

2015/2016
BUSINESS INCENTIVES
GUIDE

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CITY SPECIFIC INCENTIVES

LAEDC



City of Agoura Hills*

The City of Agoura Hills is dedicated to the continued cultivation and attraction of businesses to the Agoura Hills business community. Some of the economic incentives it has to offer include:

- No Utility User Tax
- Reasonable Business License Fees
- Expedited Permit Processing

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of Alhambra

The City of Alhambra is dedicated to its businesses, and offers a variety of incentives to help businesses succeed. Alhambra is committed to providing a strong pro-business climate and developing economy to attract and keep motivated and talented businesses and entrepreneurs. As the “Gateway to the San Gabriel Valley,” Alhambra offers an exceptional strategic location, positioned to serve local, national and international customers. Alhambra is just minutes from Downtown Los Angeles and major airports and shipping ports.

- Streamlined Permit Process

Alhambra was a LAEDC Most Business Friendly City in L.A. County Award finalist in 2009, and won the Most Business Friendly City in L.A. County competition for the population 60,000 and greater category in 2010.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

For more information on the City of Agoura Hills, visit: www.ci.agoura-hills.ca.us

For more information on the City of Alhambra, visit: www.cityofalhambra.org

City of Arcadia

The City of Arcadia is one of L.A. County's truly outstanding communities designed for genuinely gracious suburban living. Through the combined efforts of civic organizations, business groups and a dedicated commitment by the City Council, Arcadia is revitalizing its downtown area and aims to be the perfect home for businesses and for business people.

- Downtown Business Improvement District

City of Artesia

The City of Artesia has affordable businesses in all zones and opportunities to take advantage of incentives and other benefits as follows:

- Artesia Boulevard Specific Plan Area

The City of Artesia developed an to assist businesses and developers with potential sites for development opportunities and has an active Chamber of Commerce with representative to work with businesses.

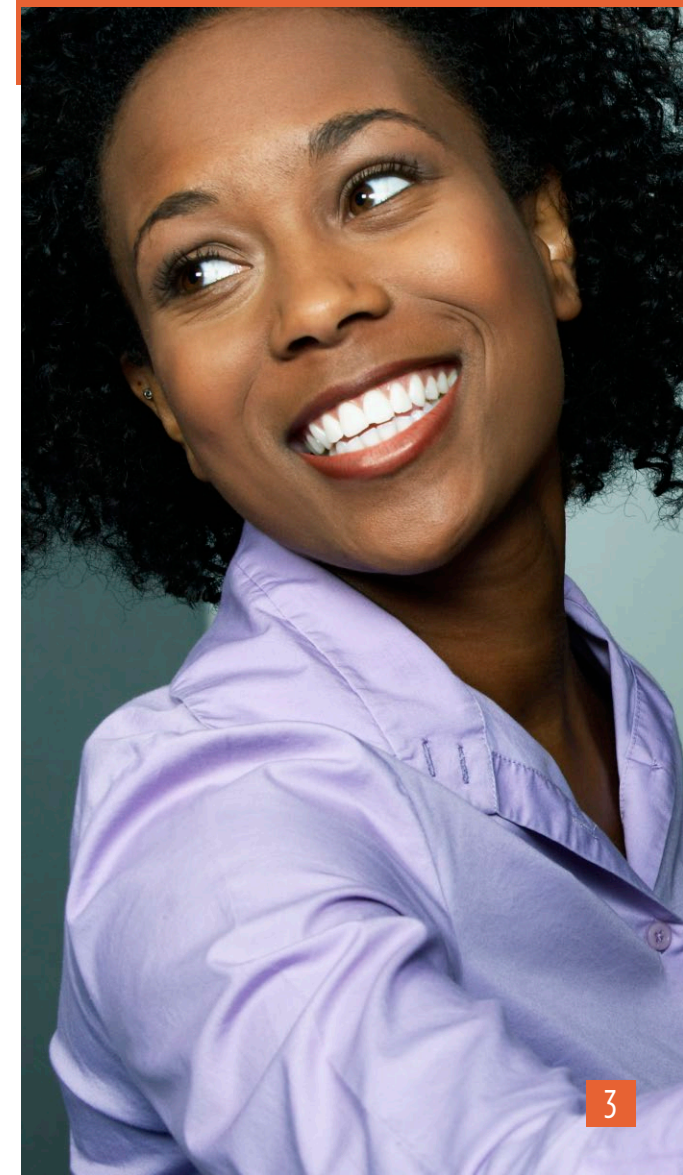
City of Avalon

The City of Avalon is dedicated to the continued cultivation and attraction of businesses to the Avalon business community.

For more information on the City of Arcadia, visit: www.ci.arcadia.ca.us

For more information on the City of Artesia, visit: www.cityofartesia.us

For more information on the City of Avalon, visit: www.cityofavalon.com





City of Azusa*

The City of Azusa makes the community a better place to live and work. Azusa’s Chamber of Commerce’s mission is to “serve as a catalyst in the transformation of business and economic climate, resulting in a healthier, more prosperous Azusa.” The City of Azusa has recently submitted an application for a foreign trade zone. Azusa was also named a finalist in the population under 60,000 category for the LAEDC’s Most Business Friendly City in L.A. County award in 2010.

- Utility economic development rate and Utility Tax discounts
- Pre-application staff meetings

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

For more information on the City of Azusa, visit:
www.ci.azusa.ca.us

City of Baldwin Park*

The City of Baldwin Park is committed to providing excellent customer service, a pro-active stance and a pro-business approach in the development process and in business attraction, retention and expansion. City staff can guide businesses through the development process to meet their schedule. Baldwin Park is in a period of progressive growth with a proactive attitude toward attracting businesses that will solidify its economic base and provide jobs for the community.

- No Utility User Tax for Cable
- No Parking Tax
- Direct Project Land or Development Subsidies
- Potential Offsite Infrastructure Subsidies
- Early Development Review and Fast Track Permit Processing and Plan Check
- Assistance with RMDZ Program incentives

The City of Baldwin Park was selected as a Most Business Friendly City in LA County Award finalist in 2012 for cities with a population over 60,000.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of Bell*

The City of Bell is open for business. Bell has a mix of family-owned and larger stores and restaurants that cater to the community. The City is dedicated to advancing the prosperity and general welfare of the City, its businesses and citizens.

- Tax rebate agreements on a project by project basis
- Potential Tenant Improvement Subsidies and Offsite Infrastructure Subsidies

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

For more information on the City of Baldwin Park , visit:
www.baldwinpark.com

For more information on the City of Bell, visit:
www.cityofbell.org



CITY SPECIFIC INCENTIVES



City of Bell Gardens*

The City of Bell Gardens is a vibrant family oriented city that treats its businesses like family. Ideally located off the 710 freeway, in the heart of Los Angeles County, Bell Gardens is the ideal place to live, work and play. Because of its prime location and business friendly attitude, Bell Gardens is attractive to national, regional and local businesses. Businesses that consider relocating or expanding in Bell Gardens are always amazed at the ease and low cost of operating in our city. The City offers the following incentives to help businesses succeed:

- No Utility User Tax for Cable, Telephone/Cellular, Electric, Gas and Water
- No Parking Tax
- No Commercial Property Tax
- Low Entitlement and Business License Fees Compared to Surrounding Cities
- Streamlined Business Permitting Process
- Predictable and Simplified Project Entitlement Process
- Close Partnership with the Bell Gardens Chamber of Commerce

Bell Gardens continues to rank as one of the most business friendly cities, and was named a finalist in the population under 60,000 category for the LAEDC's Most Business Friendly City in L.A. County award in 2009 and 2013.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

For more information on the City of Bell Gardens, visit:
www.bellgardens.org

CITY SPECIFIC INCENTIVES

City of Bellflower*

The City of Bellflower assists with retention and expansion of existing businesses and is a force in attracting new businesses. These efforts have helped Bellflower receive the L.A. Section of the American Planning Association 2012 Award for Neighborhood Planning for its downtown revitalization efforts. The City of Bellflower boasts no tax rate for cable and water utilities. In addition to these incentives, businesses within the City of Bellflower receive the following benefits:

- Downtown Streetscape Enhancement
- Accessible city council and city management to help develop creative approaches to development scenarios.

Bellflower was selected as a finalist in the 65,000 or more population category for LAEDC's Most Business Friendly City in LA County Award in 2014.

City of Beverly Hills*

The City of Beverly Hills is home to some of the most prominent companies in the world. The City is dedicated to supporting all new and existing businesses, from the smallest mom-and-pop shop to the largest international corporation. Businesses within the City of Beverly Hills receive the following benefits:

- No Utility User Tax Rate for Cable, Telephone/Cellular, Electric, Gas, Telephone, and Water
- No Parking Tax
- Urban Design Program-the City provides assistance for improvements in its streetscape
- Business Ombudsman in City Manager's Office
- Development review process improvements and enhanced service delivery

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

For more information on the City of Bellflower, visit:

www.bellflower.org

For more information on the City of Beverly Hills, visit:

www.beverlyhills.org



CITY SPECIFIC INCENTIVES



City of Bradbury

The City of Bradbury seeks to educate, encourage, and promote environmental awareness to businesses to help keep Bradbury green and beautiful.

City of Burbank*

Home to Warner Bros. Studios, The Walt Disney Company, and more than 1,000 creative companies that make magic happen, Burbank is truly the Media Capital of the World. In addition its population of 106,000 residents, Burbank has a balanced daily workforce of 100,000 specializing in media, hi-tech, hospitality and transportation.

Burbank's reputation as a business-friendly destination is supported by:

- A proactive city government with a dedicated Economic Development Team focused on concentrating Burbank's strengths into supporting existing industries, and encouraging creative partnerships.
- A unique mix of no city income tax, no gross sales receipt tax, and one-stop streamlined permitting process.
- The ONE Burbank High-Speed Fiber Optic Network www.OneBurbank.com offering Burbank businesses ultra-high-speed bandwidth services with industry-leading customer service and value.
- Special business incentives including Solar Power Rebates, the LEED Incentive Program, and Energy Solutions Rebates.
- A highly educated pool of entrepreneurial, creative and hi-tech talent employed by more than 1,000 post-production houses, technology companies, and startups.
- The ideal environment for media, entertainment, and creative companies with a high concentration of Class A office space, LEED Certified buildings, and striking architecture.

For more information on the City of Bradbury, visit:
www.cityofbradbury.org

For more information on the City of Burbank, visit:
www.burbankca.gov

CITY SPECIFIC INCENTIVES



- Leadership in public/private partnerships that leverage community assets into shared goals via the Downtown Burbank Partnership, the Burbank Hospitality Association, and the City's Economic Development Team.
- Burbank Bob Hope Airport, with 67 flights per day and 3.8 million visitors per year connecting with top Western cities, Silicon Valley, and New York.

Burbank was also named one of the five finalists in the inaugural year of the LAEDC's Most Business Friendly City in L.A. County competition in 2006; they were a finalist again in 2007; and in 2011 in the population over 60,000 category.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of Calabasas*

The City of Calabasas understands that a great business environment is the catalyst for a great city. We levy no city taxes on commercial, retail, wholesale, and manufacturing properties. We have no gross receipts tax. We invest heavily in community infrastructure and pride ourselves on world-class municipal landscaping, clean and well maintained roads and sidewalks, convenient transportation systems, and a commitment to public safety that makes us one of the safest cities in California. Additionally, Calabasas has an exceptionally strong school district with several Blue Ribbon Schools. We boast high-quality housing and neighborhoods, both of which are attractive to employees and top-level executives. In short, we provide a place where business and its employees can feel proud to call home. Businesses within the City of Calabasas also benefit from:

- Direct access to top City leadership on matter of concern to individual businesses
- No Parking Tax, No Business Tax, and No Business Registration Fees
- No Utility User Tax Rate for Cable and Water
- A well-staffed, business friendly development and permitting process

**Information provided by the City for the Kosmont-Rose Institute*

For more information on the City of Calabasas, visit:
www.cityofcalabasas.com

CITY SPECIFIC INCENTIVES



City of Carson

The City of Carson is vibrant city that combines the strengths of a thriving international business presence with a small-town atmosphere. Recognized as a world-class industrial center, Carson has capitalized on its proximity to L.A.'s two major ports, the Alameda Corridor, and four major freeways. The City is a gateway for regional and international commerce alike, and is home to California State University at Dominguez Hills and the StubHub Center. This business-minded City has also created an outstanding environment of attractive neighborhoods, shopping and entertainment, with a strong emphasis on public safety and public services.

- Low utility tax - savings of up to 10% in the region
- No local property tax - savings of up to 1/2% in the region
- Accessible, cooperative, business-friendly local government
- Large development sites available
- Highly competitive land prices and lease rates for commercial, industrial and office space
- Affordable, quality housing
- Job training services, recruitment, applicant screenings and specialized training

Carson was also named a finalist in the population over 60,000 category for the LAEDC's Most Business Friendly City in L.A. County award in 2010 and 2011.

City of Cerritos*

The City of Cerritos offers a variety of services that enhance the Cerritos business community. The City offers its businesses various incentives and services in order to promote business friendly methods and increase the partnership between the City of Cerritos and its businesses. Incentives include a dedicated City ombudsman, fast-track permitting, access to local job training, a Business Spotlight Program, a Businesses

For more information on the City of Carson , visit:

http://ci.carson.ca.us/content/department/eco_dev_service/busdevelopment.asp

For more information on the City of Cerritos, visit:

www.cerritos.us

CITY SPECIFIC INCENTIVES

Retention and Expansion Program, and a dedicated Economic Development Commission.

In addition to these incentives, the businesses within the City of Cerritos are offered the following benefits:

- Cerritos Green Incentives for green development projects (LEED, Energy Star)
- Web based properties search
- Economic Development Commission

Cerritos was also named one of six finalists for the LAEDC's Most Business Friendly City in L.A. County award in 2007, was named a finalist in the population over 60,000 category in 2008, and won the 2010 Most Business Friendly City Award in L.A. County in the under 60,000 population category.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of Claremont*

The City of Claremont is dedicated to its businesses and offers a variety of services that enhance the Claremont community. The City offers the following economic incentives:

- No Parking Tax
- CDBG Grant Program Opportunities.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

For more information on the City of Claremont, visit:

www.ci.claremont.ca.us



CITY SPECIFIC INCENTIVES



City of Commerce*

The City of Commerce offers a variety of services that enhance the Commerce business community. It is situated with convenient access to rail and roadway infrastructure. In addition to these incentives, businesses within the City of Commerce receive the following benefits:

- Industrial Development Bonds
- Permit fee reductions or forgiveness on a case by case basis
- Assists in obtaining RMDZ loans
- Expedited plan review process

Commerce was named a finalist of the LAEDC's Most Business Friendly City in L.A. County competition in the population under 60,000 category in 2009, 2010, 2011 and 2012..

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of Compton*

Compton is a great place to live, work, and raise a family. It is home to almost 100,000 citizens. Known as the "Hub City" because of its unique position in almost the exact geographical center of Los Angeles County, Compton is strategically located along the Alameda Corridor, a passageway of 25 percent of all U.S. waterborne international trade. Compton is rapidly emerging as a large industrial center in Los Angeles County for transit and distribution, business services, high technology, home and lifestyle products, metals, financial services, and textile manufacturing. This is an exciting time for Compton. The City is developing a wide range of economic and cultural opportunities that will help to make Compton a prime destination for residents and businesses.

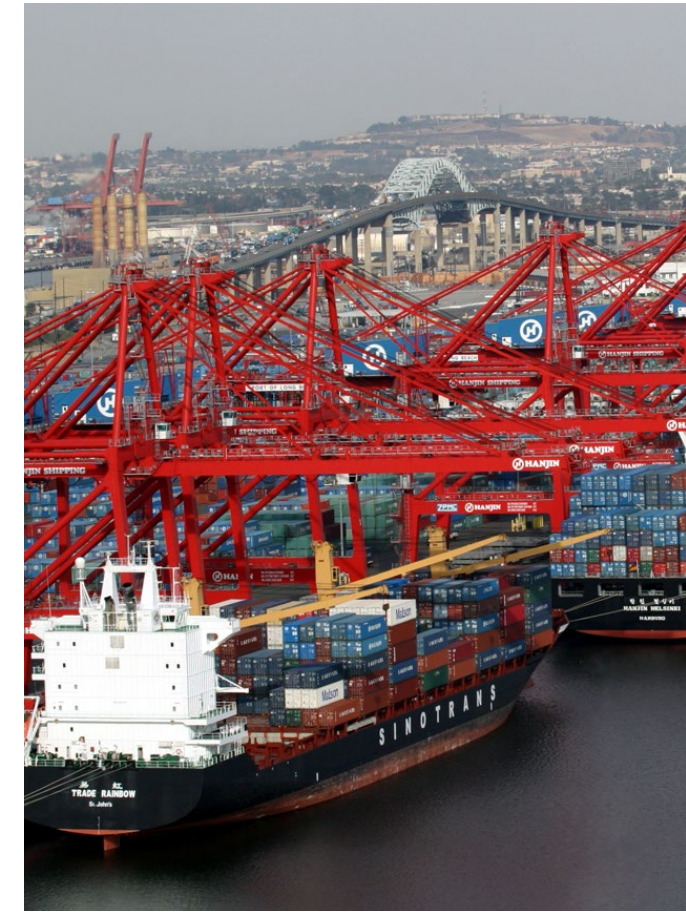
For more information on the City of Commerce, visit:

www.ci.commerce.ca.us

For more information on the City of Compton, visit:

www.comptoncity.org

CITY SPECIFIC INCENTIVES



- LEED Construction incentives
- HUD Section 108 program
- Assistance with RMDZ Loans
- Business Ombudsman
- Expedited Plan check and inspection

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of Covina*

The City of Covina is pleased to support and partner with businesses located within its jurisdiction. The City boasts no tax rate for commercial properties for incoming businesses seeking to do business within the City. In addition to this incentive, businesses within the City of Covina receive the following benefits:

- Economic Development Loan/Grant Program
- Business Improvement District/Business Area Enhancement District

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of Cudahy*

The City of Cudahy offers a variety of services that enhance the Cudahy business community.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

For more information on the City of Covina, visit:

www.covina.ca.gov

For more information on the City of Cudahy, visit:

www.cudahy.ca.us

CITY SPECIFIC INCENTIVES



City of Culver City*

Culver City's economic development incentives are designed to encourage business investment. The City boasts a commercial façade matching grant encouraging businesses to move towards a more aesthetically pleasing streetscape. In addition to this incentive, businesses within the City of Culver City receive the following benefits:

- Business Assistance team
- Business Improvement District-Downtown Culver City
- One stop permitting center

Culver City was also named a finalist for the LAEDC's Most Business Friendly City in L.A. County competition for the population under 50,000 category in 2008.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of Diamond Bar*

The City of Diamond Bar offers a variety of services that enhance the Diamond Bar business community. The City waives or reduces business taxes or permits, adding to its business friendly environment. In addition to these incentives, businesses within the City of Diamond Bar receive the following benefits:

- CDBG program funding
- \$11 Business License
- Streamlined Application Process to Move Forward Efficiently

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

For more information on the City of Culver City, visit:
www.culvercity.org

For more information on the City of Diamond Bar, visit:
www.ci.diamond-bar.ca.us

CITY SPECIFIC INCENTIVES

City of Downey*

The City of Downey offers a variety of services that enhance the Downey business community. The City provides parking incentives for individuals doing business in the City. In addition to this incentive, businesses within the City of Downey receive the following benefits:

- Aggressive business assistance
- Streamlined regulatory process including fast track permitting
- Low business and development fees

Downey was a finalist of the LAEDC's Most Business Friendly City in L.A. County competition for the population 60,000 and over category in 2009 and 2010.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of Duarte

The City of Duarte takes pride in its business friendly approach. To promote a healthy business community, the city offers:

- One Stop Permit Center and a Fast Track Permit Process
- Economic Development Commission
- Free Local Business Seminars
- Low Business License Fees
- Development Coordinator - a dedicated staff member to assist with the City process
- Filming friendly - expedited film permit process

Duarte was selected as LAEDC's Most Business Friendly City with a population under 60,000 in 2012 and was a finalist in 2010, 2011 and in 2012 was awarded the Most Business Friendly City in L.A. County Award for the population 60,000 and under category.

For more information on the City of Downey, visit:

www.downeyca.org

For more information on the City of Duarte, visit:

www.accessduarte.com



CITY SPECIFIC INCENTIVES



City of El Monte*

Located approximately 12 miles east of downtown Los Angeles, the City of El Monte is the hub of the San Gabriel Valley, where two major freeways - Interstates 605 and 10 intersect. It is the ninth largest city in Los Angeles County with a population of approximately 120,000. The land uses within its 10 square mile area are 58 percent residential, 11 percent retail, 10 percent industrial, 7 percent office/retail, and 14 percent other amenities. As the San Gabriel Valley continues to grow, so does the City of El Monte through new businesses and quality housing developments. Many public improvements are underway to provide an attractive and safe environment for its economic growth. El Monte has demonstrated its “business friendly attitude” by attracting commercial and retail businesses as well as international corporations through its Foreign Trade Zone. Other business tools include business financing through Grow El Monte, a pro-active Chamber of Commerce, and a Recycling Market Development Zone. Businesses in the City of El Monte also enjoy the following benefits:

- Access to the largest bus transit station west of Chicago as well as other transportation modes such as commuter rail, a regional bike network, a local County airport, and the 10 and the 605 freeways
- Business friendly, accessible, and cooperative civic leaders and executive staff
- Fast-track entitlement review and processing
- Expedited building plans review, approval, and permit issuance processing
- A Development Ad-Hoc Review Committee, comprised of two (2) City Council members, to assist with expedited review of development projects
- Job creation grant program
- Complimentary coordination, planning and set-up of groundbreaking, ribbon cutting, & other major events
- No Parking Tax

For more information on the City of El Monte visit:
www.ci.el-monte.ca.us

CITY SPECIFIC INCENTIVES

- Electronic plan submittal and review process
- Live internet streaming and public access channel broadcasting of City Council meetings to promote public awareness

*Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.

City of El Segundo

The City of El Segundo remains a longstanding business-friendly city within Los Angeles County. El Segundo is strategically located just west of Interstate 405 and directly south of the Los Angeles International Airport and Interstate 105. This ideal location, coupled with below market rents and immediate availability for most types of businesses, has enabled the city to attract and retain Fortune 500 companies to either locate their headquarters in, or maintain a strong presence in the City. El Segundo has the second highest presence on Fortune 500 companies in the state (second only to San Francisco). While business has been very successful, El Segundo’s sense of identity is embodied in its family and community roots. This idyllic beach community also boasts state-distinguished schools, low crime rates, and a charming downtown business district.

- Expedited permitting - the City offers a fee-based expedited review that cuts the already streamlined review time

El Segundo was the inaugural winner of the LAEDC’s Most Business Friendly City in L.A. County Award in 2006! After a mandatory five year waiting period for Most Business Friendly City winners, El Segundo was selected as a Most Business Friendly City finalist in 2012, 2013 and 2014.



For more information on the City of El Segundo visit:
www.elsegundo.org

CITY SPECIFIC INCENTIVES



City of Gardena

The City of Gardena extends a warm welcome and invites you to consider locating in our “smart-growing” business-friendly city. To demonstrate that Gardena truly wants to be a partner in assisting businesses, the City offers the following incentives:

- Expedited permit process
- Manufacturing companies eligible for the 35% new employee hiring credit (State designation)
- Planning review team to assist with the review process
- An Economic Development team to address business issues and provide technical resources
- Low development fees, including business license fees and Utility User Tax
- Specialized “opportunity” sites for commercial and housing development
- Employee training and hiring assistance
- A \$10,000 commercial rebate for new signage, painting and/or stucco

Ideal location central to major freeways, railways and international trade seaport. Gardena was a finalist of the LAEDC’s Most Business Friendly City in L.A. County competition for the 60,000 and under category in 2011.

City of Glendale*

The City of Glendale has been named as LA County’s “#1 Safest Mid-Sized City” and has also been recognized as the “Most Business Friendly City” the County. Glendale is committed to maintaining a high quality of life for its residents and business community. For this reason, the City created the Glendale Economic Development Corporation, a 501 (c) 3 non-profit corporation developed to promote, assist, retain and attract quality business in Glendale. Our programs assist businesses both large and small through:

For more information on the City of Gardena, visit:
www.ci.gardena.ca.us

For more information on the City of Glendale, visit:
www.ci.glendale.ca.us

CITY SPECIFIC INCENTIVES

- Lower Cost of Doing Business (No gross receipts tax!)
- Business Concierge Services
- Streamlined Permit Service Center
- Local and Regional Collaboration

Glendale was also a finalist of the LAEDC’s Most Business Friendly City in L.A. County competition in 2008 for the population 50,000 and over category, and again in 2011 for the population 60,000 and over category.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of Glendora*

The City of Glendora offers a variety of services that enhance the Glendora business community. The City provides no Utility User Tax Rates for Cable, Telephone/ Cellular, Electric, Gas, and Water. In addition to this incentive, businesses within the City of Glendora receive the following benefits:

- No Utility Users Tax
- Streamlined Plan Check
- Economic Development Loan/Grant Program

Glendora was a finalist in LAEDC’s Most Business Friendly City in L.A. County competition in 2012 for the population 60,000 and under category, and was honored as the 2014 Most Business Friendly City in L.A. County Award winner for the population under 65,000 category.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of Hawaiian Gardens

The City of Hawaiian Gardens is developing a broad range of commercial uses ranging from retail sales, service-related uses, entertainment, community service organizations, and professional offices. The City’s intention is to revitalize the commercial corridors into high quality, pedestrian friendly districts that are harmonious with residential and non-residential uses.

For more information on the City of Glendora, visit:
www.ci.glendora.ca.us

For more information on the City of Hawaiian Gardens, visit:
www.hgcity.org



CITY SPECIFIC INCENTIVES



City of Hawthorne

The City of Hawthorne is conveniently located near the Los Angeles International Airport, and is connected by rail to the Port of Los Angeles and downtown Los Angeles. Often described as the “Hub of the South Bay”, the City also offers quick, easy access to the 405, 110 and 105 Freeways. The City of Hawthorne offers a variety of services that enhance the Hawthorne business community, including the following incentives:

- Development Impact Fee Deferral
- Fast Track Permit Processing
- Economic Development Grants
- Potential for negotiated incentives to retain or attract key industries

City of Hermosa Beach

The City of Hermosa Beach combines beach culture and a welcoming community environment with a drive for innovation. The City is home to a variety of local and international small and mid-sized businesses. Hermosa Beach provides a great setting to encourage innovation and entrepreneurship, and carbon neutral related enterprises. An experienced and dedicated staff works to attract and retain businesses, as well as incubate new enterprises through individualized assistance and customer service. The City of Hermosa Beach offers the following incentives:

- Expedited permit processing
- Fee reductions and expedited service are available for projects that advance sustainability
- Most projects do not require design review.
- Climate and coastal location attracts customers and reduces energy and operating costs

For more information on the City of Hawthorne, visit:

www.cityofhawthorne.com

For more information on the City of Hermosa Beach, visit:

www.hermosabch.org

CITY SPECIFIC INCENTIVES

City of Hidden Hills

The City of Hidden Hills is dedicated to the continued cultivation and attraction of businesses to the Hidden Hills business community.

City of Huntington Park*

Huntington Park, located in Los Angeles County is a city with a rich history and vibrant community with a population of over 63,000. The City offers businesses within the City of Huntington Park the following benefits:

- Expedited Permit and Development Process
- Commercial Rehabilitation Grant Program
- No Parking Tax
- Sales tax rebates on a project by project basis
- Business Assistance program
- Potential Industrial Development Bonds, Tenant Improvement Subsidies, Offsite Infrastructure Subsidies

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of Industry*

The City of Industry has a Foreign Trade Zone, affording businesses in the zone an opportunity to take advantage of trading overseas. In addition to this incentive, businesses within the City of Industry receive the following benefits:

- No Business Tax for Retail, Wholesale, Manufacturing, and Commercial properties
- No Utility User Tax for Cable, Telephone/Cellular, Electric, Gas, Telephone, and Water
- Foreign Trade Zone
- No City business license fees, no wholesale or retail fees, no manufacturing fees, no professional tax.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*



For more information on the City of Hidden Hills, visit:

www.hiddenhillscity.org

For more information on the City of Huntington Park, visit:

www.huntingtonpark.org

For more information on the City of Industry, visit:

www.cityofindustry.org

CITY SPECIFIC INCENTIVES



City of Inglewood

Among the advantages to locating in the City of Inglewood is its prime location and access to key transportation facilities including the LAX-Crenshaw Light Rail Transit system proposed to run through the heart of the City. Located six miles east of the ocean and within 6 miles of downtown Los Angeles, Inglewood has a vibrant and diverse economic base supported by a business-friendly City government, diverse neighborhoods that offer greater value than comparably priced communities, and high quality public safety and emergency services.

- Small business loans - The Grow Inglewood Fund (GIF) is a small business loan program, designed to assist the growth and expansion of small businesses.
- Facade Improvement Program for Market Street businesses

City of Irwindale*

The City of Irwindale offers a variety of services that enhance the Irwindale business community. The City has ample and free parking by providing no parking tax rates.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of La Canada-Flintridge

The City of La Canada-Flintridge is a unique combination of businesses and residential members with the mission to promote and encourage a well balanced, thriving, and prosperous business and residential community.

For more information on the City of Inglewood, visit:
www.cityofinglewood.org

For more information on the City of Irwindale, visit:
www.ci.irwindale.ca.us

For more information on the City of La Canada-Flintridge, visit:
www.lacanaflintridge.com

CITY SPECIFIC INCENTIVES

City of La Habra Heights*

The City of La Habra Heights offers a variety of services that enhance the La Habra Heights business community. The City has ample and free parking by providing no parking tax rates.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of La Mirada*

The City of La Mirada works closely with businesses to meet their needs. The City continues to offer many advantages to its residents: a variety of single-family housing, excellent parks and recreational centers, a low crime rate, and quality senior housing. La Mirada places a strong emphasis on City beautification, with well maintained parkways, streets and parks. City officials and residents alike are proud of La Mirada's reputation of being "Dedicated to Service". Businesses within the City of La Mirada receive the following benefits:

- No Municipal Levied Property Tax or Utility Users Tax
- No Impact Fees
- Low Business License Fees
- Off-site Improvement Subsidies
- Expedited Development Process
- Site Selection Assistance
- Business Ombudsman

La Mirada has been a finalist in the LAEDC's Most Business Friendly City in L.A. County award for the population under 60,000 category from 2008-2012, and won the Most Business Friendly City in L.A. County Award in 2013 for the population under 50,000 category.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

For more information on the City of La Habra Heights, visit:
www.la-habra-heights.org

For more information on the City of La Mirada, visit:
www.cityoflamirada.org



CITY SPECIFIC INCENTIVES



City of La Puente*

The City of La Puente offers a variety of services that enhance the La Puente business community. The City has an Economic Development/Expedited Plan Check Program committed to helping new businesses get up and running fast. In addition to this program, businesses within the City of La Puente receive the following benefits:

- Ombudsman program
- Minimal Development Impact Fees
- No Utility User Tax for Cable, Telephone/Cellular, Electric, Gas, and Water
- No Parking Tax
- Low Business License Fees

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of La Verne*

The City of La Verne offers a variety of services that enhance the La Verne business community. The City provides a full range of effective municipal services to the community, and businesses within the City of La Verne receive the following benefits:

- Impact and Development fees discount of up to 30%
- Business Improvement District-Downtown
- Project Coordinator & one stop permitting counter

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of Lakewood

The City of Lakewood is dedicated to its businesses, and offers a variety of incentives to help businesses succeed

The City of Lakewood was a finalist for the LAEDC's Most Business Friendly City in L.A. County competition for the population over 60,000 category in 2009 and was a Most Business Friendly in L.A. County Award finalist in 2014 for the population over 65,000 category.

For more information on the City of La Puente visit:

www.lapuente.org

For more information on the City of La Verne, visit:

www.ci.la-verne.ca.us

For more information on the City of Lakewood, visit:

www.lakewoodcity.org

CITY SPECIFIC INCENTIVES

City of Lancaster

Since Lancaster's incorporation, the City has earned a reputation for its positive business climate. In fact, the City of Lancaster is the only city to have ever been honored with LAEDC's Most Business Friendly City in L.A. County award twice, once in 2007 and once in 2013. Below are some economic incentives available to businesses that chose to thrive in Lancaster:

- Customized incentive packages including:
- Customized Electricity Rates through municipally-operated Lancaster Choice Energy
- Dollars for Jobs Incentive Program (currently under consideration)
- Fast Track Project Approval
- Electronic Plan Submission
- Foreign Trade Zone
- Project Ombudsmen for Industrial/Commercial Projects
- California Competes Tax Credit
- California New Employee Credit, Lancaster is a DGA
- Manufacturing Equipment and R&D Tax Exemption
- California Small Business Loan Guarantee Program
- No Utility User Tax on Cable, Cellular, Electric, Gas, Telephone or Water
- No Gross Receipts Tax or Gross Excise Tax
- Workforce Training - AV College and WorkSource Center
- California Employment Training Panel (ETP) Workforce Training Reimbursement

Locally-based electric vehicle manufacturer, BYD (Build Your Dreams), is one local business which has benefited greatly from the many incentives available to Lancaster businesses, as BYD recently received \$3-million in California Competes Credit for its commitment to expand and create an additional 590 jobs.



For more information on the City of Lancaster, visit:

www.cityoflancasterca.org

CITY SPECIFIC INCENTIVES



City of Lawndale

The City of Lawndale is located in the “Heart of the South Bay” of Los Angeles County. With major freeway access and proximity to Los Angeles International Airport, Lawndale is an ideal location to locate your business. The City of Lawndale offers the following incentives:

- Small town business and residential atmosphere
- Local business support from the Chamber of Commerce

City of Lomita

The mission of the City of Lomita’s economic development effort is to actively support the development and expansion of existing businesses, and to proactively recruit quality revenue-generating uses that diversify and expand the City’s economic base, offer a variety of products and services, increase employment opportunities, enhance fiscal resources, preserve and enhance Lomita’s unique historic appeal, and contribute to the quality of life for Lomita residents. The City’s Economic Development Element is comprised of policies and programs to support this mission, including the following:

- Competitive Fees - The City has among the lowest fees in Los Angeles County.
- Fast Track Permitting Process
- Business Ombudsman - representative to work with your business with any business related issues
- Designated Project Coordinator - economic development team assigns a representative to personally see to it that your business moves through the entitlement and construction process expeditiously
- Dedicated funds to support economic development and infrastructure improvement activities

For more information on the City of Lawndale, visit:
www.lawndalecity.org

For more information on the City of Lomita, visit:
www.lomita.com

CITY SPECIFIC INCENTIVES

City of Long Beach*

The City of Long Beach developed a number of business improvement districts to create, preserve and enhance business growth in targeted areas of the City.

The City’s role is to create the environment, infrastructure, and opportunities for investment and development. Working with community partners, the City is promoting economic growth by increasing business activities and investing in its neighborhoods resulting in a more livable and vibrant community. The City has undertaken a comprehensive rezoning of some of the major corridors including the Downtown area to provide more flexibility for land uses.

In addition, the City of Long Beach has the following incentives for local businesses:

- Provides a variety of financial assistance programs including Business Loan Program, Microenterprise Loan Program, and Grow Long Beach Loan Program; grants for start-up businesses, New Market Tax Credits, and the Commercial Improvement Rebate Program in designated areas of the City.
- Nine Business Improvement Districts.
- Foreign Trade Zone and HUB Zone.

Long Beach won the LAEDC’s Most Business Friendly City in L.A. County award in 2009! They were a finalist in 2006, 2007 and 2008.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

For more information on the City of Long Beach, visit:
www.longbeach.gov



CITY SPECIFIC INCENTIVES



City of Los Angeles*

The City of Los Angeles is an ideal place to grow a business, with access to large regional, national, and international markets. L.A.'s world-class infrastructure, extensive human capital, and highly-diversified 32 economy and resource network ensure that whatever businesses need to thrive, can be found here. In addition, the City has the following business incentives available:

- No Utility User Tax for Water
- Foreign Trade Zone designation
- No Signalization Fees
- 31 Business Improvement Districts (BIDs)
- Work Opportunity Tax Credit Program
- Low interest (2.5%) loan program for small businesses
- Major project financial assistance loans (from 1.0% to 2.5%) for loan amounts of \$2.0 million and up

Los Angeles also has a Business Tax Holiday, and Job Training and Development Assistance. Additionally, Los Angeles is considering Industrial Development Bonds (IDBs), Business Tax Reductions, and Direct Project Land Subsidies in the future.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of Lynwood*

The City of Lynwood is dedicated to the continued cultivation and attraction of businesses to the Lynwood Community.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of Malibu

The City of Malibu is dedicated to the continued cultivation and attraction of businesses to the Agoura Malibu business community.

For more information on the City of Los Angeles, visit:
www.lacity.org

For more information on the City of Lynwood, visit:
www.lynwood.ca.us

For more information on the City of Malibu, visit:
www.ci.malibu.ca.us

CITY SPECIFIC INCENTIVES

City of Manhattan Beach*

The City of Manhattan Beach encourages a strong local economy and quality of life by promoting commerce, sound government and an informed community. In addition, the City provides the following economic incentives:

- No Utility User Taxes
- No Parking Tax
- No Development Impact Fees

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of Maywood*

The City of Maywood offers a business-friendly environment and welcomes business development. The City is dedicated to ensuring the success of businesses in Maywood.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

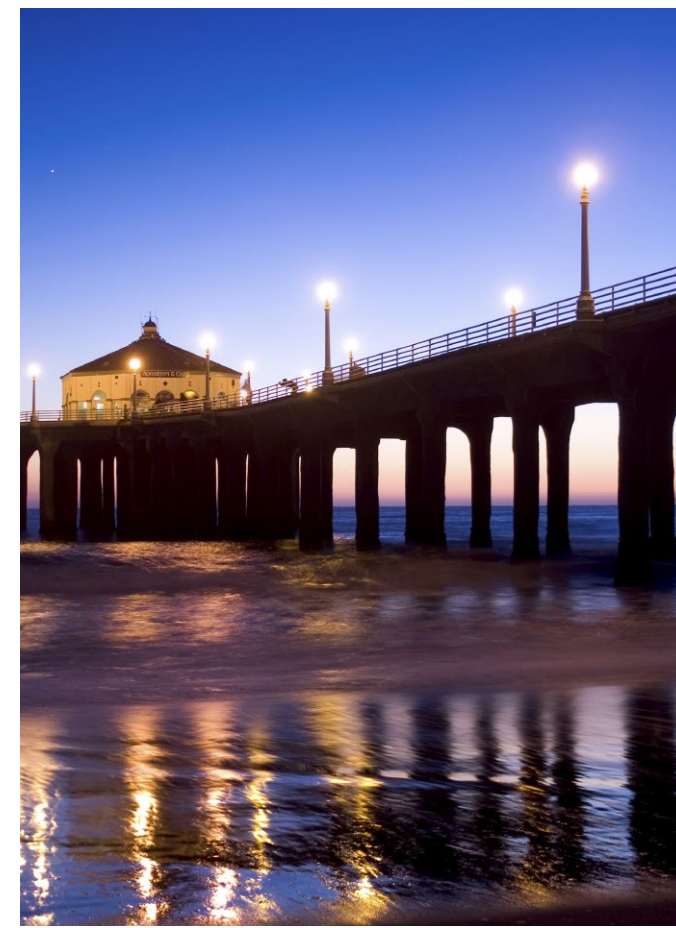
City of Monrovia*

The City of Monrovia is dedicated to serving the needs of existing and new businesses. Years of commitment to quality development has given Monrovia a solid reputation with the business and development communities. It offers the following economic incentives:

- No Utility User Taxes
- No Parking Tax
- No Commercial Property Tax
- Potential Industrial Development Bonds (IDBs), Offside Infrastructure, Direct Project, and Development Subsidies

Presently, the City is renovating and expanding its Old Town and Huntington Drive, both locations which provide attraction and development opportunities for new businesses.

Monrovia won the LAEDC's Most Business Friendly City in L.A. County award in 2011 for cities with a population under 60,000! Monrovia was a finalist in 2008 and 2010.



For more information on the City of Manhattan Beach, visit:
www.ci.manhattan-beach.ca.us

For more information on the City of Maywood, visit:
www.cityofmaywood.com

For more information on the City of Monrovia, visit:
www.ci.monrovia.ca.us

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

CITY SPECIFIC INCENTIVES



City of Montebello*

The City of Montebello is encouraging the expansion and recruitment of businesses and the creation of wealth and jobs for the City. To accomplish this, the City takes full advantage of programs offered through the Los Angeles County Community Development Commission including the County Business Loan Program, County Float Program and County Business Expansion Loan Program.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of Monterey Park*

The City of Monterey Park has created programs designed to stimulate economic activity and enhance the City's economy by supporting local businesses, developing quality commercial corridors, providing affordable housing, enhancing neighborhoods and community services. Monterey Park, through its comprehensive General Plan, has established higher density mixed-use, urban housing, live-work and hospitality planning areas fostering growth in the community. The City provides the following economic incentives:

- No Utility User Taxes on Cable and Water
- Business Improvement Districts (BIDs)
- Increase in residential density in Mixed-Use Districts
- Potential Industrial Development Bonds (IDBs), Tenant Improvement, Offsite Infrastructure, Direct Project Land, and Development subsidies, and Financial Relocation Assistance

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

For more information on the City of Montebello, visit:

www.cityofmontebello.com

For more information on the City of Monterey Park, visit:

www.ci.monterey-park.ca.us

CITY SPECIFIC INCENTIVES

City of Norwalk*

The City of Norwalk is already home to a rich and diverse base of professional, retail, service, entertainment, and manufacturing businesses. Insuring their continued success provides the foundation for economic growth. Some resources available to existing Norwalk businesses include:

- The Norwalk Chamber of Commerce is a voluntary business organization dedicated to improving business and building a better community.
- The Long Beach Small Business Development Center helps small business owners succeed with low-cost training and no-cost one-on-one advising from experienced entrepreneurs and industry experts.
- The Southeast Los Angeles County Workforce Investment Board can assist with staffing and recruitment services, customized On-the-Job Training with reimbursement for a portion of the candidate's wages during training, Layoff, outplacement, and re-training assistance, and other employee training and professional development programs to upgrade employee skills.
- Cerritos College provides contract employee training for California industry, with a focus on Manufacturing Skills training & Business Management training.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

For more information on the City of Norwalk, visit:

www.ci.norwalk.ca.us



CITY SPECIFIC INCENTIVES



City of Palmdale*

The City of Palmdale is very interested in attracting new business and industry to its community. Its proactive, business-friendly government offers an aggressive combination of resources to businesses considering relocation or expansion into its vibrant, growing community. The City prides itself on its sensitivity to the needs and concerns of business and industry. In addition, the City has a number of incentives available to businesses and industries relocating to Palmdale:

- No Utility Users Tax
- Foreign Trade Zone and Incentive Zones (Mello-Roos, Parking, Landscape, and Lighting)
- Business Protection and Counseling, Business Retention Liaison and Service Corps of Retired Executives
- Industrial Development Bonds available

Palmdale was also a finalist for the LAEDC's Most Business Friendly City in L.A. County competition in 2007 and 2014.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of Palos Verdes Estates

The City of Palos Verdes Estates is dedicated to the continued cultivation and attraction of businesses to the Palos Verdes Estates business community.

City of Paramount*

In the City of Paramount, businesses are flourishing due to a number of factors: the City's convenient location near four major freeways, Los Angeles International Airport, and the ports of Long Beach and Los Angeles; attractive leasing rates; innovative business attraction programs; and a business-friendly reputation.

Along with that extremely business-friendly climate, the City of Paramount offers the following business incentives:

For more information on the City of Palmdale, visit:

www.cityofpalmdale.org

For more information on the City of Palos Verdes Estates, visit:

www.pvestates.org

For more information on the City of Paramount visit:

www.paramountcity.com

CITY SPECIFIC INCENTIVES

- No Utility User Taxes on TV and Water
- Next-day site inspections
- "Purchase in Paramount", an outreach campaign encouraging local shopping
- New "Business Services" webpage containing:
- Retail demand data and other useful statistics
- Zone maps
- Locations available (commercial and industrial)
- Permit flow chart
- Permitted-use by zone
- Updated film-friendly ordinance
- Online business license applications
- Economic Development Liaison to assist with business-related needs

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of Pasadena

The City of Pasadena is dedicated to the continued cultivation and attraction of businesses to the Pasadena business community. Some of the economic incentives it offers include:

- Three (3) Business Improvement Districts (BIDs): Old Pasadena, Playhouse and South Lake
- Free Business Consulting, Ombudsman Services, and access to the Foothill Workforce Investment Board (WIB)
- Incentives for Historic Preservation
- Commercial Energy Auditing Program
- \$1.00 First Year Business License for qualifying Start-up businesses

Pasadena was also a finalist for the LAEDC's Most Business Friendly City in L.A. County competition for the population 50,000 and over category in 2008.



For more information on the City of Pasadena, visit:

www.cityofpasadena.net

CITY SPECIFIC INCENTIVES



City of Pico Rivera*

The City of Pico Rivera is committed to helping businesses expand, stay and relocate to the City. Pico Rivera strives to improve upon key economic development principles, such as a business-friendly environment, attractive quality of life, smart land use and ongoing upgrades to City infrastructure. It offers the following economic incentives:

- No Utility User Tax on Water
- Various Business and Incentive Zones (Landscape and Lighting)
- Streamlined Permit Process, International Trade and Resource Development via Pico Rivera's Trade Assistance Center
- Potential Financial Relocation Assistance

In addition, the City has a Business Assistance Program (BAP) that has a Developer Consultation Program, a Small Business Survey, One-on-One business assessments, and various Business Workshops, Trainings and Technical Assistance, all designed to help new businesses succeed in Pico Rivera.

Pico Rivera was also a finalist for LAEDC's Most Business Friendly City in L.A. County competition in the small cities category in 2012, 2013, and 2014.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of Pomona*

The City of Pomona offers a variety of services that enhance the Pomona business community.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

For more information on the City of Pico Rivera, visit:

www.pico-rivera.org

For more information on the City of Pomona, visit:

www.ci.pomona.ca.us

CITY SPECIFIC INCENTIVES

City of Rancho Palos Verdes

The City of Rancho Palos Verdes is dedicated to supporting new and existing businesses, from the smallest mom-and-pop shops to a destination resort and golf courses. The City of Rancho Palos Verdes is also a desirable place to live with its natural setting, including 7.5 miles of coastline, magnificent views of the Los Angeles Basin and Pacific Ocean, relatively low density, semi-rural character, significant open space, low crime and excellent schools. The City is committed to keeping its businesses in good hands and to helping business thrive.

City of Redondo Beach

The City of Redondo Beach offers a variety of services that enhance the Redondo Beach business community. It offers the following economic incentives:

- Business Improvement District (BID) in Riviera Village
- Small Business Loan program

City of Rolling Hills

The City of Rolling Hills is a private, gated community located atop the scenic hills of the Palos Verdes Peninsula. Incorporated in 1957, Rolling Hills maintains a ranch style/equestrian environment with an enduring respect for native wildlife and natural surroundings. The City offers executive-level housing with convenient access to the surrounding cities in the South Bay.

For more information on the City of Rancho Palos Verdes, visit:

www.rpvca.gov

For more information on the City of Redondo Beach, visit:

www.redondo.org

For more information on the City of Rolling Hills, visit:

www.rolling-hills.org



CITY SPECIFIC INCENTIVES



City of Rolling Hills Estates

The City of Rolling Hills Estates is dedicated to the continued cultivation and attraction of businesses to the Rolling Hills Estates business community.

City of Rosemead*

The City of Rosemead has become a magnet for international immigration, and has brought a high number of persons seeking the American dream with the skills and the capital to accomplish it. With a stable business climate and supportive local government, Rosemead's prime location affords easy access to all major Southern California freeways. Rosemead is striving to provide the incentives to help further cultivate the business of the Rosemead community and offers the following economic incentives:

- No Tax on Commercial Property
- No Utility User Tax, Parking Tax, or Business Tax
- Streamlined Entitlement Process

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of San Dimas*

The City of San Dimas commits itself to the development and maintenance of a vibrant and successful community and seeks to retain and attract those enterprises that will complement the unique character of the community. It offers the following economic incentives:

- Green Business Guide to improve business sustainability

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

For more information on the City of Rolling Hills Estates, visit: www.ci.rolling-hills-estates.ca.us

For more information on the City of Rosemead, visit: www.cityofrosemead.org

For more information on the City of San Dimas, visit: www.cityofsandimas.com

CITY SPECIFIC INCENTIVES

City of San Fernando*

The City of San Fernando continues to represent the best of both worlds—an innovative, independent community in the midst of one of the world's most important metropolitan areas. Its leadership and a mature economic track record complement its young and productive work force.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of San Gabriel*

The City of San Gabriel is working to continually bolster the economic vitality and financial well being of the City. The City is in pursuit of projects that will improve the business community and attract private investment. San Gabriel has a diverse base of local customers and regional visitors and personalized and comprehensive government services to help businesses succeed. It also offers the following economic incentives:

- Partial development fee waivers
- San Gabriel Fairview Village Facade Improvement Program
- Foreign Trade Zone (FTZ No. 50 ~ Long Beach)

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of San Marino

The City of San Marino is dedicated to maintaining the high-quality residential character of San Marino.



For more information on the City of San Fernando, visit: www.ci.san-fernando.ca.us/

For more information on the City of San Gabriel, visit: www.sangabrielcity.com/

For more information on the City of San Marino, visit: www.cityofsanmarino.org/

CITY SPECIFIC INCENTIVES



City of Santa Clarita*

The City of Santa Clarita Economic Development Division is comprised of three areas focusing on retaining jobs, attracting businesses and bringing external dollars to Santa Clarita through the areas of economic development, film and tourism. It offers various economic incentives including:

- No Business Licensing Tax, Parking Taxes, or Payroll Tax
- No Utility User or Gross Receipts Taxes
- Various Business Improvement Districts as well and other Business and Incentive Zones (Mello-Roos; Landscape; Lighting; Open Space; Recycling Market Development Zone)

In 2014 Santa Clarita was chosen as a Most Business Friendly Cities Finalist in LA County by the LAEDC. Santa Clarita won the LAEDC's Most Friendly City in LA County award in 2008! Santa Clarita was also a finalist in 2006 and 2007, and after a mandatory five-year waiting period for MBFC award winners, Santa Clarita was a finalist in 2014.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of Santa Fe Springs

The City of Santa Fe Springs is dedicated to the continued cultivation and attraction of businesses to the Santa Fe Springs business community.

Santa Fe Springs won the LAEDC's Most Business Friendly City in L.A. County award in 2009! They were also a finalist in 2008.

For more information on the City of Santa Clarita, visit:
www.santa-clarita.com

For more information on the City of Santa Fe Springs, visit:
www.santafesprings.org

CITY SPECIFIC INCENTIVES

City of Santa Monica

The City of Santa Monica is dedicated to its businesses, and offers a variety of incentives to help businesses succeed, grow and prosper. Some of the economic incentives it offers include:

- Sustainability Incentives including sustainable landscape grants, solar rebates, free green business certification, annual Sustainable Quality Awards
- Online Permit Submissions & Expedited Permitting Process
- Provides free marketing campaign for all Santa Monica businesses, dedicated to raising awareness of the environmental, economic and community benefits of thinking local first
- A partnership between the City and the SM Chamber of Commerce dedicated to business recruitment and retention

Santa Monica was a finalist for the LAEDC's Most Business Friendly City in L.A. County competition for the population 60,000 and over category in 2012.

City of Sierra Madre

The City of Sierra Madre business community contains retail, professional offices and neighborhood services in one-half mile on Sierra Madre Boulevard and along Baldwin Avenue. Most of these businesses are individually owned and provide unique products and services.

City of Signal Hill

The City of Signal Hill provides its business community with small town friendliness and personalized service. Signal Hill is a very safe community for both employers and employees, with a superior police department and County fire/paramedic services.

- Great location and freeway access - central to Los Angeles and Orange County markets

For more information on the City of Santa Monica, visit:
www.smgov.net/business

For more information on the City of Sierra Madre, visit:
www.cityofsierramadre.com

For more information on the City of Signal Hill, visit:
www.cityofsignalhill.org



CITY SPECIFIC INCENTIVES



City of South El Monte*

The City of South El Monte has matured into a viable commercial and manufacturing base, while maintaining a strong commitment to quality community services. To meet its current needs, the City is now focusing on its growth and potential in retail and residential development while maintaining its commitment to improving the quality of life for its residents. In addition, the City offers the following economic incentives:

- Business Improvement District
- Overlay Zone-Civic Center

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of South Gate*

The City of South Gate strives to continually improve its economic development programs to provide the best assistance to businesses in cooperation with the Chamber of Commerce and the Small Business Development Center at Long Beach City College.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

For more information on the City of South El Monte, visit:
www.ci.south-el-monte.ca.us/

For more information on the City of South Gate, visit:
www.cityofsouthgate.org/

CITY SPECIFIC INCENTIVES

City of South Pasadena

The City of South Pasadena is dedicated to the continued cultivation and attraction of businesses to the South Pasadena business community. South Pasadena's commercial areas center on being lively pedestrian-oriented centers with mostly proprietary businesses, while preserving the City's heritage.

The City works to maintain the character of its "main street" commercial areas, support the proprietary businesses of the City, avoid deterioration of commercial areas and the business tax base, and promote those forms of economic development that will provide additional jobs, services and opportunities to the City and its residents.

City of Temple City*

The City of Temple City sets the standard for community collaboration, business growth, networking and achieving a high quality of life. The Chamber of Commerce within the City exists to be a clear and persuasive voice in providing advocacy, promotional and benefit solutions for its business members. In addition, the City offers the following economic incentives:

- Property Tax Abatements for improvements to real property
- Sales Tax Rebates for up to five (5) years
- Development Impact Fee waivers, deferral, or grants
- Cost participation on public infrastructure within public rights-of-way
- Matching grants and low interest loans for property owners along commercial corridors
- Facade Improvement Program

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*



For more information on the City of South Pasadena, visit:
www.ci.south-pasadena.ca.us/

For more information on the City of Temple City, visit:
www.ci.temple-city.ca.us/

City of Torrance

The City of Torrance prides itself on being a premier city, carefully balancing the industrial, business and residential sectors. The City is committed to growing businesses, attracting new investment, strengthening infrastructure, and improving the economic base. Torrance, home to nearly 400 headquarter businesses, is dedicated to economic development, and offers various incentives to support a vibrant and sustainable business community.

- Business-Friendly City - As the 8th largest City in Los Angeles County, full-service Torrance prides itself on its business-conscious Mayor and City Council, competitive wage rates, utility rates, costs of living and business taxes
- Film-Friendly city and supports the LA County Film Friendliness Initiative with many television shows, movies and commercials filmed in the city
- Attractive Economic Development Goals- The City of Torrance continuously strives to achieve the following goals: Enhanced Employment Opportunities, Increased City Revenue and Tax base, Healthy and Balanced Community, Improved Quality of Life, Economic Stability, and Long-term Self-Sufficiency
- Incentives- Torrance promotes customer service, saving a business time and money, as well as other incentives to promote partnerships with local businesses:
 - One-Stop Permit Center
 - Plot Plan Review Meeting with no cost to applicants
 - Expedited Permitting
 - Ombudsman program - dedicated Economic Development Staff o Online project status tracking
 - Competitive fees - among the lowest in the County and no gross receipts tax

For more information on the City of Torrance, visit: www.torranceca.gov

- One of the safest cities in the country, consistently ranking safer than most of its size based on FBI crime data. Torrance Police Department offers a Business Watch program to offer further safety resources to businesses in the community
- Zones and Special Programs: Recycling Market Development Zone (RMDZ), Business Improvement District (TBID), and the South Bay Entrepreneurial Center

Torrance was named a finalist for the LAEDC's Most Business Friendly City in L.A. County competition for the population 60,000 and over category in 2009, 2010 and 2011.

City of Vernon

The City of Vernon continues to serve as an attractive destination for business, offering a wide range of advantages such as low taxes and utility costs, excellent City services specifically tailored to business and easy access to a large workforce and transportation hubs. In addition, the City offers the following economic incentives:

- Competitive electric rates with exemplary services
- Low water rates that are typically 20-40% lower than neighboring cities
- Low natural gas rates that are approximately 35-48% lower on gas transportation costs
- Fast track permitting process that is streamlined and efficient
- Very Low Utility User Tax

Vernon won the LAEDC's Most Business Friendly City in L.A. County competition for the population under 50,000 category in 2008! Vernon was also a finalist for the Most Business-Friendly City in Los Angeles County Award in 2014.

For more information on the City of Vernon, visit: www.cityofvernon.org

CITY SPECIFIC INCENTIVES

City of Walnut*

The City of Walnut is an economically strong community with tremendous buying power. The median household income and rate of home ownership are substantially higher than other successful retail cities such as Arcadia, Glendale and Irvine, in neighboring Orange County. Additionally, the median home value is lower allowing for a higher discretionary income. In addition, the City offers the following economic incentives:

- Business “REDI” program for retention and recognition of Walnut Businesses
- Utilization of State of California energy programs and regional utility energy saving programs

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of West Covina*

The City of West Covina cultivates a highly pro-business government, aimed at collaborating with businesses and local property owners to ensure the vitality and growth of the City’s economic base through the promotion and attraction of new businesses and investment to the community. Knowing the success of a City’s economy is based on the success of its businesses, West Covina works diligently to support and promote the local business community establishing a climate ideal for success and growth. West Covina is an attractive City to do business in for the following incentives:

- Low Permit Fees
- No Utility User Tax
- Business Ombudsman
- Expedited Permit Process
- Site Location Assistance
- Unparalleled business corridor along Interstate 10
- Rated by Kosmont Associates “Cost of Doing Business Survey” as one of the low-cost Cities in Los Angeles County to conduct business

For more information on the City of Walnut, visit:
www.ci.walnut.ca.us

For more information on the City of West Covina, visit:
www.westcovina.org

CITY SPECIFIC INCENTIVES

The City of West Covina won the LAEDC’s Most Business Friendly City in L.A. County award in 2011!! And was a finalist in 2010.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of West Hollywood*

The City of West Hollywood is a business community comprised of a variety of industries from restaurants and entertainment, to luxury retail, art and design. Collectively, these businesses further the City’s appeal for creative professionals. In addition, the City offers the following economic incentives:

- No Parking Tax
- No Utility User Tax
- Parking Credits Program
- Business Improvement Districts: West Hollywood Design District; Sunset Strip Business Improvement District; Visit West Hollywood Tourism District
- Landscape and Lighting District: Santa Monica Boulevard
- Discounted fees for new or expanding businesses
- Sunset Specific Plan-Hotel/Marketing Benefit Zone

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*

City of Westlake Village*

The City of Westlake Village is home to a number of corporate headquarters, including Dole Food Company, K-Swiss and Homestore.com, to name a few. Continued business growth and vitality in Westlake Village is supported through “fast-tracking” the development review and entitlement process, the City’s “no business tax” commitment, a highly-educated pool of workers, and the business-friendly stance of the City Council and staff. Companies seeking to relocate or expand will find a wide range of commercial business parks available within the City.

**Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.*



For more information on the City of West Hollywood, visit:
www.weho.org/

For more information on the City of Westlake Village, visit:
www.wlv.org

CITY SPECIFIC INCENTIVES

City of Whittier*

The City of Whittier is centrally located to all of Southern California and is only 12 miles southeast of Los Angeles. Easily accessible through the 605 Freeway, between the 60 and the 5 Freeways, Whittier borders Orange County on the east. Its proximity to Downtown Los Angeles and Orange County makes Whittier a desirable place to locate. In addition to its strategic location, the City offers the following economic incentives:

- Commercial Rehabilitation Loans for façade and tenant improvements
- Business Improvement District-Uptown
- Expedited Permitting
- Business Ombudsperson, site selection assistance, business license facilitation, and free business owners seminar series available to businesses

Whittier won the LAEDC's Most Business Friendly City in L.A. County award for the population 60,000 and over category in 2012. Whittier was a MBFC finalist in 2009, 2010, and 2011.

*Information provided by the City for the Kosmont-Rose Institute Cost of Doing Business Survey.

For more information on the
City of Whittier, visit:
www.cityofwhittier.org