



Looking for Qualified Employees?—We Can Help

If you need to hire new employees, but don't have the time or money to train them, see how our Business Assistance Program and your Los Angeles County resources can help.

Los Angeles County Workforce Development Board's America's Job Centers of California (AJCC)

Are you looking for new employees?
Facing layoffs? Or in need of a technical overhaul
in your employee's skills?

America's Job Center of California is your
one-stop shop for workforce services.

NO-COST EMPLOYMENT & TRAINING SERVICES FOR EMPLOYERS

America's **Job Center**
of California

- Get help with time-consuming search and discovery work—your company gets **pre-screened qualified applicants**
- Access a [FREE high profile website to list job openings](#) county-wide
- Locate **valuable tax credits and incentives** for hiring eligible employees



Facilities throughout LA County—[Find the America's Job Center of California nearest you](#)

LOCAL WORKFORCE DEVELOPMENT BOARD

NEXT on page 2

The LAEDC BAP Regional Economic Development (RED) Team assists businesses.

The Dept of Consumer and Business Affairs—
Helping startup businesses



*A virtual human resource agency
at your fingertips*

BUSINESS SERVICES

Did you know the Los Angeles County Workforce Development, Aging and Community Services (WDACS) offers no-cost [Workforce Planning Services](#)? Through WDACS and the AJCC find:

- A complete business needs analysis
- [Customized training programs with work-based, classroom and employee training](#) for new and existing employees, and [seminars concerning Labor law, Personnel issues, Payroll tax and Unemployment/Disability Insurance](#)
- Workshops on critical workplace issues and better business practices

By utilizing low-cost or no-cost services of the AJCC and the LAEDC, you can cultivate a technology-savvy and trained workforce to make a difference in your success!

Reducing hours or possibly facing layoffs?

The [Los Angeles area Rapid Response team](#) provides customized, confidential and convenient on-site services for businesses in transition.

Call the LAEDC RED Team at 888-4-LAEDC-1 to get started.

The AJCC also assists job seekers.

Through [CalJOBSSM](#), [job seekers can post résumés, and search and apply for job openings](#). Workshops and training classes, such as interview techniques, are available.

LAEDC Success Story

American Shoe Manufacturing
& Design, Inc.



For several years, **American Shoe Manufacturing & Design, Inc.** has been manufacturing exquisite, custom-made ballroom, special occasions,

and street shoes for men and women in the City of San Fernando.

The Challenge. When the LAEDC knocked on their doors in October 2016, owner Chrysana Constantine employed 18 individuals. Her challenges included a rising minimum wage and burdensome workers compensation costs. She was concerned about her workforce and wanted to do everything in her power to retain all 18 of her highly-valued employees.

After an in-depth assessment, the **LAEDC BAP RED team** identified applicable tax incentives and programs such as the [State Partial Sales Tax Exemption](#) and the [Transitional Subsidized Employment \(TSE\) Program](#)

18 Jobs Saved in San Fernando

Through the LAEDC and its **workers compensation expert partner**, they were able to:

- Identify several areas for **cost-savings**
- Implement preventative measures to ensure a **safe and healthy work environment**
- **Save about 30% on insurance costs**
- **Provide significant risk management guidance**, and OSHA compliance programs, such as Injury and Illness Prevention Program, and create an employee handbook
- Arrange attendance to an important classification inspection with the Workers Comp Insurance Rating Bureau (WCIRB) which ensured the company classified its employees correctly and continued the owner's **control of her workers compensation costs**

After working with Ms. Constantine for several weeks, the LAEDC and the workers compensation expert's assistance led to the retention of American Shoe Manufacturing and Design's 18 employees.

"LAEDC has been an invaluable resource for my small business! If you have a business in Los Angeles, I would highly recommend contacting the RED Team to see how you can take advantage of the many programs and services they have to offer!"

Chrysana Constantine, CEO
American Shoe Mfg & Design, Inc - USA

**ALL OF THESE SERVICES WERE
PROVIDED AT NO COST.**

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The Department of Consumer and Business Affairs (DCBA) is an L.A. County agency dedicated to helping businesses grow. The DCBA offers:

Small Business Concierge

For businesses just starting out get the tools required to navigate the complex process of opening a business in L.A. County through:

- Counseling services
- Business plans
- Researching and choosing business names
- How to find funding and more

Visit DCBA's website at dcba.lacounty.gov. Choose **Small Biz eConcierge** to start a request.



The LA COUNTY Workforce Development Board (WDB) and the Los Angeles County Economic Development Corporation (LAEDC)

Partnering for business.

Welcome to our twenty-fifth issue of *LA County Business Connect*. Our newsletter is a service offered by the LA County WDB and the LAEDC to provide valuable tools to support and grow your business. One call, one click, can put you in touch with people who know where and how to get things done.

Just a few ways we can help:

- Resources for hiring and training employees
- Identify incentives and resources that can save you money
- Assist with access to financing
- Provide existing workers with new skills to help you compete
- Best of all, LAEDC services are **FREE!**

Call the LAEDC today and let us connect you to resources to help your business thrive!

Visit www.laedc.org/our-services/business-assistance-layoff-aversion/ or call **888-4-LAEDC-1**

The LAEDC Business Assistance Program (BAP) RED Team is here to assist you.

The award-winning LAEDC BAP RED Team can help connect your business to human resources and other enterprise-related support services. Offered at no cost, this is in addition to other valuable services such as permit assistance and access to financing.



CONNECT WITH US!

Put the LA County WDB and the LAEDC to work for you!

Call **888-4-LAEDC-1** Or visit LAEDC.org/business-assistance



LOS ANGELES COUNTY
ECONOMIC DEVELOPMENT CORPORATION

America's **JobCenter**
of CaliforniaSM

