



- Goal: Build a vibrant, sustainable and competitive economy
- Cluster development requires informed research



Hospitality and Tourism Cluster Economic Contribution

- 678,400 jobs
- \$23.7 billion labor income
- 6.1 percent of LAC GDP
- \$9 billion S/L taxes



Good News, Bad News

Employment has grown by 18 percent in ten years...

.... but real wages have fallen by 6 percent.



- Traded subcluster (focused on exporting)
- Local subcluster
 (focused on selling to the local market)



Hospitality and Tourism





Hospitality and Tourism

Traded Subcluster

78,070 jobs 18% **Local Subcluster**



348,230 jobs 82%

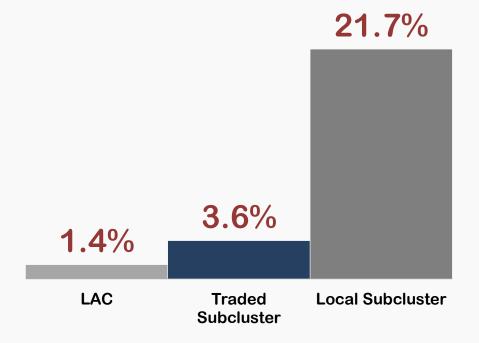


Average Annual Wages





Employment Growth Since 2003







-8.0%

Local Subcluster

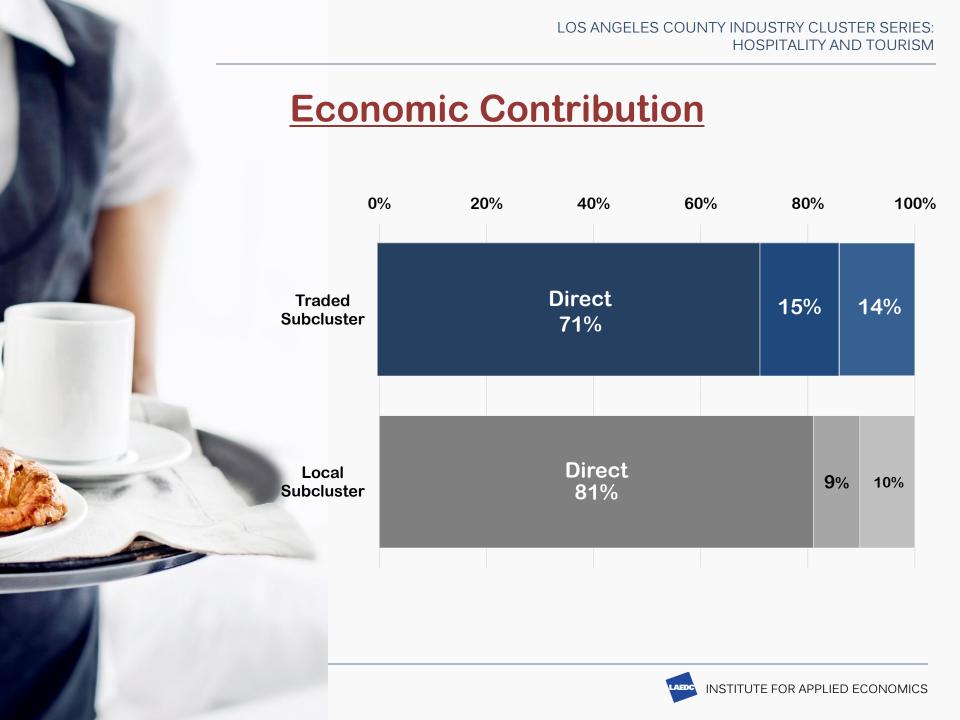


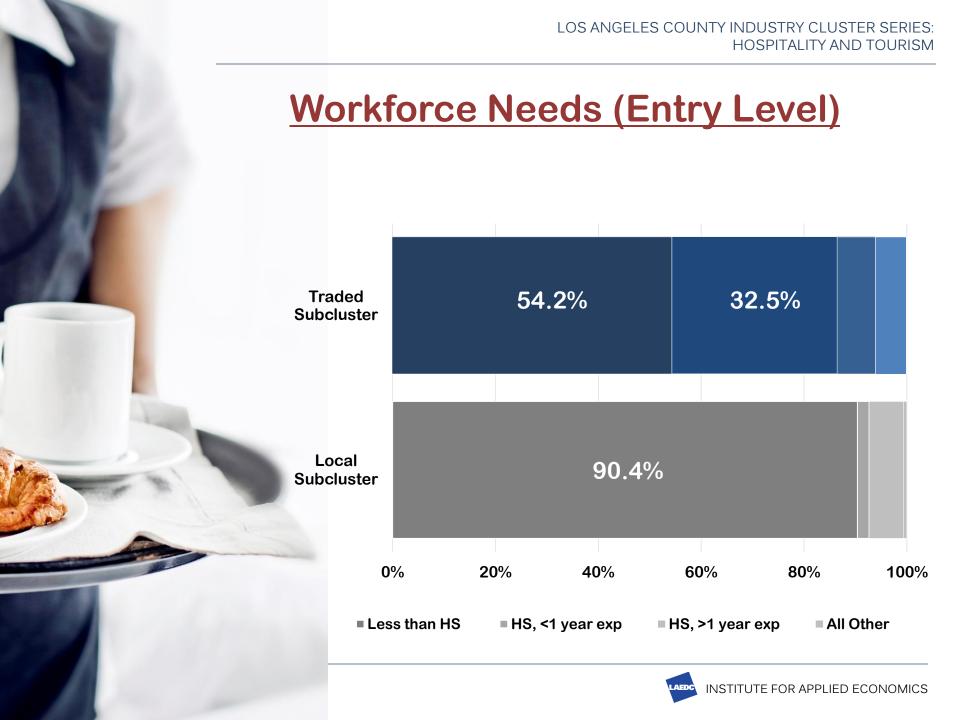
Regional Purchases

Intermediate inputs purchased locally:

80 percent vs.

< 60 percent







120,000 projected job openings over next 5 years

20,000:100,000



Effective economic and workforce development programs and policies require informed, strategic thinking.