



Job Title: Aerospace and Defense Sector Strategist

Deadline Date: Open until filled

### Summary:

Works with L.A. County Aerospace, Defense & Analytical Instruments businesses, cities, Governor's Office of Business and Economic Development in partnership with LAEDC's Industry Cluster Development Team, and collaborates with all levels of the LAEDC organization. This position will also support the SoCal Aerospace Council, an initiative of LAEDC.

### Duties:

- **Coordinate and manage** the Southern California Aerospace Council, including organizing the executive council, chairs, and facilitating the execution of annual priorities, agendas and targeted programs.
- **Develop and strengthen** professional relationships with established economic and workforce development partners, Aerospace & Defense and Analytical Instruments businesses, regulatory agencies, local governments, relevant industry leaders, public officials, educational institutions, business and industry associations and community members in the Los Angeles region, identifying, matching and utilizing resources as needed to assist Aerospace and Defense firms.
- **Manage** state, local and federal Aerospace & Defense legislative issues, including organizing trips and events in Sacramento and D.C.
- **Responsible for** establishing and directing the overall objectives of promoting the Aerospace & Defense and Analytical Instruments industry and businesses, including LAEDC's website, social media, and events.
- **Advise and collaborate with** Advanced Manufacturing Partnership for Southern California (AMP SoCal) and similar organizations to transform the A&D industry with a focus on advanced manufacturing technologies from additive manufacturing to model-based engineering and design.
- **Advise on** Aerospace & Defense and Analytical Instruments best practices.
- **Documentation of data collection and reporting** of company prospects, consultations and projects.
- **Other special projects as needed.**

### Qualifications:

The successful candidate is an energetic, results-oriented leader with a background equivalent to fifth year college or university program certificate; minimum of ten years related experience and/or training; or equivalent combination of education and experience. Proven experience in Aerospace, Defense and Analytical Instruments in private sector, government or non-profit organizations; project management, customer service, business acumen, strong initiative, and high performance.

**Salary Range:** Commensurate with Experience

Reports to Director of Industry Cluster Development