



LA County Business Connect

Helping Business Thrive in LA County

Energy Saving Solutions for Your Business

Are you looking for ways to cut costs in your energy use for such items as lighting, office equipment, machinery or refrigeration? Are you purchasing new equipment to upgrade or sustain your current operations? The LAEDC connects businesses to cost-saving solutions like Southern California Edison (SCE), where companies can lower costs and receive valuable incentives.

By purchasing **new energy-efficient products** or streamlining your existing equipment, your company could **run more efficiently and reduce energy costs immediately** and well into the future!

SCE offers **money-saving energy management solutions** for your business.

- **Energy Efficiency Express Solutions** are upgrades of existing equipment to more efficient options and are available to all business customers, regardless of size or energy use. **Get paid on a per-unit basis, up to 100% of the project's cost for qualified improvements.** Visit [here](#) to see the requirements. **If you are already an Edison customer you are automatically eligible to participate.**
- **Energy Efficiency Customized Solutions** are uniquely designed to meet the needs of your business through tailored equipment upgrades. Upgrading to more efficient equipment may lower energy bills, and through the Customized Solutions program, companies can maximize potential savings and incentive payments based on energy savings over a 12-month period. Visit [here](#) for more information.

"It takes a great deal of energy to light an 80,000 sq. ft. showroom and warehouse space. We knew we needed to find ways to save. The LAEDC and the WIB went to work for us, connecting us to utility and city resources that we had no idea existed. Southern California Edison updated our lighting throughout, which resulted in a glowing bottom line with savings of \$1,000 a year on our energy bill and numerous jobs saved."

~Vivian Marotta, Michaels Furniture



- **Demand Response Programs** help companies reduce energy consumption during hours of peak demand. This cost saving program reduces energy expenses and relieves pressure on the grid and the environment. The benefits to your business include:
 - Receiving discounted rates, incentives or bill credits for participation
 - Personalized consultation to identify solutions that are ideal for your business
 - Advance notification of DR events to mitigate the impact on your operations
 - Ability to enroll in more than one DR program at a time to earn incentives beyond those provided by a single program
 There are several opportunities to reduce energy costs, and you may enroll in more than one demand response program at a time. Click [here](#) for more details.
- **Summer Discount Plan.** Earn valuable bill credits per unit when your business enrolls in the Summer Discount Plan (SDP). Visit [here](#) to view a pdf of the SDP brochure.
- **Savings by Design.** From building owner to design team incentives for planning and building green, energy efficient buildings, the planning starts early and the cost savings keep going. Visit [here](#) for more information.
- **Solar Rebate.** Reduce your carbon footprint while lowering your energy bill. If you're an SCE business customer and want to implement solar technologies and receive incentives, visit the FAQs page at the [SCE website](#).
- **Solar Thermal Rebate.** As part of the California Solar Initiative Thermal Program you may receive rebates and tax credits for installing an eligible solar water heating system, which captures the warmth of the sun and transfers that heat to water. Visit [here](#) for more information.

Energy Saving Solutions for Your Business. Visit [SCE.com](#) for more information.



The LA COUNTY Workforce Investment Board (WIB) and the Los Angeles County Economic Development Corporation (LAEDC)

Partnering for business.

Welcome to our eighth issue of *LA County Business Connect*. Our newsletter is a service offered by the LA County WIB and the LAEDC to provide valuable tools to support and grow your business. One call, one click, can put you in touch with people who know where and how to get things done.

Just a few ways we can help:

- Resources for hiring and training employees.
- Identify incentives and resources that can save you money.
- Assist with access to financing.
- Provide existing workers with new skills to help you compete.
- Best of all, LAEDC services are **FREE!**

Call the LAEDC today, and let us connect you to resources to help your business thrive!

Visit www.laedc.org/our-services/business-assistance-layoff-aversion/ or call **888-4-LAEDC-1**

CONNECT WITH US!

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