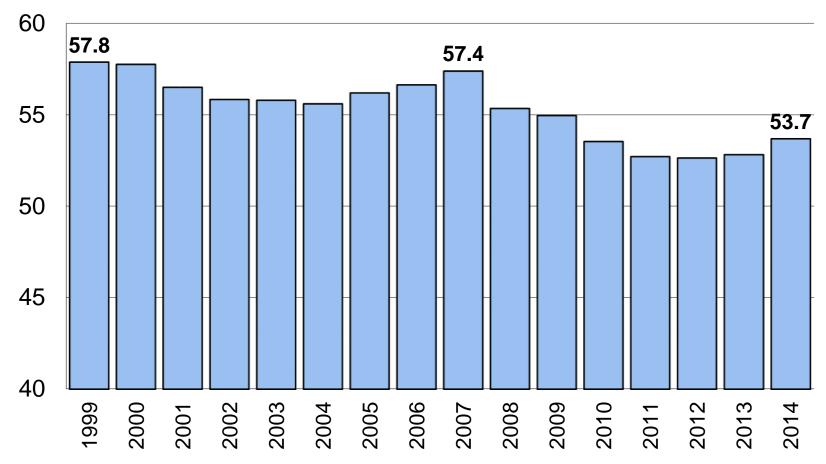
First Significant Wage Gains in Years



Source: Bureau of Labor Statistics

Hot Button Issue: Household Income

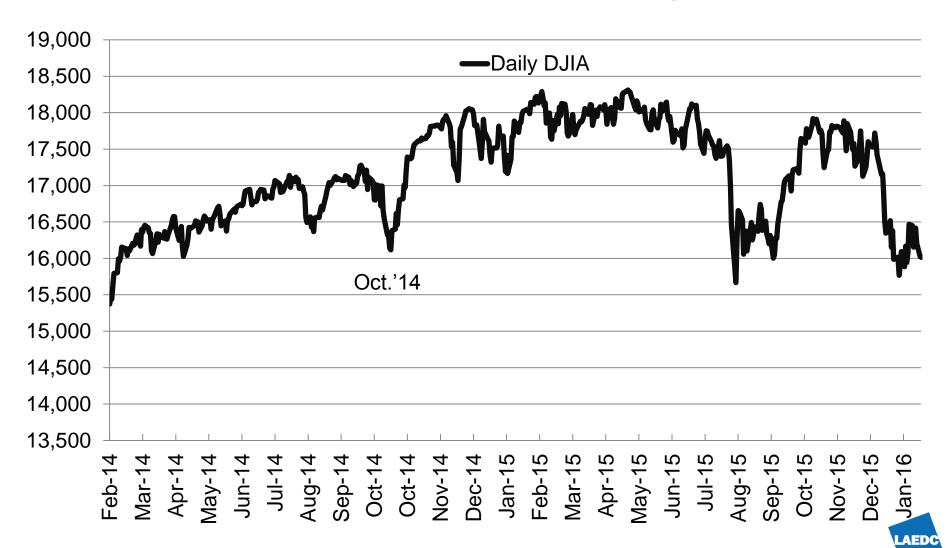
Median HH Income in Thousands of 2014 Dollars





Source: Census Bureau

Stock Market Volatility Up



Source: Federal Reserve

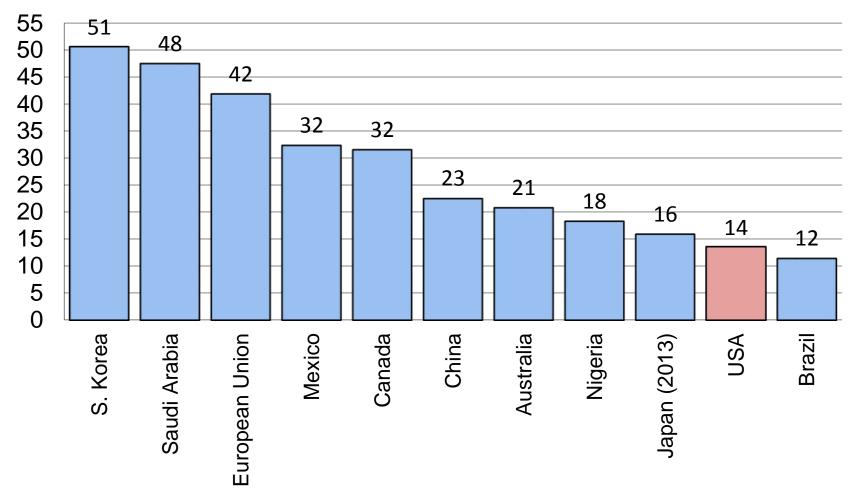
China & U.S. Economy

- Exports to China as % of GDP:
 - US: 0.96%
 - CA: 1.10%
- Linkages & Ripple Effects
 - Financial system: global integration
 - Economic system:
 - U.S. linkages limited
 - Ripple effects



Exports as % of GDP

Selected Countries (2014)







U.S. FORECAST: Steady, Modest Growth

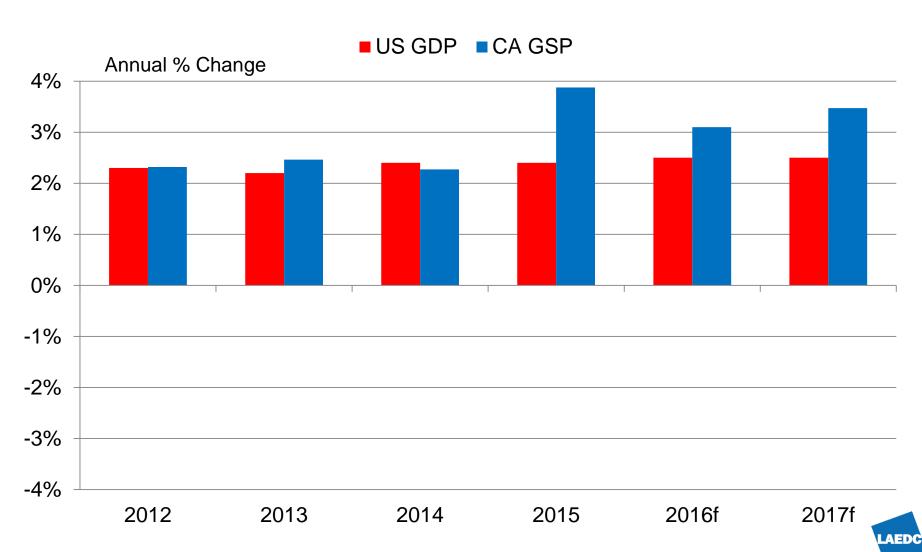
| | 2014 | 2015 | 2016f | 2017f |
|------------------------------------|------|------|-------|-------|
| Real GDP - Annual % Chg. | 2.4% | 2.4% | 2.5% | 2.5% |
| Nonfarm Jobs - Annual % Chg. | 1.9% | 2.1% | 1.7% | 1.4% |
| Unemployment Rate | 6.2% | 5.3% | 4.9% | 4.7% |
| Consumer Prices - Annual % Chg. | 1.6% | 0.1% | 2.0% | 2.4% |



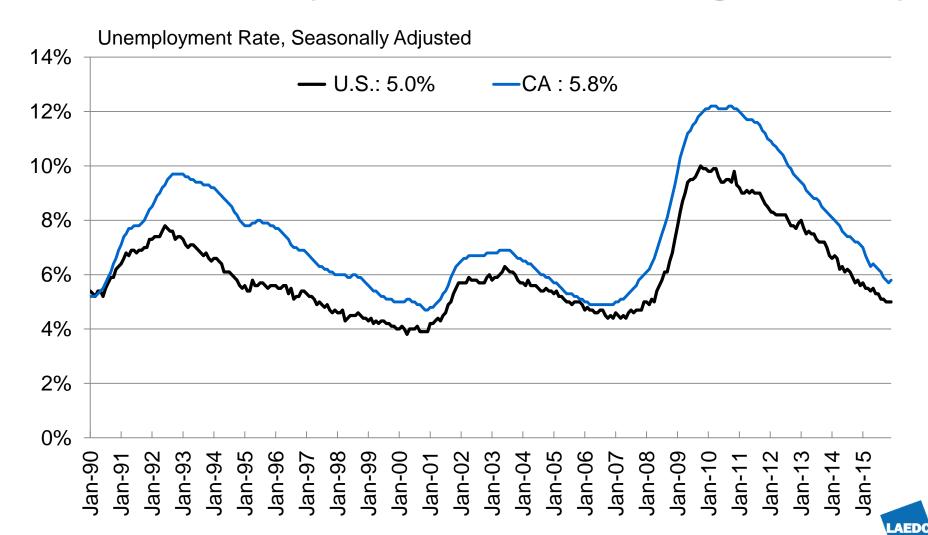
Forecast Source: LAEDC



California Growth Outpacing U.S.

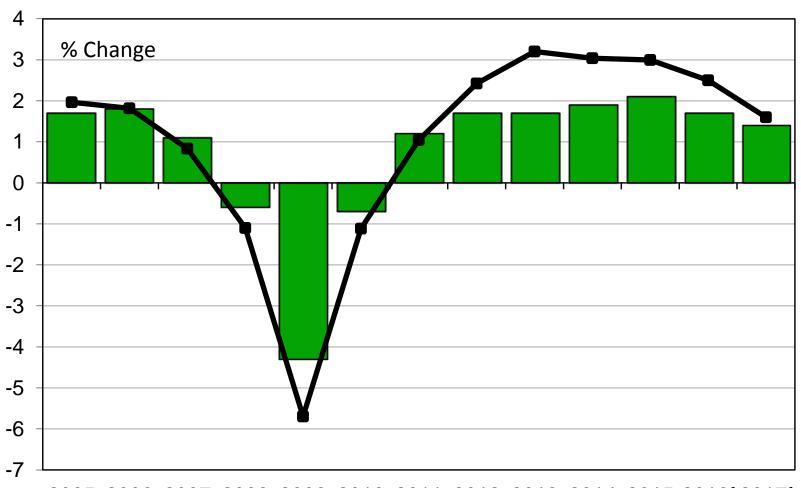


CA Unemployment Rate Falling Quickly



Source: US BLS, CA EDD

CA Job Gains Outpace U.S.



2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016f 2017f

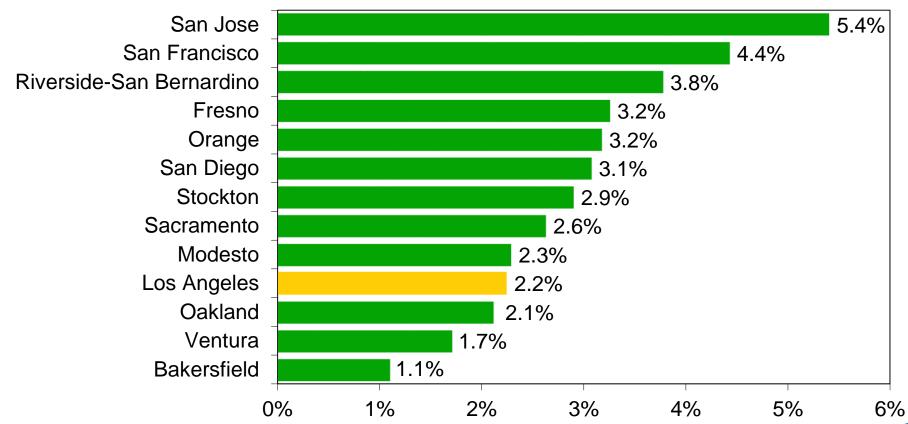




Job Trends by California Metro Area

Annual percent change in nonfarm jobs, seasonally adjusted

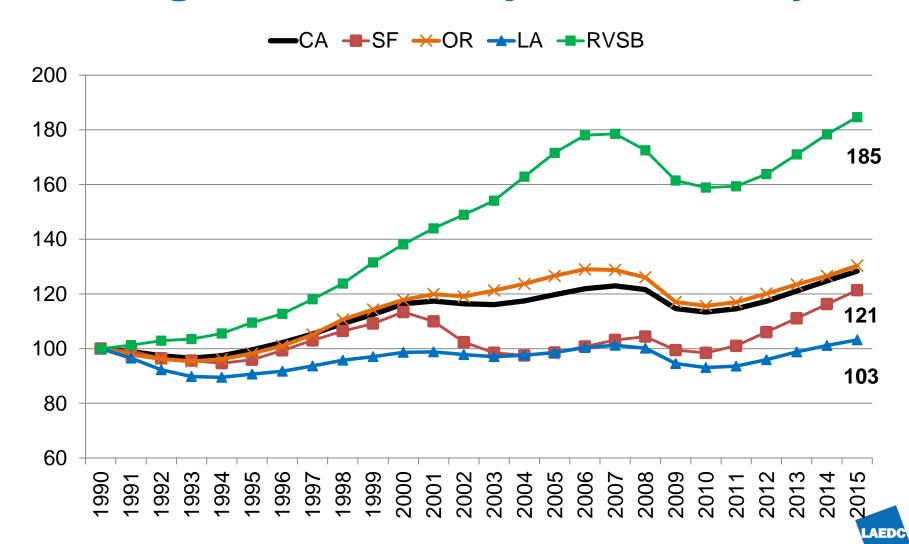
CALIFORNIA - 2015: +470,000 +3.0% YTY



Source: CA EDD, Labor Market Information Division

LAED

Long Term Job Trajectories Vary



Source: EDD, Compiled by LAEDC

California Economic Forecast

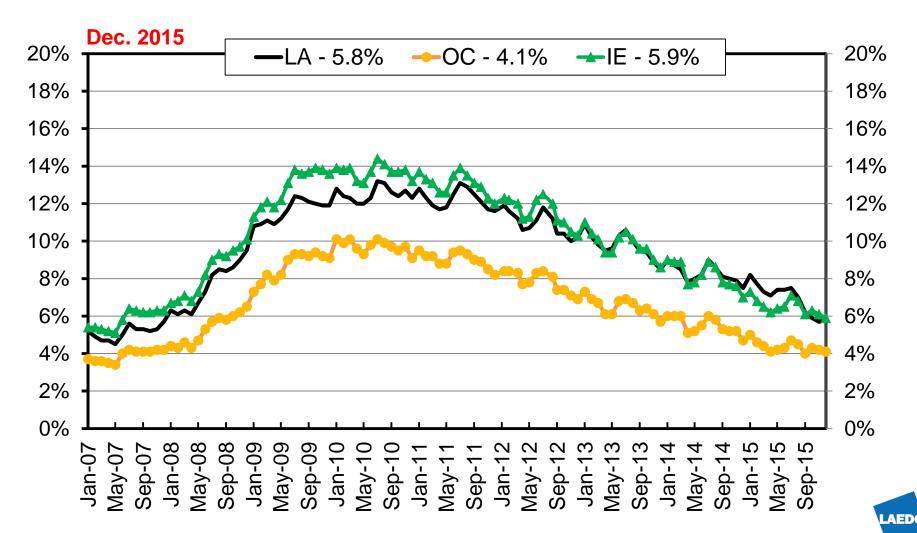
| | 2014 | 2015 | 2016f | 2017f |
|--------------------------------------|------|------|-------|-------|
| Nonfarm Jobs - annual % chg. | 3.0% | 3.0% | 2.5% | 1.6% |
| Unemployment Rate | 7.0% | 6.2% | 5.5% | 5.3% |
| Personal Income - annual % chg. | 4.7% | 5.7% | 4.7% | 5.7% |
| Total Taxable Sales - % chg. | 4.9% | 3.4% | 5.5% | 7.0% |
| Housing Permits - thousands of units | 85.8 | 96.5 | 110.0 | 128.8 |



Forecast Source: LAEDC



Local Unemployment Rates



Major Industries in Southern California

INCOME GENERATING

- International Trade
- Entertainment
- Tourism
- Business Services
- Aerospace
- Fashion & Apparel
- Knowledge Creation

INCOME CIRCULATING

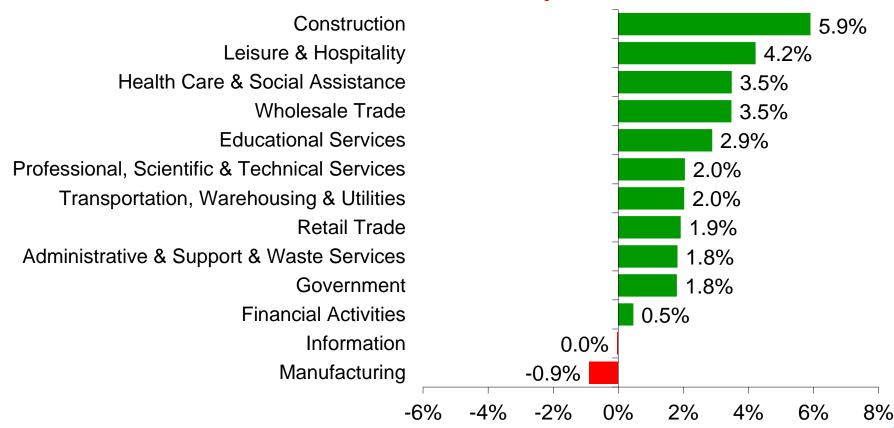
- Retail Sales
- Leisure & Hospitality
- Health Care/Social Assistance
- Personal Services
- Nonprofit Sector



Job Trends by Industry – Los Angeles

YTY % change in nonfarm employment by industry, not seasonally adjusted

2015 YTY: +94,700 jobs, +2.2% YTY; u-rate: 6.9%

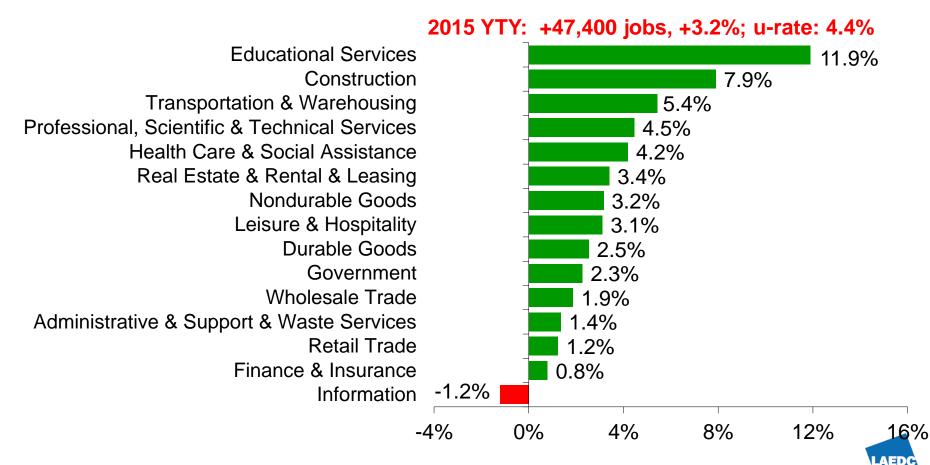


Source: CA EDD, Labor Market Information Division

LAED

Job Trends by Industry Orange County

YTY percent change in nonfarm employment by industry

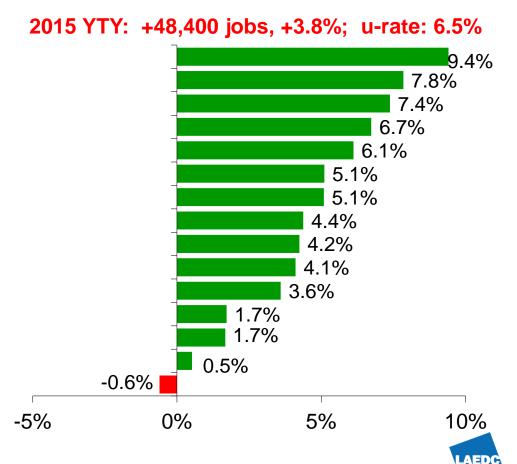


Source: CA EDD, Labor Market Information Division

Job Trends by Industry Riverside – San Bernardino

YTY percent change in nonfarm employment by industry

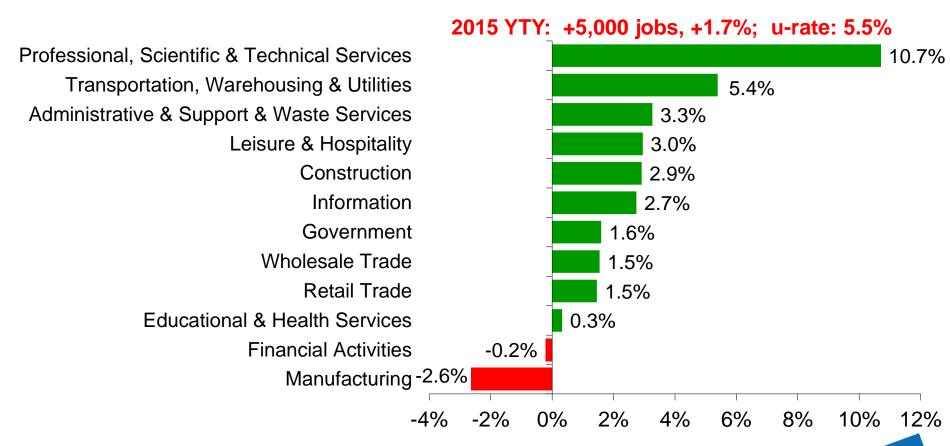
Administrative & Support & Waste Services
Transportation & Warehousing
Professional, Scientific & Technical Services
Construction
Wholesale Trade
Educational Services
Leisure & Hospitality
Finance & Insurance
Nondurable Goods
Real Estate & Rental & Leasing
Durable Goods
Government
Health Care & Social Assistance
Retail Trade
Information



Source: CA EDD, Labor Market Information Division

Job Trends by Industry Ventura County

YTY percent change in nonfarm employment by industry



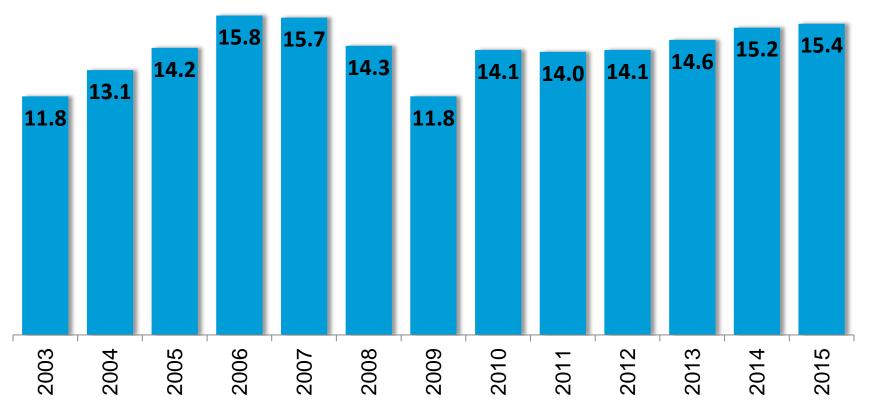
Source: CA EDD, Labor Market Information Division

AED

Container Throughput San Pedro Bay Ports

Millions of TEUs

2015 YTY: +1.3%

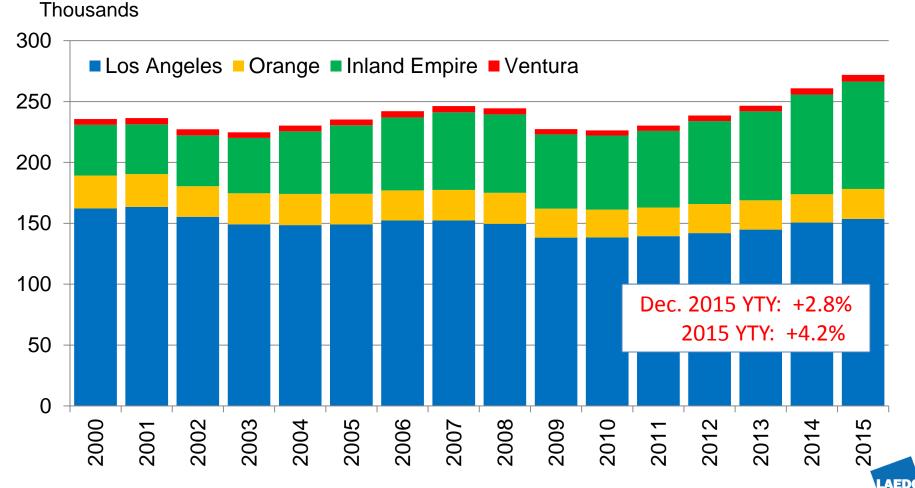




Sources: Ports of Los Angeles and Long Beach; forecast by LAEDC

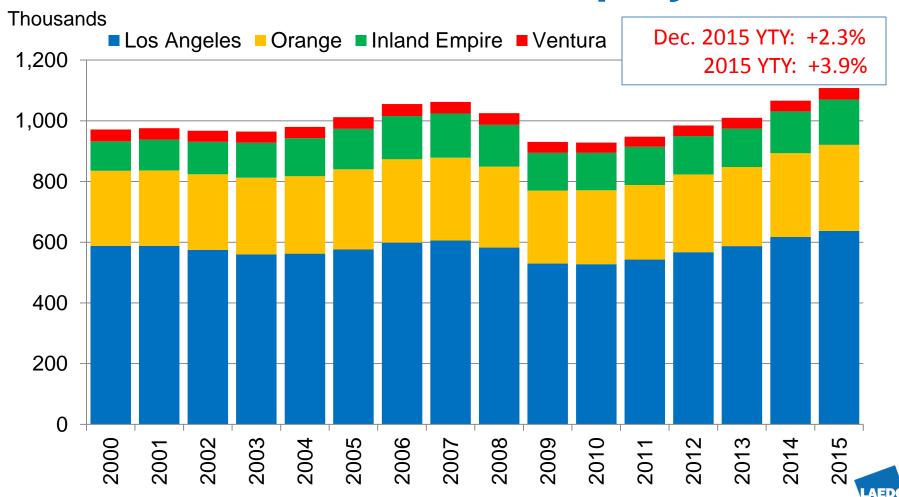
Southern California Transportation and **Warehousing Employment**





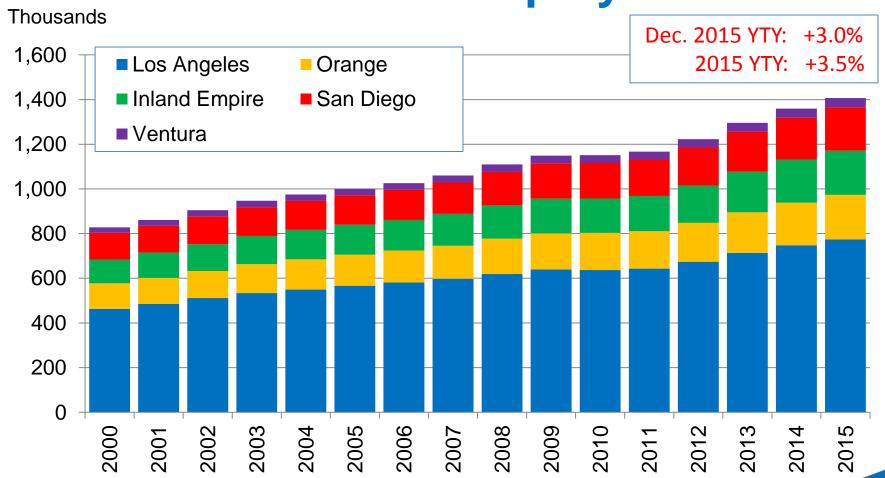
Source: CA EDD, Labor Market Information Division

Southern California Professional & Business Services Employment



Source: CA EDD, Labor Market Information Division

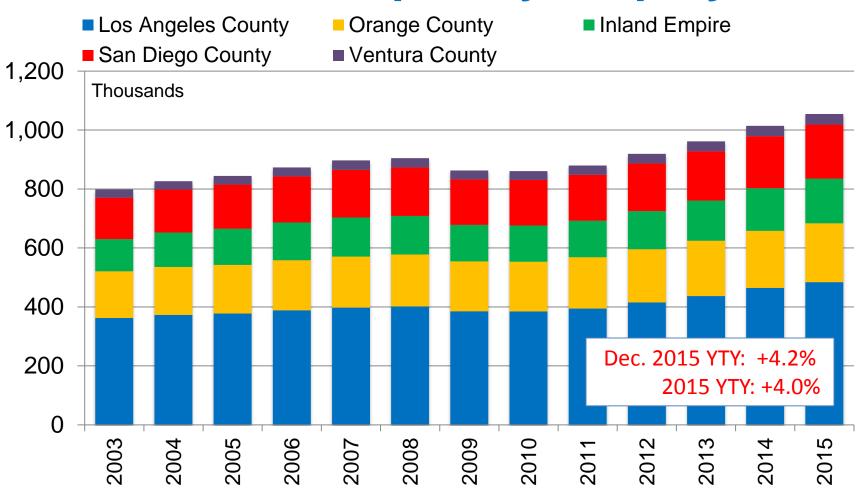
Southern California Education & Health Care Employment



Source: CA EDD, Labor Market Information Division

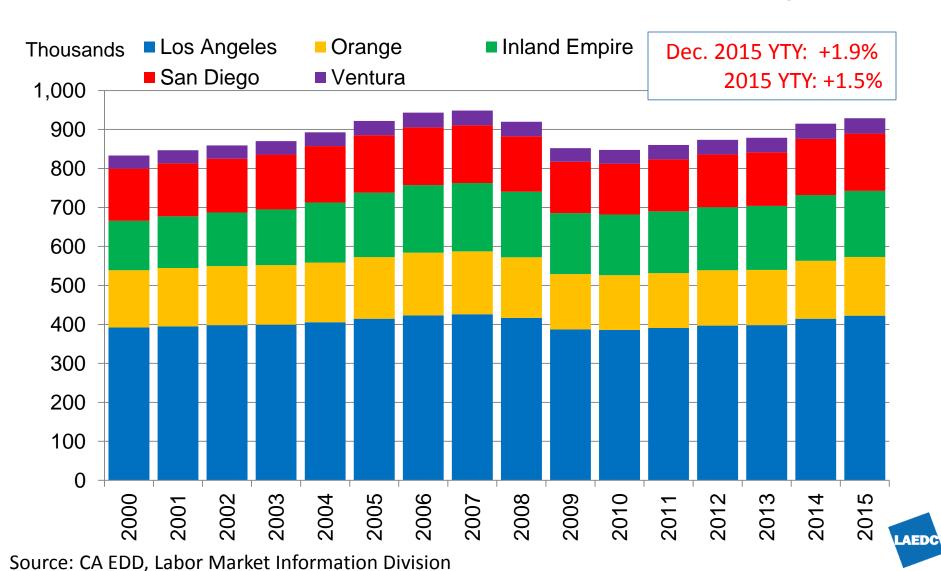
LAED

Southern California Leisure & Hospitality Employment

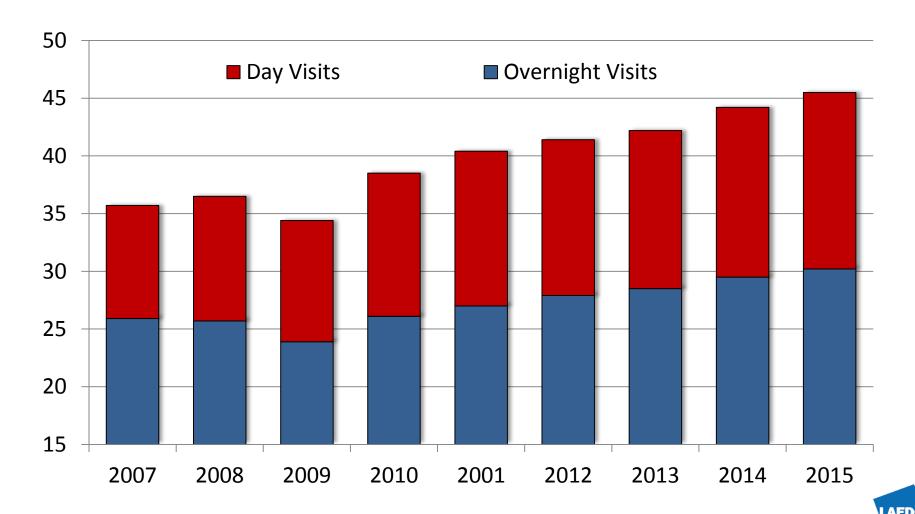


Source: CA EDD, Labor Market Information Division

Southern California Retail Employment

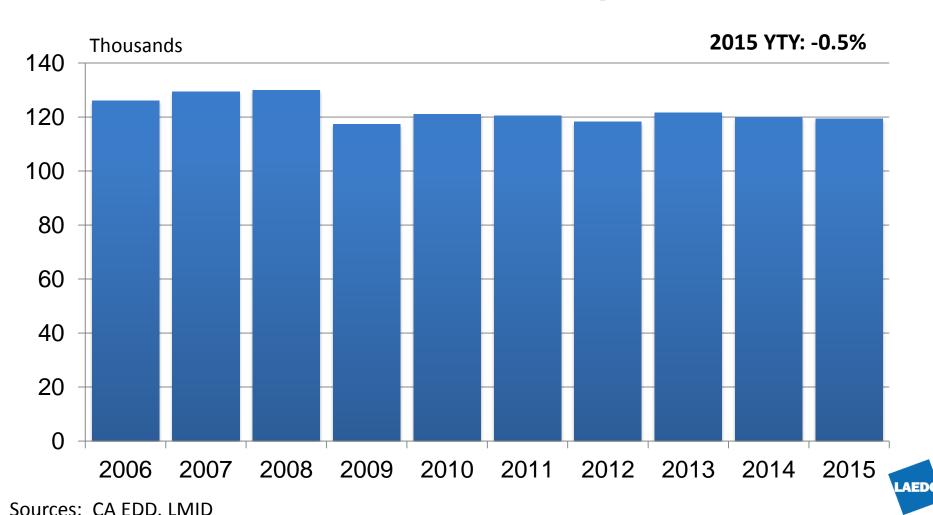


Tourism: LA County Record High

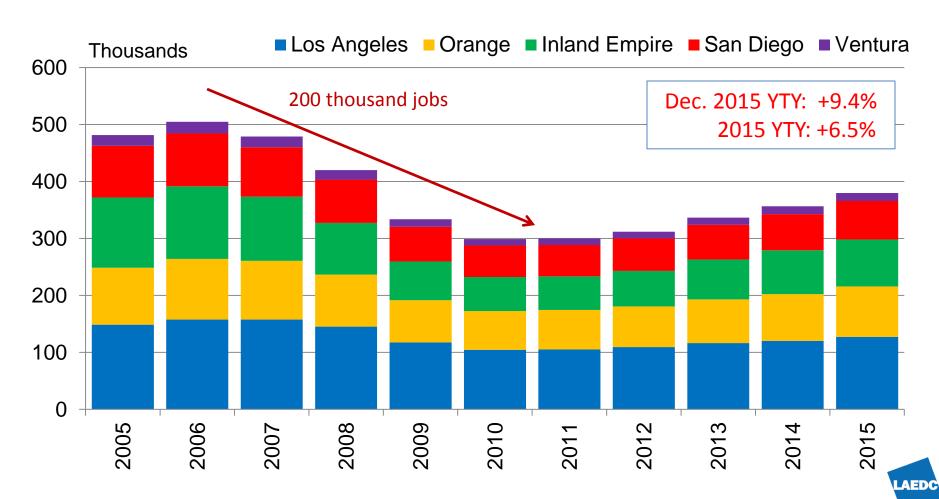


Source: L.A. Tourism and Convention Board

Motion Picture & Sound Recording Employment in Los Angeles County

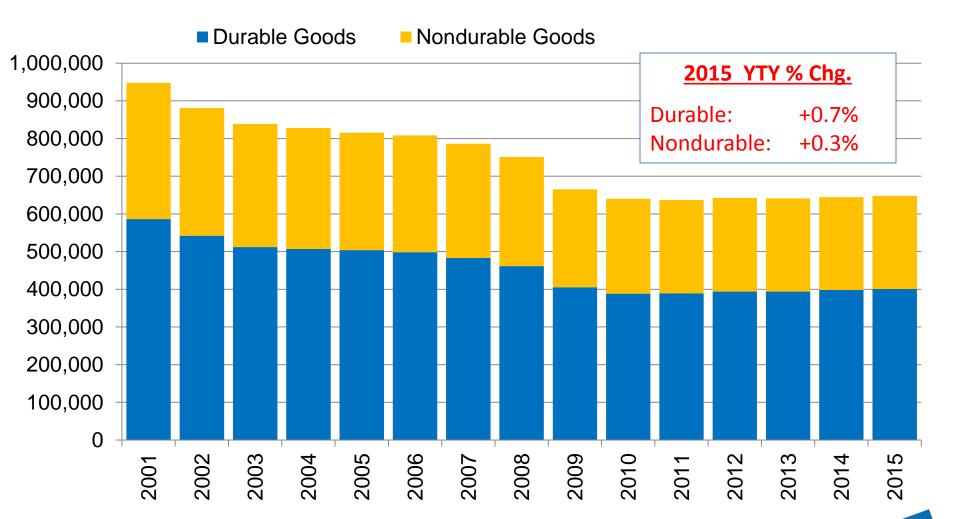


Southern California Construction Employment



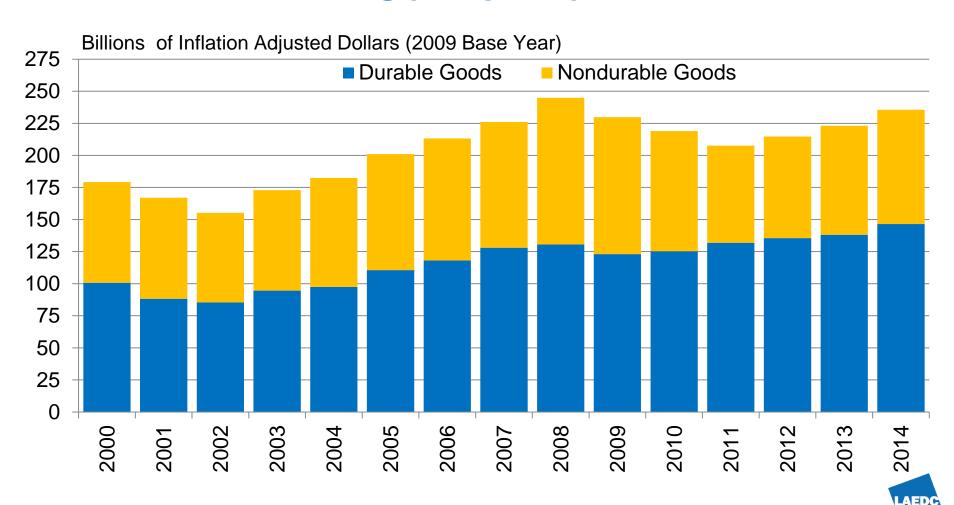
Source: CA EDD, Labor Market Information Division

SoCal Manufacturing Employment





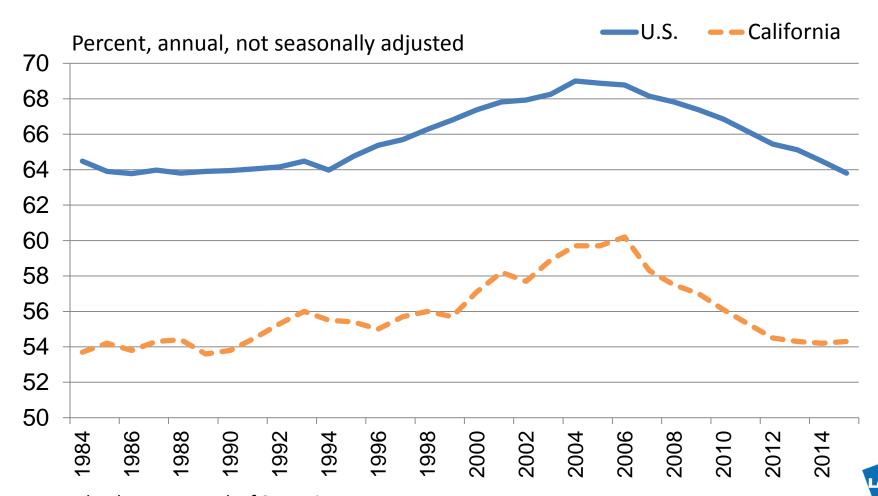
Value of Manufacturing Output – California



Southern California Real Estate



Homeownership Stabilizing in CA

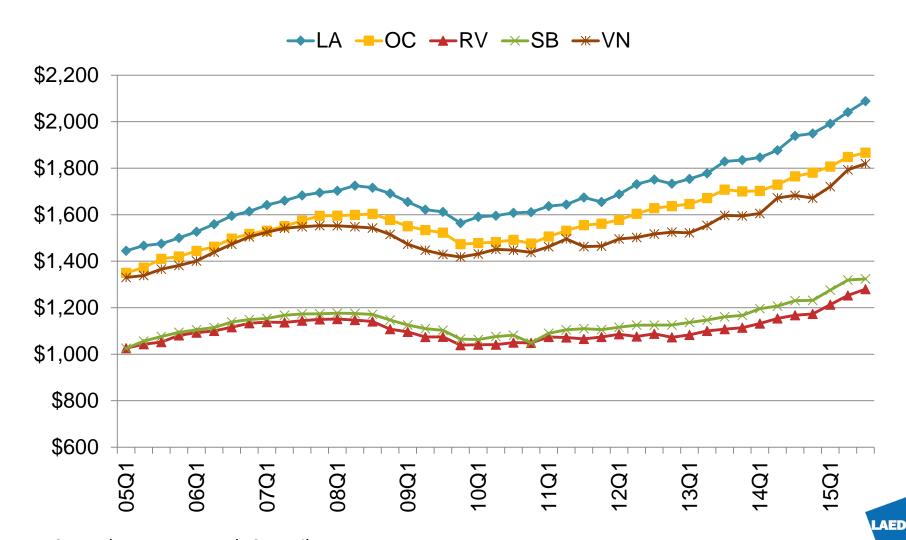


Median Prices Existing Single-Family Homes

| County | Dec-14 | Dec-15 | YTY % Change |
|------------------|-----------|-----------|-----------------|
| Los Angeles | \$464,650 | \$502,750 | 8.2% |
| Orange County | \$683,490 | \$710,940 | 4.0% |
| San Bernardino | \$216,020 | \$234,080 | 8.4% |
| Riverside County | \$322,020 | \$348,020 | 8.1% |
| Ventura | \$569,600 | \$601,910 | 5.7% |
| San Diego | \$494,500 | \$548,080 | 10.8% |
| California | \$453,270 | \$489,310 | 8.0% |

Source: California Association of REALTORS

Apartment Rents – Southern California



Housing Demand Depends On:

Drivers:

- Job and income growth
- Net increases in wealth
- Demographics
- Expected increases in mortgage rates

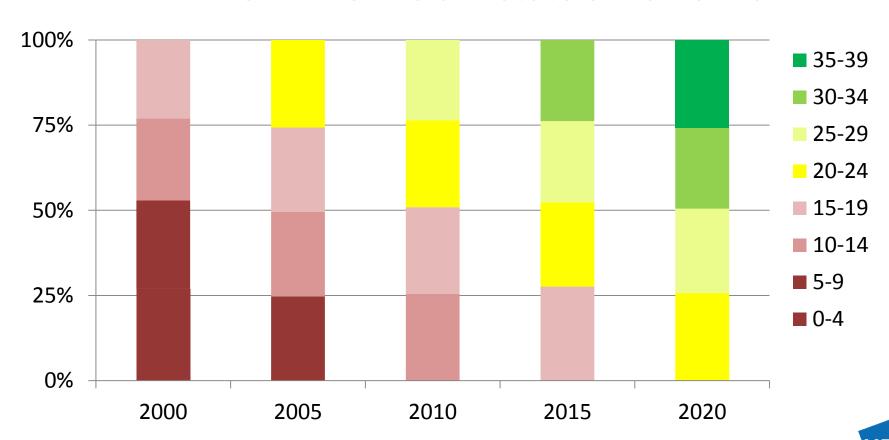
Constraints

- Down payment sources
- Rising mortgage rates
- Strict underwriting requirements



Millennial Population by Age

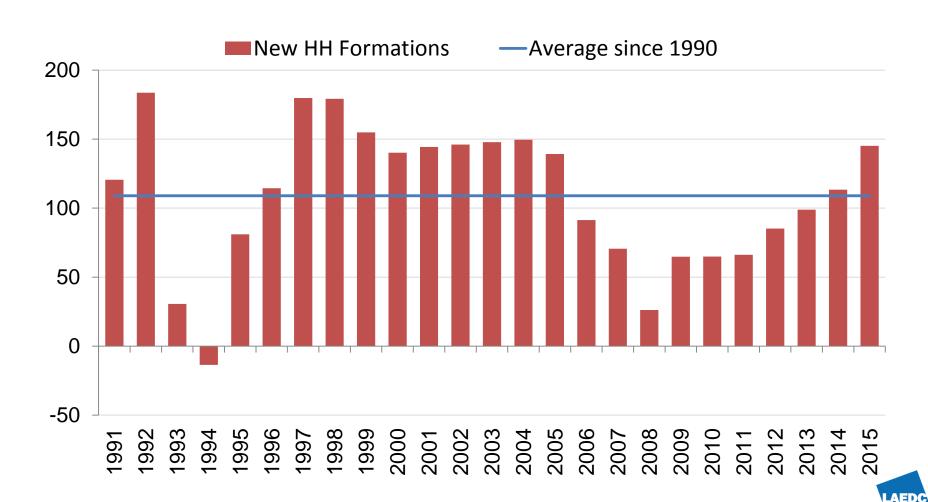
~11 Million Millennials in State of California



Source: CA Department of Finance

California Household Formation

Annual change number of households, thousands



Source: IHS Global Insight

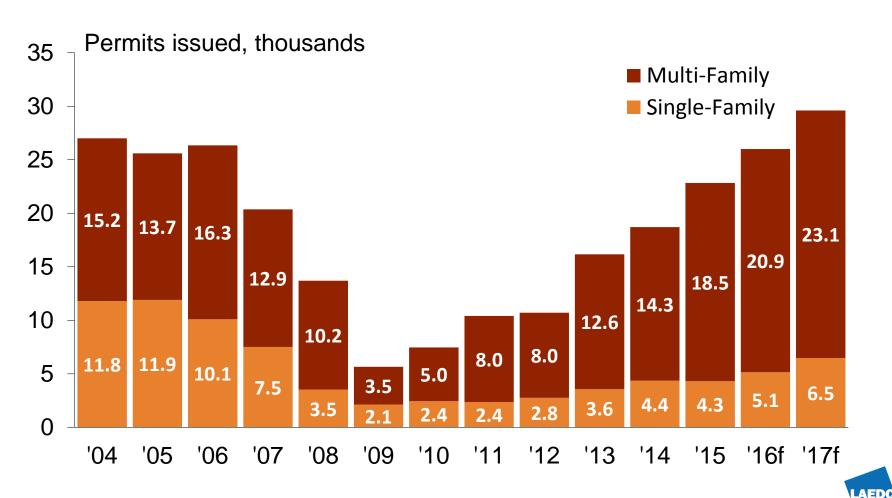
Mortgage Interest Rates

30-year Fixed Rate, Conventional Mortgage



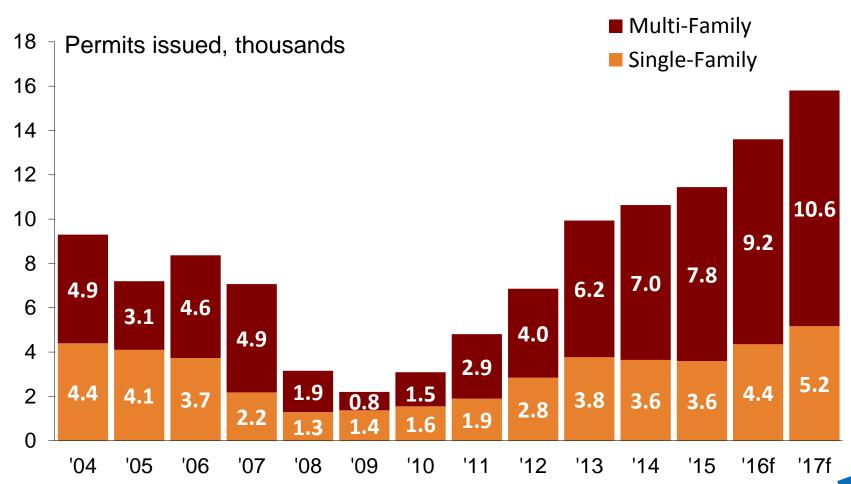
Source: Federal Reserve

Residential Building Permits Issued in Los Angeles County



Source: CIRB, California Home Building Foundation, forecast by LAEDC

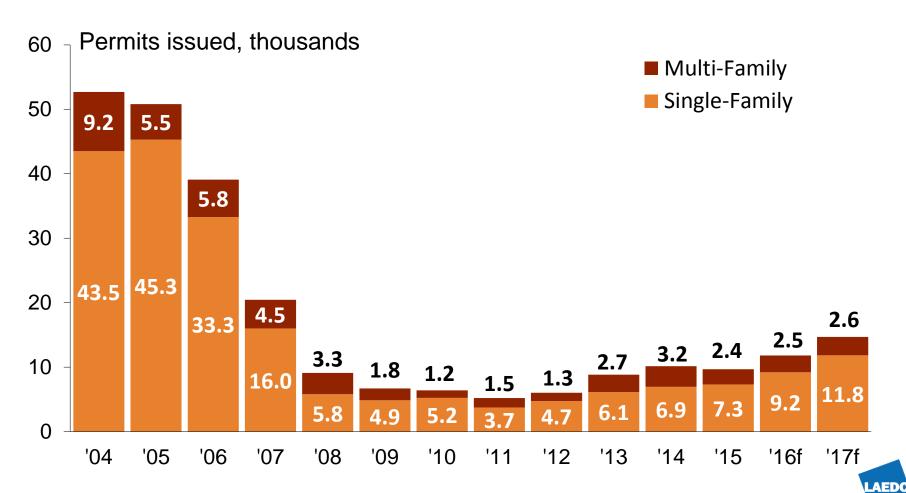
Residential Building Permits Issued in Orange County



Source: CIRB, California Home Building Foundation, forecast by LAEDC

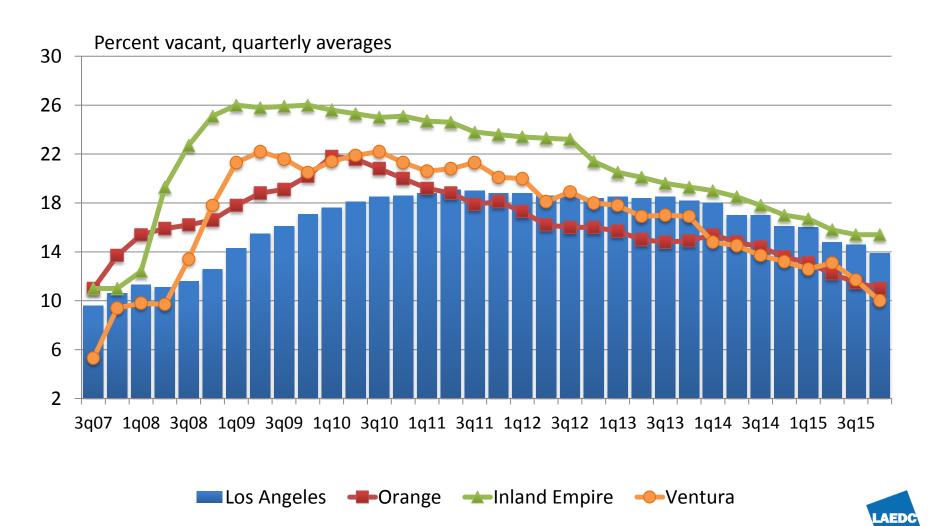
LAEDO

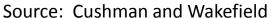
Residential Building Permits Issued in the Inland Empire



Source: CIRB, California Home Building Foundation, forecast by LAEDC

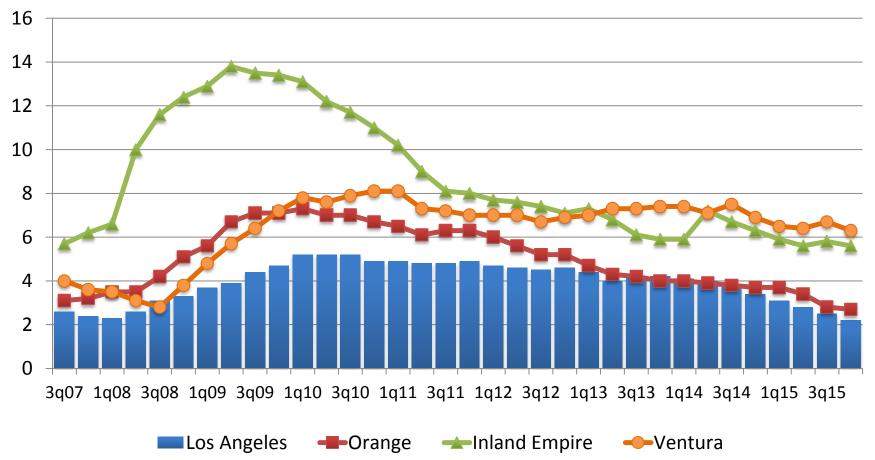
Office Vacancy Rates Declining





Industrial Vacancy Rates Very Low

Percent vacant, quarterly averages

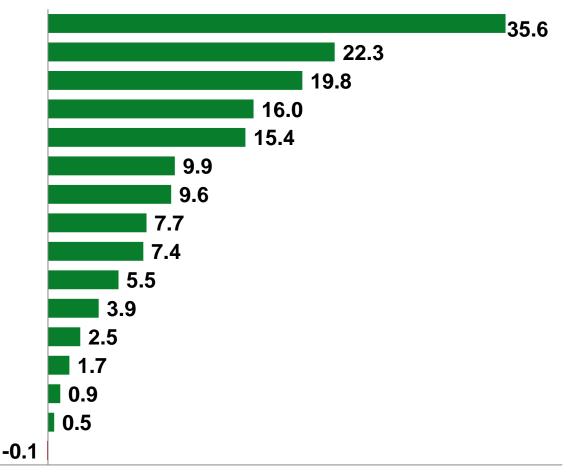






L.A. 5-County Employment Growth, 2016

Total nonfarm job growth forecast for 2016 (thousands): +158.2 jobs



Health Care & Social Asst

Prof, Sci & Tech Srvs

Admin. & Support Srvs

Retail Trade

Leisure & Hospitality

Government

Construction

Transport. & Utilities

Wholesale Trade

Educational Services

Mgmt. of Enterprises

Information

Real Estate, Rental & Leasing

Other Services

Manufacturing

Finance & Insurance



2016 Top Five Industries by Percentage Gains in Employment

| Rank | Los Angeles | Orange | Inland Empire | Ventura |
|------|-----------------|-----------------|-------------------|-----------------|
| 1 | Prof, Sci, Tech | Prof, Sci, Tech | Prof, Sci, Tech | Admin & Supp |
| 2 | Admin & Supp | Education | Admin & Supp | Health Care |
| 3 | Health Care | Health Care | Construction | Prof, Sci, Tech |
| 4 | Education | Admin & Supp | Mgmt. of Co's | Education |
| 5 | Construction | Construction | Trans & Utilities | Real Estate |



Conclusion

- Cruise Speed Growth: US, CA, & So Cal
- Income Gains and Growth in Spending
- California Outpacing US
- Real Estate/Construction Outlook Good
- Job Gains in Most Local Industries













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Thank You!

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